

Private Equity Buyout Deal Activity Slows in Q3 2018

Industry fails to maintain momentum from second quarter's three-year high

There were 1,205 private equity-backed buyout deals announced in Q3 2018, worth a combined \$93bn. Preqin expects these figures to rise by up to 5% as more information becomes available, but nonetheless the quarter seems unlikely to match the \$129bn announced through 1,274 deals in Q2. Deals made in North America accounted for the largest proportion of activity, with 637 deals announced worth \$51bn. Although public-to-private deals accounted for just 1% of deals announced in the quarter, these deals made up 13% of deal value. This is predominantly due to two large public-to-private deals, including the largest deal announced this quarter: the \$6.9bn acquisition of Dun & Bradstreet, Inc. by a consortium of investors.

For more information and analysis, see the full [Q3 2018 Buyout Deals and Exits factsheet here:](http://docs.preqin.com/reports/Preqin-Buyout-Deals-and-Exits-Q3-2018.pdf)

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Key Private Equity-Backed Buyout Deals & Exits Facts:

- **Q3 2018 saw 1,205 private equity-backed buyout deals announced worth a combined \$93bn.** This is down from Q2 which saw 1,274 deals worth \$129bn.
- **There were 637 deals announced in North America for a total of \$51bn.** Europe saw 430 deals worth \$23bn, while Asia saw 69 deals worth \$13bn.
- **Add-ons and buyouts accounted for the largest proportions of the number of deals announced,** with 41% and 39% respectively. Buyouts also accounted for almost half (44%) of deal value in the quarter.
- Although **public-to-private deals accounted for just 1% of the number of deals announced, they accounted for 13% of total deal value.**
- Industrials accounted for the largest proportion (20%) of the number of deals announced, while **business services represented the largest proportion (24%) of deal value.**
- **The largest deal announced this quarter was the public-to-private acquisition of Dun & Bradstreet, Inc. for \$6.9bn.**
- **Buyout-backed exit activity fell, as 484 exits were announced for \$85bn.** Although a drop from the levels seen in Q2, this is more than was seen in the same quarter last year.
- **Trade sales dominated exit activity,** representing 62% of exits announced, and 72% of total exit value.

Christopher Elvin, Head of Private Equity:

"Although Q3 private equity-backed buyout deal activity has slowed, it is still well ahead of where it was at the same point last year, and 2018 seems on track to surpass 2017's full-year total. Both of the first two quarters of 2018 saw total deal value surpass the \$120bn mark, and Q3 deal values are approaching \$100bn. The pickup in exit activity is also encouraging: the past six months have seen both the number and the value of exits rebound to 2016 levels, after a slump through much of last year."

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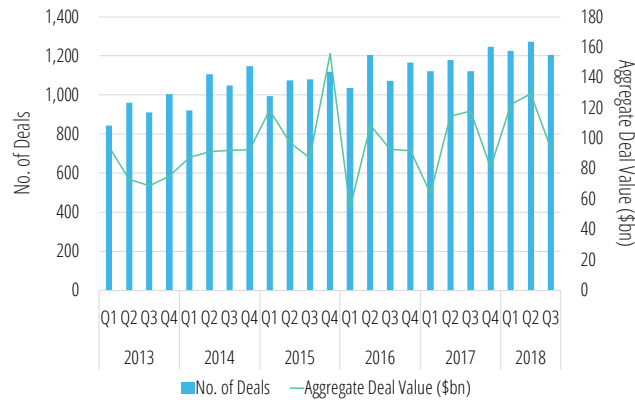
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Q3 2018 BUYOUT DEALS AND EXITS

