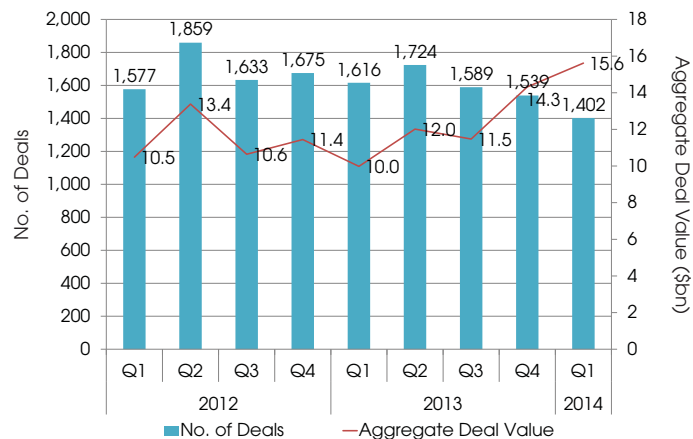


Q1 2014 Venture Capital Deals Fact Sheet

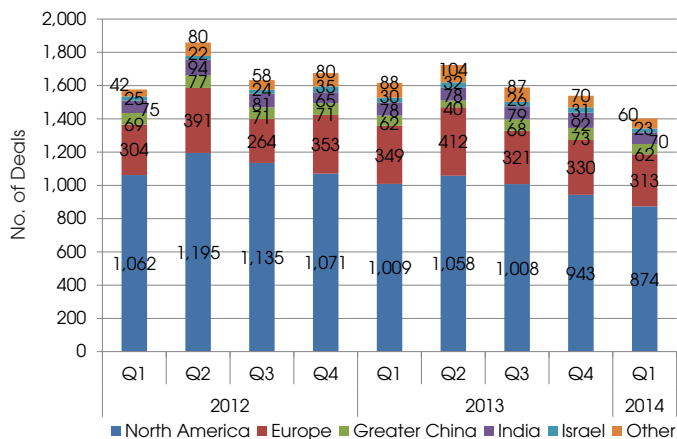
April 2014

Fig. 1: Number and Aggregate Value of Venture Capital Deals*, Q1 2012 - Q1 2014



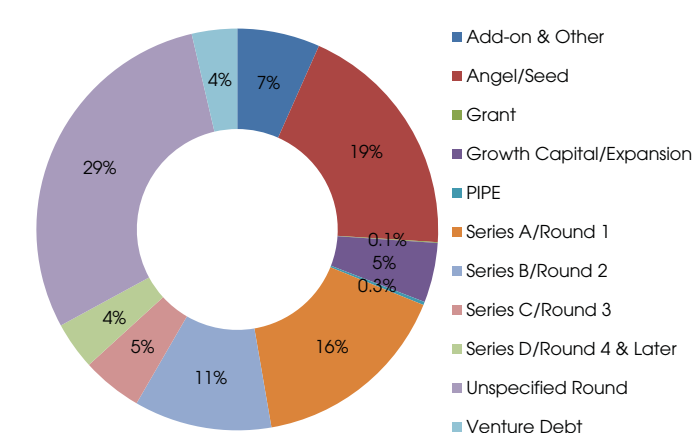
Source: Preqin Venture Deals Analyst

Fig. 2: Number of Venture Capital Deals* by Region, Q1 2012 - Q1 2014



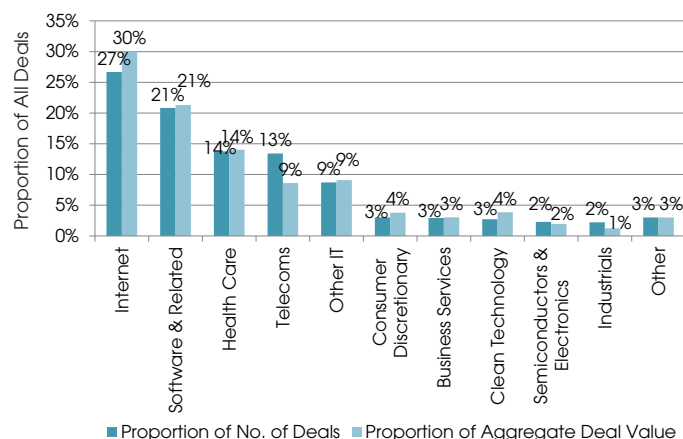
Source: Preqin Venture Deals Analyst

Fig. 3: Proportion of Number of Venture Capital Deals* by Stage, Q1 2014



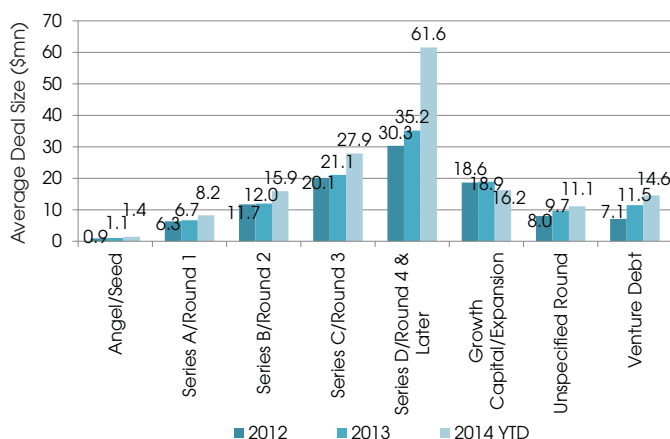
Source: Preqin Venture Deals Analyst

Fig. 4: Proportion of Number & Aggregate Deal Value of Venture Capital Deals* by Industry, Q1 2014



