

PREQIN QUARTERLY UPDATE: HEDGE FUNDS Q2 2018

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Managing Director
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FOREWORD - Amy Bensted, Preqin

Hedge fund performance has dominated the narrative around the asset class for a number of years and 2018 appears no different. Following the four-year high in annual returns at the end of 2017, investor sentiment with respect to hedge funds seems to be improving. However, relatively poor performance in Q2 2018 compared to Q2 2017 has seen the 12-month return of hedge funds erode. The Preqin All-Strategies Hedge Fund benchmark over 12 months was at 7.20% at the end of Q2 2018, lower than the 8.02% reported at the end of Q1.

Following poor performance in March, the second quarter started well for hedge funds with a return of 0.93% in April. This strong start to the quarter was matched with a disappointing end, with losses of 0.52% reported in June.

Perhaps due to the continued rise in global equity market volatility and growing concerns around a market correction, we have seen a drop in the number of managers targeting equity strategies in Q2 2018. Multi-strategy funds, however, have become increasingly prominent, despite the fact that only CTAs reported worse returns in Q2.

There has been a trend reversal in the emerging markets hedge fund space over 2018. After being among the top performing benchmarks in 2017, emerging markets-focused hedge funds are in the red for the year with losses of 1.44% YTD. Funds focusing on emerging markets reported losses of 3.05% in Q2 2018 alone, perhaps explaining why there were no new funds launched during the second quarter with a focus on these regions, and may set the tone for manager activity in emerging markets going forward.

We hope you find this report useful and welcome any feedback you may have. For more information, please visit www.preqin.com or contact info@peqin.com.

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PERFORMANCE UPDATE

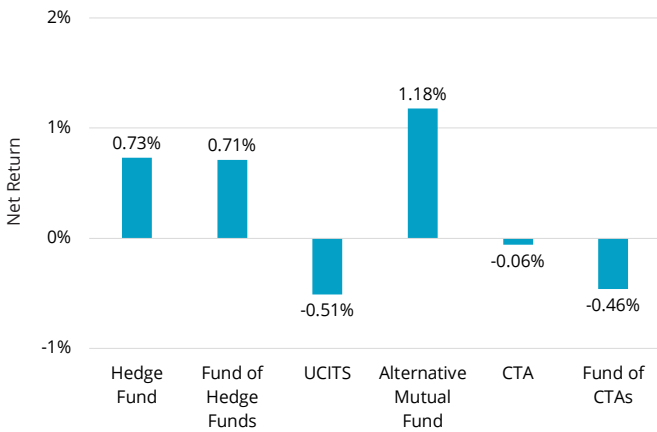
Following a challenging start to 2018, hedge fund performance, on the whole, has gained momentum during Q2 2018. The Preqin All-Strategies Hedge Fund benchmark returned 0.73% over the second quarter, an improvement on the 0.07% returned in Q1 (Fig. 1). Alternative mutual funds outperformed all other fund types for the quarter (+1.18%), which marks a considerable turnaround since the beginning of 2018 when they returned -0.81%.

Equity strategies were the worst performers in June (-1.00%), despite having the best returns in April and the second best in May, highlighting volatility in broader equity markets. CTAs were

the only top-level strategy to suffer losses over the quarter, albeit to a lesser extent than in Q1.

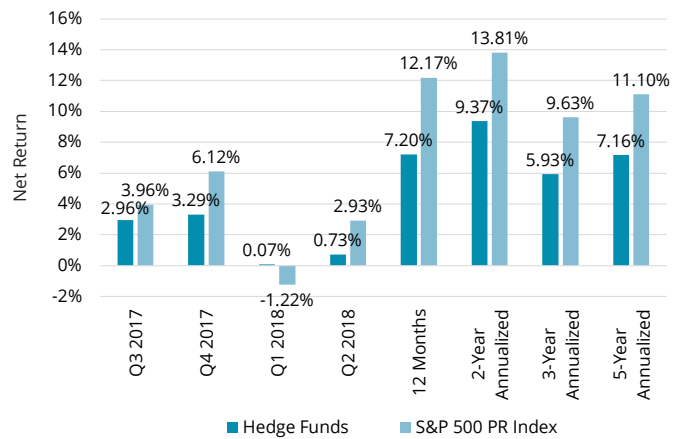
Hedge funds with a focus on North America reported the highest returns (+2.79%) in the quarter (Fig. 4). Hedge funds focusing on emerging markets reported negative returns for the quarter, a significant turnaround from Q1, when funds in the region displayed the highest returns. The strong performance towards the end of 2017 and early 2018 appears to be waning in emerging markets, highlighting volatility associated with funds based in the region.