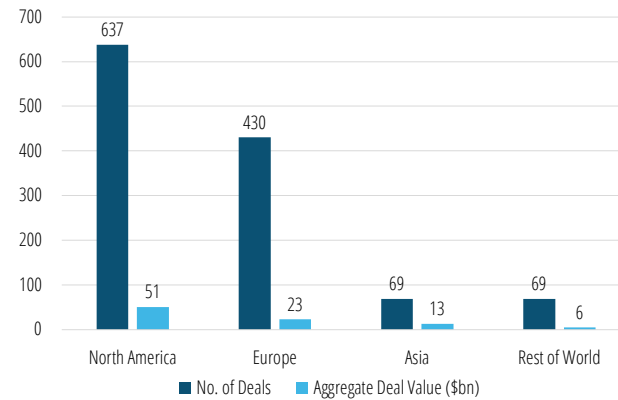
4 October 2018

Fig. 1: Global Quarterly Private Equity-Backed Buyout Deals, Q1 2013 - Q3 2018



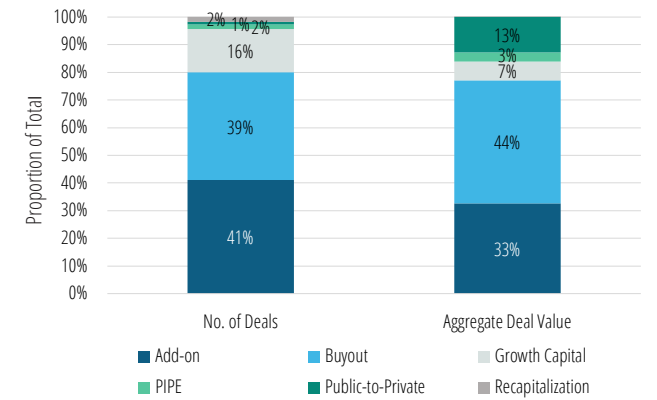
Source: Preqin Pro

Fig. 2: Private Equity-Backed Buyout Deals in Q3 2018 by Region



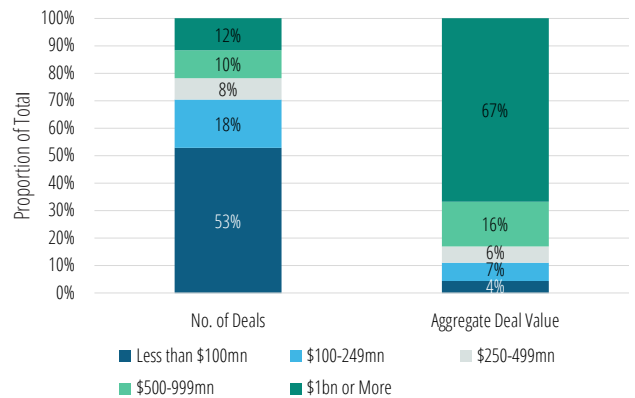
Source: Preqin Pro

Fig. 3: Private Equity-Backed Buyout Deals in Q3 2018 by Type



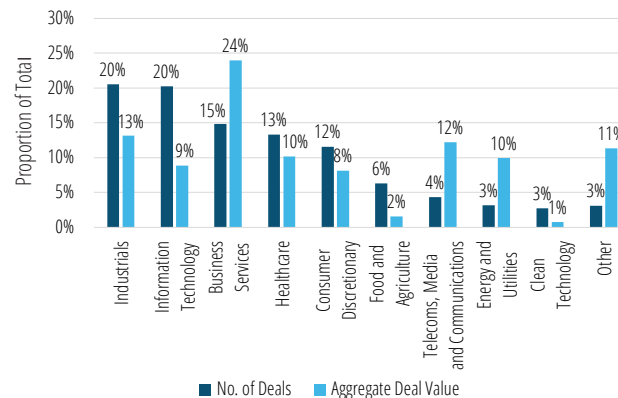
Source: Preqin Pro

Fig. 4: Private Equity-Backed Buyout Deals in Q3 2018 by Value Band



Source: Preqin Pro

Fig. 5: Private Equity-Backed Buyout Deals in Q3 2018 by Industry



Source: Preqin Pro

KEY FACTS



1,205

No. of private equity-backed buyout deals announced in Q3 2018, on par with Q2.



24%

of deal value in Q3 was accounted for by business services assets, the highest proportion.



\$85bn

Aggregate value of buyout-backed exits in Q3, down from \$113 in Q2.

