Preqin Product Update:

Real Estate Online

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Welcome to the November edition of Preqin Real Estate Online Product Update, our subscriber-only newsletter. Every month, Preqin's analysts speak with hundreds of real estate professionals in order to gain exclusive information for Real Estate Online. This newsletter provides you with a snapshot of some of the most interesting and exclusive intelligence we have gathered in recent weeks. Clicking on the firm or fund name will take you straight to the full profile on Real Estate Online.

<u>Fund Searches and Mandates</u> is one of the newest features added to Real Estate Online. This powerful tool allows you to search for investors which are actively targeting new commitments to private real estate funds. Active investors can be filtered by their strategic and geographic preferences for the coming year, allowing you to quickly identify the most active investors for your offering. The table below shows a sample of the institutions Preqin's analysts have spoken with in the past month.

Funds to hold a final close in the past month include <u>ARCH Capital Management</u>'s <u>ARCH Capital-TRG Asian Partners</u>. It is a \$387mn opportunistic pan-Asian fund investing in properties in Greater China, Thailand, the Philippines and Singapore. <u>Hines</u> held a final close on <u>Hines U.S. Office Value</u> <u>Added Venture II</u> with \$210mn in commitments, and aims to create value through leasing, management or redevelopment activities.



Preqin Real Estate Special Report: Future Fund Searches, October 2012

The Preqin Real Estate Special Report: Future Fund Searches and Mandates provides a unique look into private real estate fund investors' plans for the future, with current fund searches and active mandates, direct contact information, and more. Click **here** to download your complimentary copy.

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Twitter: www.twitter.com/preqin LinkedIn: Search for Preqin A number of investors have made new commitments in recent weeks. <u>New Mexico State Investment</u> <u>Council</u> approved a \$50mn commitment to <u>Rockpoint Real Estate Fund IV</u>, an opportunistic fund targeting \$2bn to invest in the US, UK, Western Europe and Japan. <u>Oklahoma Police Pension and</u> <u>Retirement System</u> has made a \$20mn commitment to <u>TA Realty Associates X</u>, a US-focused coreplus and value added fund, while <u>New Jersey State Investment Council</u> has formed a \$350mn separate account with <u>TPG Real Estate</u>. <u>TPG/NJ Partnership</u> will seek to target investments in the US and Western Europe, focusing on both debt and equity investments in real estate operating companies.

Sample of Recently Updated Investor Profiles

Investor	Location	Summary Plans
<u>Baylor University</u> Endowment Fund	US	Planning to commit to one private real estate fund in the next 12 months. Has a preference for investing in core-plus, value added and opportunistic vehicles, with a focus on properties located in the US. Its bitesize is \$10-20mn and it prefers to invest with experienced managers.
<u>Boston University</u> <u>Endowment</u>	US	Considering the possibility of committing up to \$15mn across two to three real estate funds in the next 12 months. It is likely to continue to focus on US fund opportunities, but is flexible in regards to the strategies of the funds it will commit to.
<u>NUS Endowment</u> <u>Fund</u>	Singapore	Looking to invest in funds employing either value added or opportunistic strategies, with an investment focus on Asia.
PBU	Denmark	Looking to commit DKK 20-22mn to two to three private real estate funds. Will seek opportunities within emerging markets and is particularly interested in funds employing an opportunistic strategy.
<u>Texas Treasury</u> <u>Safekeeping Trust</u> <u>Company</u>	US	Looking to commit \$50mn to four funds in the next 12 months. It will target markets in Asia, Europe and North America and seek core, value added, opportunistic and debt funds.
TfL Pension Fund	UK	Planning to invest in a global or Europe-focused private real estate fund in the next year.
<u>Tokio Marine</u> and Nichido Fire Insurance	Japan	Expects to invest ¥5bn in unlisted real estate funds in 2013. It will shift its focus from core strategies to core-plus funds and will focus on Japan.

Looking for more information? If you would like us to update any of the company profiles on our database, or look into a company which is not currently listed, please let me know: amoylan@preqin.com