Fig. 1: Performance of Hedge Funds in Q2 2018 by Structure*



Source: Preqin

Fig. 2: Performance of Hedge Funds vs. S&P 500 PR Index*



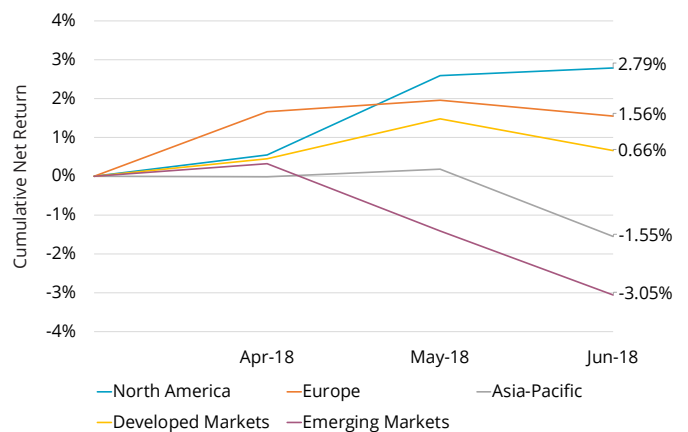
Source: Preqin

Fig. 3: Net Returns of Single-Manager Hedge Funds by Strategy*

Apr-18	May-18	Jun-18	Q1 2018	Q2 2018
Equity Strategies 0.80%	Event Driven Strategies 0.79%	Event Driven Strategies 0.32%	Credit Strategies 1.49%	Event Driven Strategies 1.59%
Multi-Strategy 0.77%	Equity Strategies 0.76%	Macro Strategies 0.23%	Macro Strategies 0.75%	Equity Strategies 0.56%
CTA 0.48%	Relative Value Strategies 0.15%	Credit Strategies 0.14%	Multi-Strategy 0.49%	Credit Strategies 0.53%
Event Driven Strategies 0.47%	Credit Strategies 0.02%	CTA -0.10%	Relative Value Strategies 0.43%	Macro Strategies 0.49%
Relative Value Strategies 0.47%	Multi-Strategy -0.12%	Relative Value Strategies -0.24%	Equity Strategies 0.05%	Relative Value Strategies 0.37%
Macro Strategies 0.39%	Macro Strategies -0.13%	Multi-Strategy -0.30%	Event Driven Strategies -0.04%	Multi-Strategy 0.34%
Credit Strategies 0.37%	CTA -0.44%	Equity Strategies -1.00%	CTA -2.68%	CTA -0.06%

Source: Preqin

Fig. 4: Cumulative Returns of Hedge Funds in Q2 2018 by Geographic Focus*



Source: Preqin

*Please note, all performance information includes preliminary data for June 2018 based upon returns reported to Preqin in early July 2018. Although stated trends and comparisons are not expected to alter significantly, final benchmark values are subject to change.



