

Pregin Investor Network Welcome to The Network

Welcome to Preqin Investor Network. By signing up to The Network you now have complimentary access to some of the most useful tools and intelligence available to investors hoping to construct a strong private equity portfolio. The aim of this introductory guide is to help you make the most of your free subscription and keep you informed as to some of the exciting updates and upgrades we are making to The Network. Please click on the below topics to quick-jump to the relevant page:



Selecting Funds and Fund Managers

With so many private equity funds seeking investor capital, it is vital for investors to quickly navigate around the crowded marketplace to source the best vehicles. Understand which are the best performing managers and get access to fund manager contact details by logging into your **Preqin Investor Network** account.

Customize your private equity open funds search, honing in on the markets you are keen to explore investment opportunities in. Search for funds by strategy, geographic focus, fund manager location, underlying industry targets, fund ethos, manager experience and more.

| Now Entorn | rise Associa | | | Click be |
|-------------------|----------------------|---|----------|----------------------------------|
| New Enterp | ISE ASSOCIA | Les AIV | | CHER IN |
| Fund Type: | Venture (General) | | | |
| Fund Vintage: | 2012 | | | |
| Target Size(mn): | 2,563 USD | | | |
| Closings (mn): | Close | Value(mn) | Date | |
| | Second Close * | 2 | Jun 2012 | |
| | Final Close * | 2,563 USD | Jul 2012 | |
| | * Fund Value or Date | is Estimated | | |
| Fund Status: | First Close | | | |
| Geographic Focus: | Regions: North Amer | ica (100%) | | |
| Industry Focus: | | ceuticals, Healthcare, Co ble Energy, Healthcare I | | Electronics, Hardware, Energy, B |
| Placement Agents: | Not Used | | | |

| Track Record | d | | | | | | | | | | | |
|-----------------------------------|-------------|---------|---------------|------------|-------------|-----------------|------------|--------------|-------------|-----------------|-----------|------------------|
| Fund | Туре | Vintage | Called (%) | DPI (%) | RVPI (%) | Multiple (X) | IRR (%) | Bench (%) | Diff (%) | Quartile | As at: | Fund Size(mn) |
| New Enterprise Associates I | Early Stage | 1980 | 100.0 | 90.1 | 0.0 | 0.90 | -4.3 | 14.2 | -18.5 | | 31-Mar-12 | 16 USD |
| New Enterprise Associates II | Early Stage | 1981 | 100.0 | 152.3 | 0.0 | 1.52 | 8.1 | 11.3 | -3.2 | | 31-Mar-12 | 45 USD |
| New Enterprise Associates III | Early Stage | 1984 | 100.0 | 137.7 | 0.0 | 1.38 | 7.6 | 12.0 | -4.4 | 4 th | 31-Mar-12 | 126 USD |
| New Enterprise Associates IV | Early Stage | 1986 | 100.0 | n/a | n/a | n/a | 10.3 | 9.5 | 0.8 | 2 nd | 31-Mar-12 | 151 USD |
| New Enterprise Associates V | Early Stage | 1990 | 105.4 | 258.5 | 0.0 | 2.59 | 29.9 | 20.0 | 9.9 | 1 st | 31-Mar-12 | 199 USD |
| New Enterprise Associates VI | Early Stage | 1994 | 100.0 | 792.3 | 0.0 | 7.92 | 65.5 | 27.2 | 38.3 | 1 st | 31-Mar-12 | 230 USD |
| New Enterprise Associates VII | Early Stage | 1996 | 100.0 | 339.1 | 5.8 | 3.45 | 63.9 | 35.0 | 28.9 | 2 nd | 30-Sep-11 | 311 USD |
| New Enterprise Associates VIII | Early Stage | 1998 | 100.0 | 150.3 | 14.9 | 1.65 | n/m | 11.5 | n/m | 2 nd | 31-Dec-11 | 560 USD |
| New Enterprise Associates IX | Early Stage | 1999 | 98.0 | 24.7 | 26.9 | 0.52 | -7.0 | -5.8 | -1.2 | 3 rd | 30-Sep-11 | 871 USD |
| New Enterprise Associates X | Early Stage | 2000 | 98.5 | 76.6 | 36.7 | 1.13 | 2.6 | -1.7 | 4.3 | 2 nd | 30-Sep-11 | 2,300 USD |
| New Enterprise Associates | Early Stage | 2001 | 100.0 | 49.5 | 30.0 | 0.79 | -3.2 | -4.2 | 1.0 | 2 nd | 30-Jun-11 | 140 USD |

With Preqin Investor Network, you can:

- View the strategy overview for any fund selected from our database of vehicles seeking capital.
- Be kept up to date with the fundraising progress of any fund in market and the contact details of the key decision makers at the firm.
- Access detailed performance track record data for managers of interest to you helping you to build your portfolio confident that you
 are committing to managers that have navigated difficult wider financial upheaval and have a history of favourable fund performance.

