

Private Equity

February 2013

Welcome to Preqin Private Equity Online Product Update, our subscriber-only newsletter. Our analysts update thousands of pieces of information every month; this document is designed to show you some of the improvements and additions to our products as well as the more interesting, and often exclusive, intelligence gathered by our analysts in recent weeks.

Funds in Market and Fund Manager Profiles

This month Preqin launched the [Universal Search](#) tool. The new feature allows you to track down firms, funds, investors, portfolio companies, and more from one single search across all of the asset classes covered by Preqin's databases, saving you time and helping you find key data within all of Preqin's online products. This feature can also help you to see how many profiles we have for a particular institution at a firm or fund level.

After entering a search term, you will then be able to view where it features on the Preqin databases across all asset classes, and click directly into a profile from the search results page. Additionally, you can filter your results by asset class, and firms or funds.



Richard Stus
Manager, Fund Manager
Data

| Name | Category | Profile |
|---|--------------------------------------|------------------------------|
| Goldman Sachs | Placement Agent | Placement Agent Profile (PE) |
| Goldman Sachs & JBVere Superannuation Fund | Superannuation Scheme | Investor Profile (PE) |
| Goldman Sachs Foundation | Foundation | Investor Profile (PE) |
| Goldman Sachs Private Equity Group | Private Equity Fund of Funds Manager | Investor Profile (PE) |
| Goldman Sachs Private Wealth Management | Wealth Manager | Investor Profile (PE) |
| Herman Goldman Foundation | Foundation | Investor Profile (PE) |
| Goldman Sachs Merchant Banking Division | Private Equity Firm | Fund Manager Profile (PE) |
| Goldman Sachs Private Equity Group | Private Equity Fund of Funds Manager | Fund Manager Profile (PE) |
| Goldman Sachs & Partners | Private Equity Firm | Fund Manager Profile (PE) |

If you have any feedback regarding either Funds in Market or Fund Manager Profiles, please contact Richard Stus: rstus@preqin.com

Performance Analyst

The full Q2 2012 All Private Equity, Buyout and Venture Capital Benchmark Reports are now available to view on the [Market Benchmarks](#) page on Performance Analyst, along with the Preliminary Q3 2012 Benchmark Report.

If you would like to contribute performance data on your own firm's funds to the Preqin database, and ensure that potential investors are seeing the most accurate and up-to-date information available on your performance, please contact us at teampreformance@preqin.com.



Sam Meakin
Manager, Performance
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Looking for more information? If you have any feedback on our private equity performance data, please contact Sam Meakin: smeakin@preqin.com

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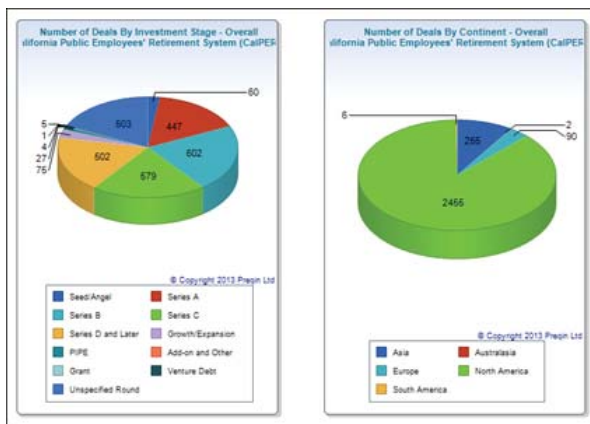
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Investor Intelligence

Subscribers to [Investor Intelligence](#) may have noticed that data on investors' venture capital deals exposure has now been added to our investor profiles, in addition to the information we have formerly shown on investors' buyout deals exposure. Subscribers can now view charts highlighting the exposure that individual investors have to venture capital deals through their commitments to venture capital funds. There are three separate charts showing the breakdown of this exposure by number of deals by investment stage, number of deals by continent, and number of deals by industry.



Subscribers to both [Investor Intelligence](#) and [Venture Deals Analyst](#) will be also be able to view a breakdown of the number of deals and aggregate deal value shown in these charts by year, giving them a more in-depth picture of each investor's venture capital exposure.