PERFORMANCE BENCHMARKS

Fig. 5: Summary of Q2 2018 Performance Benchmarks (Net Return, %)*

Benchmark Name	Apr-18	May-18	Jun-18	Q2 2018	12 Months	3-Year Annualized
Hedge Fund	0.93	0.32	-0.52	0.73	7.20	5.93
HF - Equity Strategies	0.80	0.76	-1.00	0.56	8.56	5.97
HF - Macro Strategies	0.39	-0.13	0.23	0.49	5.55	5.15
HF - Event Driven Strategies	0.47	0.79	0.32	1.59	6.56	6.67
HF - Credit Strategies	0.37	0.02	0.14	0.53	5.33	5.80
HF - Relative Value Strategies	0.47	0.15	-0.24	0.37	3.23	3.52
HF - Multi-Strategy	0.77	-0.12	-0.30	0.34	6.31	6.14
Activist	0.86	0.60	-0.28	1.18	6.95	6.56
Volatility	0.65	0.24	-0.31	0.59	5.63	6.74
Discretionary	0.68	0.96	-0.67	0.96	7.53	6.28
Systematic	0.41	-0.03	-0.07	0.31	5.68	5.03
HF - North America	0.55	2.03	0.19	2.79	8.93	6.52
HF - Europe	1.66	0.30	-0.40	1.56	4.25	5.34
HF - Asia-Pacific	-0.01	0.19	-1.74	-1.55	7.11	4.81
HF - Developed Markets	0.45	1.03	-0.81	0.66	6.55	5.65
HF - Emerging Markets	0.32	-1.72	-1.67	-3.05	5.89	7.14
HF - USD	0.51	0.72	-0.61	0.61	7.27	5.54
HF - EUR	0.66	0.56	-0.72	0.49	2.05	2.28
HF - GBP	1.23	0.68	4.33	6.33	8.43	5.19
HF - JPY	0.72	-1.05	-0.51	-0.85	3.71	4.66
HF - BRL	1.24	-2.35	-0.49	-1.62	10.87	13.77
HF - Emerging (Less than \$100mn)	1.17	0.21	-0.73	0.65	6.86	5.85
HF - Small (\$100-499mn)	0.41	0.47	-0.65	0.23	7.54	5.93
HF - Medium (\$500-999mn)	0.72	0.19	-0.85	0.06	6.06	4.89
HF - Large (\$1bn or More)	0.81	-0.25	-0.48	0.07	5.97	4.45
Fund of Hedge Funds	0.37	0.68	-0.34	0.71	4.35	1.75
FOHF - Equity Strategies	0.54	1.11	-0.67	0.96	6.02	2.56
FOHF - Multi-Strategy	0.32	0.61	-0.09	0.84	4.11	1.41
Fund of CTAs	0.53	-0.53	-0.46	-0.46	2.17	-2.41
FOHF - USD	0.24	0.99	-0.29	0.93	5.57	2.12
FOHF - EUR	0.19	0.57	-0.54	0.22	2.05	-0.23
Alternative Mutual Funds	0.46	0.67	0.05	1.18	4.31	2.80
UCITS	0.43	-0.33	-0.61	-0.51	1.72	1.51
UCITS - Equity Strategies	0.67	0.16	-1.11	-0.29	4.09	2.54
UCITS - Relative Value Strategies	-0.15	-0.25	-0.40	-0.80	-0.19	0.01
UCITS - Macro Strategies	0.85	-1.23	0.09	-0.30	0.81	0.96
UCITS - USD	0.08	-0.38	-0.76	-1.06	3.68	2.30
UCITS - EUR	0.44	-0.29	-0.58	-0.43	0.77	0.83
CTAs	0.48	-0.44	-0.10	-0.06	0.85	0.40
Discretionary	1.35	0.95	-1.21	1.08	-0.33	1.69
Systematic	0.26	-0.74	0.25	-0.24	1.99	0.07
CTA - USD	0.48	-0.48	0.12	0.12	1.26	0.54
CTA - EUR	0.03	-1.46	-0.53	-1.96	0.91	-0.49

Source: Preqin

*Please note, all performance information includes preliminary data for June 2018 based upon returns reported to Preqin in early July 2018. Although stated trends and comparisons are not expected to alter significantly, final benchmark values are subject to change.

LARGEST FUND MANAGERS

Fig. 6: Largest Hedge Fund Managers by Assets under Management

Manager	Location	Year Established	Assets under Management
Bridgewater Associates	US	1975	\$163.0bn as at 31 March 2018
AQR Capital Management	US	1998	\$122.0bn as at 31 March 2018
Man Group	UK	1983	\$74.7bn as at 31 March 2018
Renaissance Technologies	US	1982	\$58.0bn as at 31 March 2018
J.P. Morgan Asset Management	US	1974	\$53.5bn as at 31 March 2018
Two Sigma Investments	US	2001	\$35.4bn as at 30 June 2017
Elliott Management	US	1977	\$35.0bn as at 31 December 2017
Millennium Management	US	1989	\$35.0bn as at 30 March 2018
Marshall Wace	UK	1997	\$33.9bn as at 1 April 2018
Adage Capital Management	US	2001	\$32.4bn as at 31 December 2017
Davidson Kempner Capital Management	US	1990	\$31.5bn as at 31 March 2018
Aberdeen Standard Investments	UK	1998	\$31.2bn as at 31 December 2017
Baupost Group	US	1982	\$31.1bn as at 31 December 2017
D.E. Shaw & Co.	US	1988	\$30.6bn as at 31 March 2018
Citadel Advisors	US	1990	\$29.9bn as at 31 March 2018
BlackRock Alternative Investors	US	2005	\$29.6bn as at 31 March 2018
Winton Capital Management	UK	1997	\$28.1bn as at 31 March 2018
Citadel Advisors	US	1990	\$27.1bn as at 31 December 2017
GAM	UK	1983	\$25.9bn as at 31 December 2017
Farallon Capital Management	US	1986	\$25.2bn as at 31 March 2018