Q3 2018 BUYOUT DEALS AND EXITS

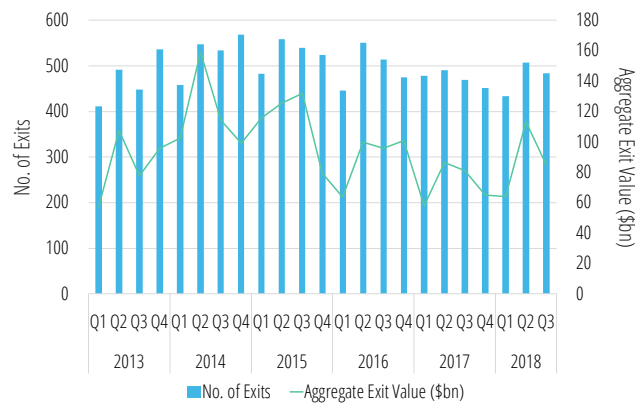
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Fig. 6: 10 Largest Private Equity-Backed Buyout Deals Announced Globally in Q3 2018

Portfolio Company	Investment Type	Deal Date	Deal Size (mn)	Deal Status	Investor(s)	Bought From/Exiting Company	Location	Primary Industry
Dun & Bradstreet, Inc	Public To Private	08-Aug-18	6,900 USD	Announced	Cannae Holdings, CC Capital, Thomas H Lee Partners	-	US	Information Services
Sedgwick Claims Management Services, Inc.	Buyout	12-Sep-18	6,700 USD	Announced	Carlyle Group	KKR	US	Insurance
Lifepoint Health, Inc	Merger	23-Jul-18	5,600 USD	Announced	Apollo Global Management, RCCH Healthcare Partners	-	US	Healthcare
Anysta LifeScience Limited	Add-on	20-Jul-18	4,200 USD	Announced	Invest AD, TPG, UPL Limited	Platform Specialty Products	Ireland	Chemicals
MG Industries Inc	Buyout	16-Jul-18	3,300 USD	Announced	CVC Capital Partners, Messer Group GmbH	Linde AG	US	Oil & Gas
MPM Holdings Inc.	Buyout	13-Sep-18	3,100 USD	Announced	KCC Corporation, SJL Partners, Wonik QnC Corporation	-	US	Materials
Aspen Insurance Holding Limited	Public To Private	27-Aug-18	2,600 USD	Announced	Apollo Global Management	-	Bermuda	Insurance
SUSE Linux GmbH	Buyout	02-Jul-18	2,535 USD	Announced	EQT	Micro Focus International Plc	Germany	Software
Sonic Corp.	Add-on	25-Sep-18	2,300 USD	Announced	Inspire Brands, Roark Capital Group	-	US	Restaurants
New Classics Media Corporation	Add-on	13-Aug-18	1,5500 CNY	Announced	Carlyle Group, Shanghai Xuanting Entertainment Information Technology Co., Ltd., Trustbridge Partners	Legend Star, New Alliance Capital	China	Media