These subscribers can also view and download full known deals exposure information for LPs, and can quickly access the 10 most recent venture capital deals that individual investors have been exposed to on their profile.

So far during 2013, we have already spoken to a number of LPs that are looking to make new private equity commitments in the year ahead. In the table below we explore a few of these investors, detailing their plans for the next 12 months:



Antonia Lee
Manager, LP Data

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Sample of Recently Updated Investor Profiles

| Investor | Investor Type | Location | Plan for Next 12 Months |
|--|---------------------|----------|---|
| Pension Fennia | Insurance Company | Finland | The insurance company has increased its target allocation to private equity from 3% of total assets to 5%. It currently has 2% of total assets allocated to private equity, and plans to make new investments on an opportunistic basis over the coming year. It has previously invested in venture capital, buyout and mezzanine vehicles. |
| City of Jacksonville Retirement System | Public Pension Fund | US | The public pension fund is looking to make its first private equity commitment within the next 12 to 24 months, following plans to formally include an allocation to private equity within its investment strategy. It plans to set a target range to the asset class of between 5% and 7% of total assets, and is likely to focus on investment opportunities in the US. |
| Development Bank of Japan | Bank | Japan | The bank plans to commit between \$200mn and \$300mn to private equity funds over the next 12 months. It will be targeting growth and buyout vehicles, with a focus on investment opportunities in Asia, Europe and the US. |
| Brederode | Investment Company | Belgium | The investment company plans to commit €100mn to private equity funds over the next 12 months. Going forward, it will be looking mainly to re-up, but will consider forming some new GP relationships. It expects to target North America and Europe-focused buyout funds for its forthcoming investments. |
| Babson Capital Management | Asset Manager | US | The asset manager is looking to commit between \$125mn and \$150mn across 10 new private equity funds over the next 12 months. It typically commits between \$5mn and \$10mn per fund, and plans to target buyout funds across Europe, Asia and the US going forward. |

If you have any feedback on our private equity investor data or have a specific data request for the LP Team, please contact Antonia Lee: alee@preqin.com

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Secondary Market Monitor

Preqin's [Secondary Market Monitor](#) team has maintained its efforts to identify potential sellers of private equity fund interests on the secondary market over the last month. The seller [Advanced Search](#) feature of Secondary Market Monitor allows you to identify investors highly likely to sell fund interests in the near future.

One such investor is Sweden-based [Vattenfall Pension](#). Its investments in private equity were quite limited, but the private sector pension fund indicated that the investment it made in [EQT Expansion Capital II](#), a Nordic-focused mezzanine fund, is now for sale on the secondary market. Vattenfall Pension has sold fund interests on the secondary market before and would be willing to sell its EQT fund stake if the right price was offered.



Patrick Adefuye
Manager, Secondaries
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Looking for more information? If you have any feedback, suggestions or requests regarding Secondary Market Monitor, please contact Patrick Adefuye: padefuye@preqin.com

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Deals Analyst

The [Market Overview](#) feature of Preqin's [Buyout Deals Analyst](#) shows that there have been over 440 private equity-backed buyout deals announced globally in 2013 to date (as of February 26th), with an aggregate value of over \$74bn – a 164% increase on the total value of deals announced in the first two months of 2012.

This increase is the result of two of the largest announced private equity-backed public-to-private transactions since the buyout boom period of 2006-2007, which were announced in the first two months of 2013 – the \$24.4bn [Silver Lake](#)-backed privatization of [Dell Inc](#) and the \$28bn Berkshire Hathaway and [3G Capital](#)-backed buyout of [H.J. Heinz Company](#).

Our [Venture Deals Analyst](#) database is growing quickly and currently shows details of over 38,000 venture capital deals from 2008 to present. The largest deals since 2008, as well as the most active firms by number of deals can be easily viewed using the [League Tables](#) feature.



Anna Strumillo
Manager, Deals Data

If you have any feedback on our private equity deals data, please contact Anna Strumillo: astrumillo@preqin.com