Source: Preqin

Fig. 7: Largest Fund of Hedge Funds Managers by Assets under Management

Manager	Location	Year Established	Assets under Management
Blackstone Alternative Asset Management	US	1990	\$79.0bn as at 31 March 2018
UBS Hedge Fund Solutions	US	2000	\$39.5bn as at 31 March 2018
Goldman Sachs Asset Management	US	1997	\$31.0bn as at 31 December 2017
Grosvenor Capital Management	US	1971	\$27.1bn as at 31 March 2018
HSBC Alternative Investments	UK	1994	\$23.7bn as at 31 March 2018
BlackRock Alternative Advisors	US	1995	\$23.5bn as at 31 March 2018
Morgan Stanley Investment Management	US	2000	\$23.4bn as at 31 March 2018
EnTrustPermal	US	1971	\$20.3bn as at 31 March 2018
Man FRM	UK	1991	\$17.5bn as at 31 March 2018
PAAMCO Prisma*	US	2000	\$16.3bn as at 31 March 2018
Credit Suisse Alternative Funds Solutions	US	1998	\$14.0bn as at 31 March 2018
Rock Creek Group	US	2002	\$13.6bn as at 31 March 2018
J.P. Morgan Alternative Asset Management	US	1995	\$12.6bn as at 31 March 2018
Aberdeen Standard Investments	UK	1998	\$11.8bn as at 31 March 2018
K2 Advisors	US	1994	\$11.1bn as at 31 March 2018
Pictet Alternative Advisors	Switzerland	1991	\$11.0bn as at 31 March 2018
Aetos Capital	US	2001	\$10.7bn as at 31 March 2018
LGT Capital Partners	Switzerland	1994	\$10.5bn as at 31 March 2018
Lighthouse Partners	US	1999	\$10.5bn as at 31 March 2018
UBP Alternative Investments	Switzerland	1969	\$10.0bn as at 31 March 2018

Source: Preqin

*The assets under management figure represents a combination of both Pacific Alternative Asset Management Company, LLC ("PAAMCO") and Prisma Capital Partners LP ("Prisma"). Each of PAAMCO and Prisma is a separately registered, wholly owned subsidiary of PAAMCO Prisma Holdings, LLC.



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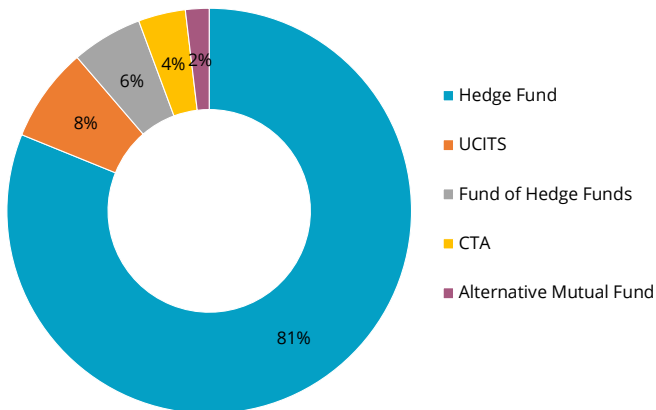
FUND LAUNCHES

Fifty-three hedge funds were launched in Q2 2018, a decline from 74 launches in Q1 2018. Single-manager hedge funds accounted for 81% of launches, down 8% when compared with Q1 2018 (Fig. 8). However, UCITS' share of fund launches (8%) has doubled since the previous quarter, while the percentage (6%) of CTA launches has increased six-fold. One in every four UCITS funds launched in Q2 is managed by a North America-based fund manager, a growing trend for the European fund structure.

Although North America-based hedge funds continue to dominate launch activity in Q2 (51%, Fig. 9), the share of fund launches within the region has decreased significantly from the previous quarter. The majority of newly launched funds in Q2 focused their investments globally (74%, Fig. 10).

