



Andrew Moylan
Manager, Real Estate

Every month, Preqin's analysts speak with hundreds of real estate professionals in order to gain exclusive information for Real Estate Online. Our subscriber-only newsletter, Preqin Real Estate Online Product Update, brings you some of the most interesting and exclusive intelligence we have uncovered in recent weeks through direct communication with these organizations. Clicking on the firm or fund name will take you straight to the full profile on Real Estate Online.

One investor that is planning to commit to real estate funds in the next 12 months is the €650mn [Local Insurance Mutual Company](#). The insurance company is looking to invest in real estate debt funds that have a pan-European focus. Local Insurance Mutual Company has a 16% allocation to real estate, with 85% of this allocated to direct real estate and 15% to indirect real estate investments. The £11bn [Strathclyde Pension Fund](#) is also planning to commit to property funds in the next 12 months. The public pension fund, which hopes to invest in three funds, will have a global outlook and target core and opportunistic strategies.

Elsewhere, the AUD 31.8bn Australia-based superannuation scheme [First State Super](#) is looking to make new commitments to private equity real estate funds in the next 12 months, having invested in [Lend Lease Australian Prime Property Fund - Commercial](#) earlier this year. First State Super is likely to pursue real estate funds of funds, a strategy it has utilized in the past.

New investors entering the private real estate fund market include South Korea-based [Military Mutual Aid Association](#) (MMAA). This \$7.3bn public pension fund is hoping to make its maiden commitment to a value added fund in the next 12 months in order to complement its existing direct portfolio. Overall, it is likely to allocate \$300-500mn to real estate in the next 12 months.

Real estate funds to close in the last month include [Carmel Partners Investment Fund IV](#). This value added fund focuses on the acquisition and repositioning of under-performing multi-family investments in high barrier of entry markets in the US. The fund will also make debt, distressed and opportunistic investments and has secured \$820mn in equity commitments. Investors in this vehicle include [Montgomery County Employees' Retirement System](#), [TIFF](#), and [University of Texas Investment Management Company](#).

Another real estate fund to hold a final close was [BLG Turkish Real Estate Fund](#), an opportunistic fund targeting city centre hotels, high-end for-sale residential developments, specialty residential schemes such as student housing and serviced apartments, and city centre mixed-use projects. This fund attracted a range of investors, from fund of funds managers [Deutsche Finance Group](#), [Altan Capital](#), [ImmoFinRe Capital Partners](#) and [Metropolitan Real Estate Equity Management](#), to insurance firm [Qatar Insurance Company](#) and US-based endowment plan [University of Michigan Endowment](#). The only Asia-focused fund to hold a final close in recent weeks was [SPARX Japan Residential Fund I](#). This fund has received commitments from Japan-based investors and a Middle East-based sovereign wealth fund.

Sample of Investor Commitments to Real Estate Funds

Investor	Fund	Commitment Size
African Development Bank	Pan African Housing Fund	\$7mn
Employees' Retirement System of the State of Hawaii	Almanac Realty Securities VI	\$20mn
Pennsylvania Public School Employees' Retirement System	RCG Longview Debt Fund V	\$75mn
University of Michigan Endowment	Magna Hotel Fund IV	\$15mn
Washington State Investment Board	Evergreen Real Estate Partners	\$500mn

Looking for more information? If you would like us to update any of the company profiles on our database, or look into a company which is not currently listed, please let me know:
amoylan@preqin.com



2012 Global Real Estate Report

The Preqin Global Real Estate Report is the industry's leading global reference guide, with commentary, stats, league tables and analysis on all areas of the industry.

More information available at:
www.preqin.com/grer

New York: One Grand Central Place
60 E 42nd Street
Suite 2544
New York, NY 10165
+1 212 350 0100

London: Equitable House
47 King William Street
London, EC9R 9AF
+44 (0)20 7645 8888

Singapore: Asia Square Tower 1
#07-04
8 Marina View
Singapore 018960
+65 6407 1011

w: www.preqin.com
e: info@preqin.com

Twitter: www.twitter.com/preqin
LinkedIn: Search for Preqin