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Benchmarking Tools

Our benchmarking tools allow you to compare the returns from your private equity portfolio with those seen across the industry. The market benchmarks platform on **Preqin Investor Network** allows you to hone in on the performance metrics of the markets within private equity that are of most interest to you.

See how your portfolio compares to the overall private equity universe and its component fund types. Access rolling horizon IRRs on a one-, three- and five-year basis in order to gain an insight into how your portfolio is performing against the private equity industry as a whole.

With effective capital allocation so vital in a challenging investment environment, our **PrEQIn Index** helps investors with the important decisions. See which private equity fund strategies are performing the best and compare the returns of private equity against other asset classes.

Our **Market Benchmarks** engine – powered by our premium **Performance Analyst** product – can be tailored to see how a particular sector of the private equity industry is performing. Are funds within your portfolio performing above or below the median performance line? Are you accessing the top quartile of managers? Find out using Market Benchmarks on **Preqin Investor Network**.



With Preqin Investor Network, you can:

- Search for benchmark data by fund vintage, fund type and geographic focus and see a variety of benchmark metrics including industry median, pooled and weighted returns.
- Examine a particular component of your private equity portfolio and assess its performance against its immediate peers.

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New Features

We are committed to expanding and improving the **Preqin Investor Network** to ensure that you are provided with the best tools for assisting with building a successful private equity portfolio.

Keyword Search: the new keyword search facility lets you to quickly navigate to funds or fund managers of particular interest.

Quickly find out which private equity funds are being raised by a fund manager you wish to gain access to. Gain insight into the performance track record of a fund manager in your portfolio or one you may potentially invest with in the future.

| Investment Oppo | ortu | nities - Open I | Funds | | | | |
|--|------|-------------------------------------|----------------|-------------------------|----------|-----------------------------------|----------------|
| Keyword Search: | Â | Fund | <u>Vintage</u> | <u>Manager</u> | Туре | <u>Target Size</u> <u>(mn)</u> | <u>Status</u> |
| Type: | | Apax VIII | 2011 | Apax Partners | Buyout | 9,000 EUR | First Close |
| Buyout Co-investment | E | Warburg Pincus Private Equity XI | 2011 | Warburg Pincus | Balanced | 12,000 USD | First Close |
| Co-Investment Multi-Manager Direct Secondaries | | KKR North American XI Fund | 2012 | Kohlberg Kravis Roberts | Buyout | 10,000 USD | First Close |
| Distressed Debt | | Carlyle Partners VI | 2012 | Carlyle Group | Buyout | 10,000 USD | Raising |
| E Fund of Funds | | <u>Permira V</u> | 2011 | Permira | Buyout | 6,500 EUR | Raising |

Recently Added Funds: you can now view all private equity funds that have come to market within the last 30 days.

Want to be one of the first to gain access to a newly launched vehicle? Then keep track of these funds by logging in to Preqin Investor Network and visiting the summary of recently launched vehicles, which is filterable by fund name, firm, fund type, fundraising status, and date added.

| Fund | Firm | Туре | Status | Date Added | |
|--|---------------------------------------|-------------------|-------------|------------|--|
| Equity Growth Fund | Elixir Capital | Growth | Raising | 01-May-12 | |
| Jackson Timberland Opportunities | Molpus Woodlands Group | Timber | Raising | 01-May-12 | |
| Boston Timber Opportunities | Hancock Timber Resource Group | Timber | Raising | 01-May-12 | |
| Emfore Asia Growth Fund I | Emfore Capital | Growth | Raising | 30-Apr-12 | |
| France Transmission I | TCR Capital | Buyout | First Close | 30-Apr-12 | |
| Innovative Venture Investment Fund | SMBC Venture Capital | Venture (General) | First Close | 30-Apr-12 | |
| Quadria Capital Investment Management | Quadria Capital Investment Management | Growth | Raising | 30-Apr-12 | |

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