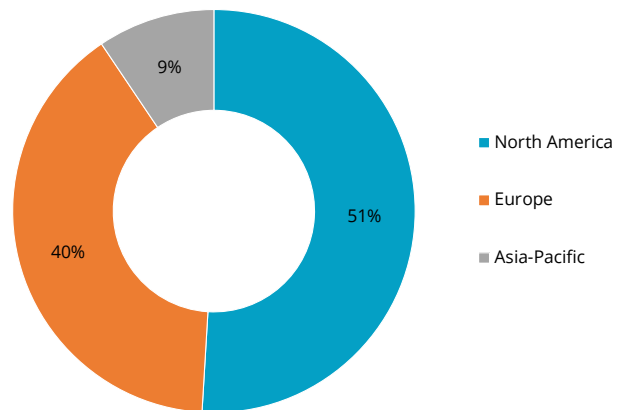
The proportion (21%) of fund launches represented by multi-strategy funds has almost tripled since the previous quarter (Fig. 11); among these is ExodusPoint Capital Management's ExodusPoint Master Fund, an \$8bn multi-strategy fund founded by Millennium Management's former executive Michel Gelband in May 2018. Meanwhile, the proportion of hedge funds launched in Q2 2018 employing an equity strategy has fallen to 17%, almost half the levels seen in Q1. A challenging fundraising environment for equity strategies has been prevalent for the past couple of years: according to Preqin data, investors withdrew a net \$24bn from the strategy across 2017, and a net \$50bn in 2016.

Fig. 8: Hedge Fund Launches in Q2 2018 by Structure



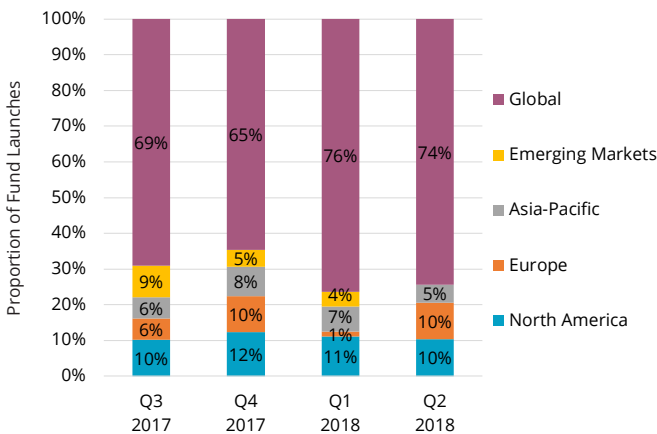
Source: Preqin

Fig. 9: Hedge Fund Launches in Q2 2018 by Manager Location



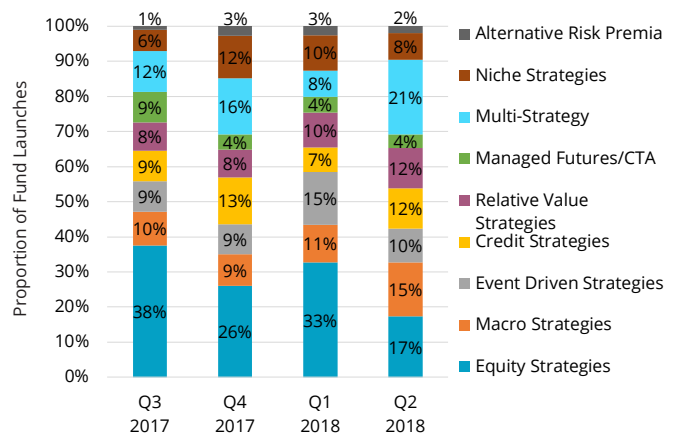
Source: Preqin

Fig. 10: Hedge Fund Launches by Geographic Focus, Q3 2017 - Q2 2018



Source: Preqin

Fig. 11: Hedge Fund Launches by Core Strategy, Q3 2017 - Q2 2018



Source: Preqin



FUND SEARCHES

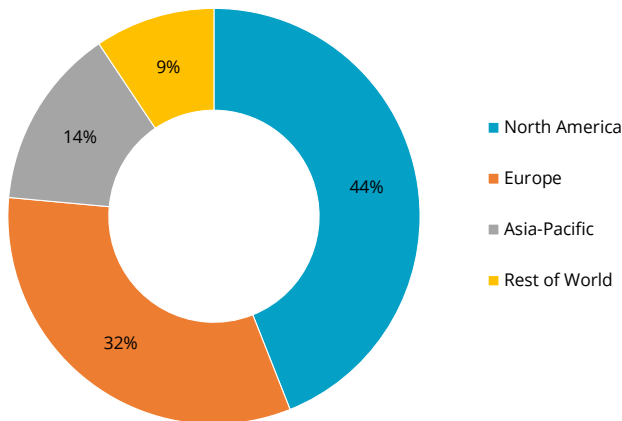
There were 191 new hedge fund searches added to Preqin's online platform in Q2 2018. North America-based investors accounted for the largest proportion (44%) of fund searches issued, followed by Europe with 32% (Fig. 12).