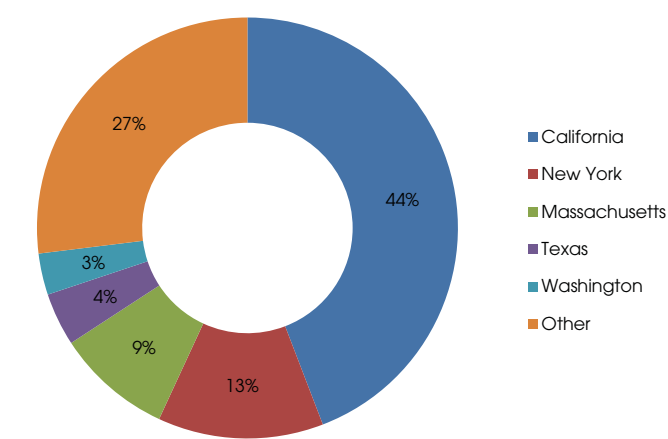
Source: Preqin Venture Deals Analyst

Fig. 5: Average Value of Venture Capital Deals, 2012 - Q1 2014



Source: Preqin Venture Deals Analyst

Fig. 6: Proportion of Number of US Venture Capital Deals by State, Q1 2014



Source: Preqin Venture Deals Analyst

* Figures exclude add-ons, grants, mergers, venture debt and secondary stock purchases

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Fig. 7: Top 10 Venture Capital Deals, Q1 2014

Portfolio Company Name	Deal Date	Stage	Deal Size (mn)	Investors	Primary Industry	Location
Cloudera	Mar-14	Series F/Round 6	740 USD	Intel Corporation	Software	US
DianPing	Feb-14	Unspecified Round	400 USD	Tencent	Internet	China
Dropbox	Feb-14	Series C/Round 3	350 USD	BlackRock, Index Ventures, Morgan Stanley Alternative Investment Partners, T Rowe Price	Internet	US
Tango	Mar-14	Series D/Round 4	280 USD	Access Industries, Alibaba Group, Draper Fisher Jurvetson, Qualcomm Ventures, TOMS Capital, TransLink Capital	Telecoms	US
JD.com	Mar-14	Pre-IPO	214 USD	Tencent	Internet	China
Mmb.cn	Mar-14	Unspecified Round	200 USD	MediaTek Inc., Sequoia Capital, Tencent	Internet	China
Cloudera	Mar-14	Series F/Round 6	160 USD	Google Ventures, MSD Capital, T Rowe Price	Software & Related	US
Wayfair	Mar-14	Series B/Round 2	157 USD	T Rowe Price	Internet	US
Nest Labs	Jan-14	Series D/Round 4	150 USD	DST Global, Generation Investment Management, Google Ventures, Kleiner Perkins Caufield & Byers, Lightspeed Venture Partners, Shasta Ventures, Venrock	Energy and Util.	US
Snapdeal.com	Feb-14	Series E/Round 5	134 USD	Bessemer Venture Partners, eBay Inc., Intel Capital, Kalaari Capital, Nexus Venture Partners, Saama Capital	Internet	India

Source: Preqin Venture Deals Analyst

Fig. 8: Top Five Venture Capital Exits, Q1 2014

Name	Date of First Investment	Investors (Entry)	Total Known Funding (mn)	Exit Type	Exit Date	Acquiror (Exit)	Exit Value (mn)	Industry	Location
WhatsApp	Jun-09	Accel Partners, DST Global, Elevation Partners, Facebook, Firsthand Capital Management, General Atlantic, Goldman Sachs, Greylock Partners, GSV Capital, Hercules Technology Growth Capital, Meritech Capital Partners, Microsoft, Sequoia Capital, T Rowe Price, The Founders Fund Management, TriplePoint Capital	19,710 USD	Trade Sale	Feb-14	Facebook	19,560 USD	Telecoms	US
Nest Labs	Sep-10	DST Global, Generation Investment Management, Google Ventures, Intertrust Group Holding, Kleiner Perkins Caufield & Byers, Lightspeed Venture Partners, Shasta Ventures, Venrock	230 USD	Trade Sale	Jan-14	Google Inc.	3,200 USD	Energy and Util.	US
Oculus VR	Aug-12	Accel Partners, Andreessen Horowitz, DST Global, Elevation Partners, Facebook, Firsthand Capital Management, Formation8, Founders Fund, General Atlantic, Goldman Sachs, Greylock Partners, GSV Capital, Hercules Technology Growth Capital, Kickstarter, Inc., Matrix Partners, Meritech Capital Partners, Microsoft, Spark Capital, T Rowe Price, The Founders Fund Management, TriplePoint Capital	2,093 USD	Trade Sale	Mar-14	Facebook	2,000 USD	Other IT	US
AirWatch	Feb-13	Accel Partners, Insight Venture Partners	225 USD	Trade Sale	Jan-14	VMware	1,540 USD	Software & Related	US
Cadence Pharmaceuticals, Inc.	Oct-05	Bay City Capital, BB Biotech Ventures, CDIB BioScience Venture Management, Domain Associates, Frazier Healthcare Ventures, GE Capital, New Enterprise Associates, Oxford Finance Corporation, ProQuest Investments, Silicon Valley Bank, T Rowe Price, Technology Partners, Venrock, Versant Ventures, Windamere Venture Partners	252 USD	Trade Sale	Feb-14	Mallinckrodt, Inc.	1,400 USD	Health Care	US

Source: Preqin Venture Deals Analyst