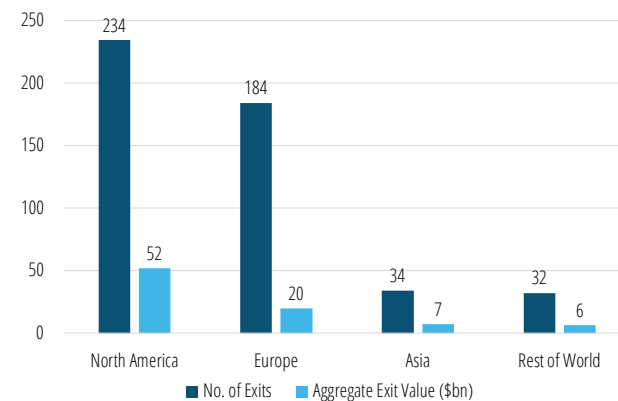
Source: Preqin Pro

Fig. 7: Global Quarterly Private Equity Buyout-Backed Exits, Q1 2013 - Q3 2018



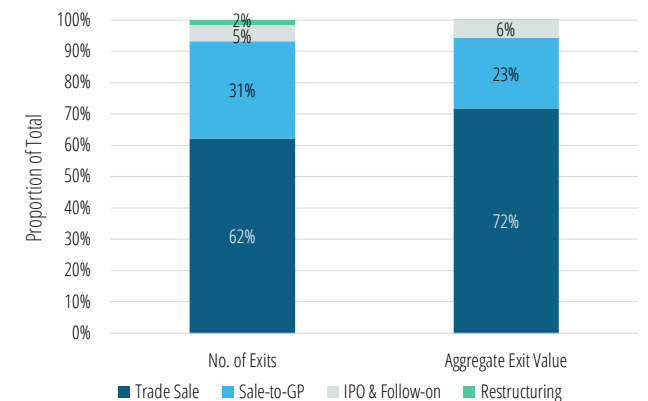
Source: Preqin Pro

Fig. 8: Private Equity Buyout-Backed Exits in Q3 2018 by Region



Source: Preqin Pro

Fig. 9: Private Equity Buyout-Backed Exits in Q3 2018 by Type



Source: Preqin Pro

Q3 2018 BUYOUT DEALS AND EXITS

4 October 2018

Fig. 10: 10 Largest Private Equity Buyout-Backed Exits Announced in Q3 2018

<u>Portfolio Company</u>	<u>Investment Date</u>	<u>Investment Type</u>	<u>Investment Size (mn)</u>	<u>Investor(s) (Entry)</u>	<u>Exit Date</u>	<u>Exit Type</u>	<u>Exit Value (mn)</u>	<u>Acquiror (Exit)</u>	<u>Location</u>	<u>Primary Industry</u>
Sedgwick Claims Management Services, Inc.*	Jan-14	Buyout	2,400 USD	KKR, Stone Point Capital	Sep-18	Sale to GP	6,700 USD	Carlyle Group	Insurance	US
Marketo, Inc.	May-16	Public To Private	1,790 USD	Vista Equity Partners	Sep-18	Trade Sale	4,750 USD	Adobe Systems	Software	US
Aleris International, Inc	Jun-10	Restructuring	609 USD	Apollo Global Management, Bain Capital Credit, Oaktree Capital Management	Jul-18	Trade Sale	2,600 USD	Novelis	Materials	US
Cognita Schools Ltd.	Oct-04	Growth Capital		Bregal Investments	Sep-18	Trade Sale	2,000 GBP	Jacobs Holding	Education/ Training	UK
Gianni Versace S.p.A.	Feb-14	Buyout	210 EUR	Blackstone Group	Sep-18	Trade Sale	1,830 EUR	Capri Holdings Limited	Retail	Italy
Quadrant Energy Australia Limited	Apr-15	Buyout	2,100 USD	Brookfield Business Partners, Macquarie Capital	Aug-18	Trade Sale	2,150 USD	Santos Ltd	Oil & Gas	Australia
BlueLine Rental, LLC	Dec-13	Buyout	1,100 USD	Platinum Equity	Sep-18	Trade Sale	2,100USD	United Rentals	Transportation	US
Orange Life Insurance Co., Ltd.	Aug-13	Buyout	1,270 EUR	KDB Capital, Korea Teachers' Pension Fund, MBK Partners	Sep-18	Trade Sale	2,298,900 KRW	Shinhan Financial	Insurance	South Korea
Accruent, LLC	May-16	Buyout	500 USD	Genstar Capital Partners	Jul-18	Trade Sale	2,000 USD	Fortive Corporation	Software	US
Nexeo Solutions, Inc	Nov-10	Buyout	930 USD	TPG	Sep-18	Trade Sale	2,000 USD	Univar Inc.	Industrial	US

Source: Preqin Pro

LOOKING FOR MORE DATA AND ANALYSIS?

Preqin provides information, data and research on the private equity and venture capital industry across fund performance, fundraising, fund managers, investors, deals, fund terms and more. If you have more detailed requests for private equity data or any questions, please contact us:

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