Long/short equity remains the most commonly targeted strategy, as sought by 30% of investors that issued mandates in Q2 (Fig. 13). Macro and long/short credit strategies represent 19% and 15% of mandates respectively, making these strategies the second and third most attractive among investors.

Ninety-four percent of investors plan to access the hedge fund asset class through commingled vehicles, while managed accounts (15%) and UCITS (13%) are also commonly sought fund structures (Fig. 14).

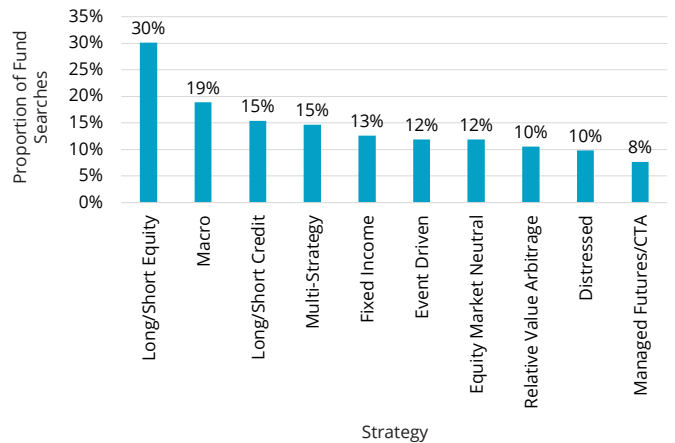
Fund of hedge funds managers represent the majority (55%) of investors that have issued fund searches in Q2 2018 (Fig. 15). Private wealth firms round out the most prominent investor types, with wealth managers and family offices combining to account for 19% of hedge fund searches issued.

Fig. 12: Hedge Fund Searches Issued in Q2 2018 by Investor Location



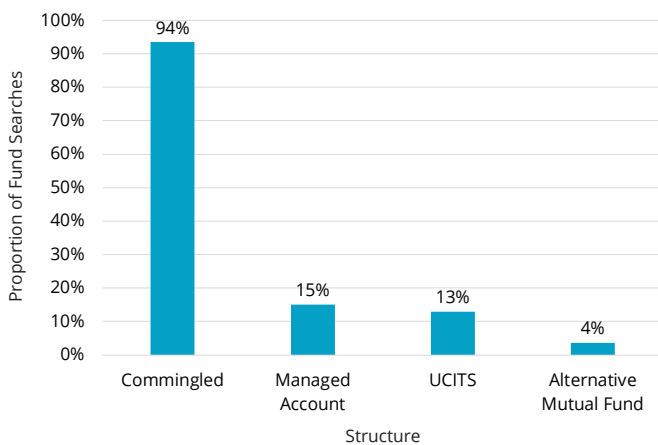
Source: Preqin

Fig. 13: Hedge Fund Searches Issued in Q2 2018 by Strategy



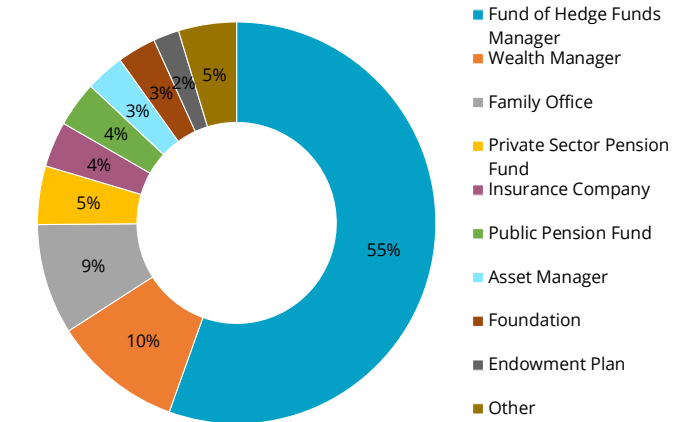
Source: Preqin

Fig. 14: Hedge Fund Searches Issued in Q2 2018 by Structure



Source: Preqin

Fig. 15: Hedge Fund Searches Issued in Q2 2018 by Investor Type



Source: Preqin

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Preqin Breakfast Seminar – Future of Alternatives - London	12 September 2018	London	Preqin	-	-
Emerging Managers Summit	12 - 13 September 2018	New York	Opal Financial Group	-	-
CTHFA Q3 Event	13 September 2018	Greenwich, CT	CT Hedge Fund Association	-	-
CTA Expo Chicago	13 September 2018	Chicago	CTA Expo	-	-
SuperReturn Asia	17 - 20 September 2018	Hong Kong	KNect365	Patrick Adefuye Mark O'Hare	10% Discount - FKR2449PRQ
L/S Equity Fund Investing	17 September 2018	New York	Catalyst Financial Partners	-	-
Finovate Fall	24 - 26 September 2018	New York	KNect365	-	20% Discount - FKV2343PQT
Brazil Breakfast in association with LAVCA's Annual Summit and Investor Roundtable	25 September 2018	New York	ABVCAP	-	-

OCTOBER 2018

Conference	Dates	Location	Organizer	Preqin Speaker	Discount Code
Local Government Pension Investment Forum	3 October 2018	London	KNect365	-	-
Latin Private Wealth Management Summit	8 - 9 October 2018	Panama City	marcus evans Summits	-	-
Credit Fixed Income Alternative Investing	15 October 2018	New York	Catalyst Financial Partners	-	-
11th Annual Canadian Hedge Fund Conference	16 October 2018	Toronto	Alternative IQ	-	-
Hedge Fund Emerging & Startup Manager Forum	17 October 2018	Zurich	KNect365	-	-
FLAIA Meeting of the Americas 2018	18 October 2018	Miami, FL	FLAIA	-	-
MFA Outlook	18 October 2018	New York	MFA	-	-
Private Wealth Management Summit - APAC	22 - 24 October 2018	Macao	marcus evans Summits	-	-
GAIM Ops West Coast	22 - 24 October 2018	Rancho Mirage CA	KNect365	-	-
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ORGANIZER:	IMN

IMN has been providing thought leadership in the alternative investment space for over two decades, in that time investors' appetite has grown as has the quantity and variety of investment opportunities. Total Alts is the only event that showcases industry diversity and provides a stage for established market leaders and disruptors alike.

Total Alts provides investors with deeper insights not only into hedge fund strategies, but also gives the audience an insight into the deals Venture Capital firms are pursuing, before they become household names.

CATALYST CAP INTRO: L/S EQUITY FUND INVESTING

DATE:	17 September 2018
INFORMATION:	https://catalystforum.com/events/l-s-equity-fund-investing/
LOCATION:	New York City
ORGANIZER:	Catalyst Financial Partners

Catalyst Cap Intro events are investor driven and transactional events that host alpha-oriented investment managers and institutional grade investors that are introduced to each other with a view to become investment partners.

This Catalyst Cap Intro Event focuses on the L/S Equity Fund Investing sectors.



GAIM OPS WEST 2018

DATE: 22 - 24 October 2018
INFORMATION: <https://goo.gl/N639dM>
LOCATION: Ritz-Carlton, Rancho Mirage, California
ORGANIZER: KNect365

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THE NEW FRONTIER OF MANAGED FUTURES & MACRO STRATEGIES: IMPACT ON INSTITUTIONAL PORTFOLIOS

DATE: 7 -8 November 2018
INFORMATION: <https://talkinghedgeevents.com/>
LOCATION: Omni Austin Hotel Downtown
ORGANIZER: Talking Hedge

The latest advances in managed futures and macro strategies, driven by the explosion of big data and the modernization of risk management, have given rise to new levels of creativity and innovation in portfolio construction. This new frontier of global asset management provides institutional investors with an open door to product and portfolio customization. Join us as we put a spotlight on the latest product innovations and risk management tools, and how investors can put these solutions to work in unique ways.



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- **Investors:** asset allocation, manager selection and portfolio management
- **Fund managers:** fundraising, portfolio monitoring and investor relations
- **Service providers and advisors:** business development and in-depth market knowledge
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