

Q2 2013 Private Equity-Backed Venture Capital Deals

July 2013

Fig. 1: Number and Aggregate Value of Venture Capital Deals Globally, Q1 2008 – Q2 2013

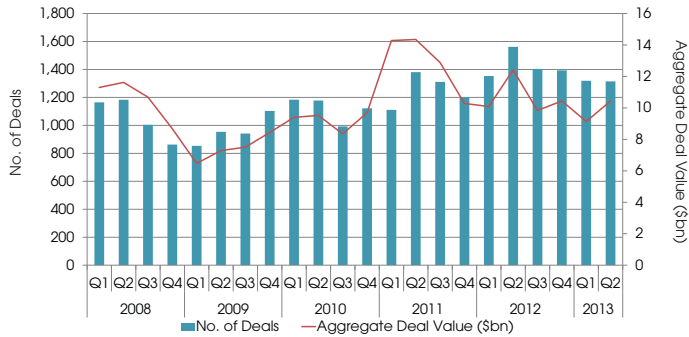


Fig. 3: Proportion of Number of Venture Capital Deals in Q2 2013 by Stage

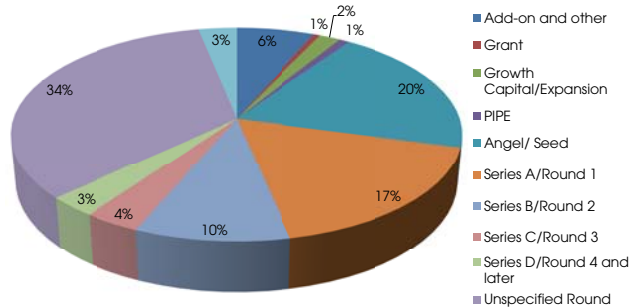


Fig. 5: Average Value of Venture Capital Deals (\$mn), 2008 – Q2 2013

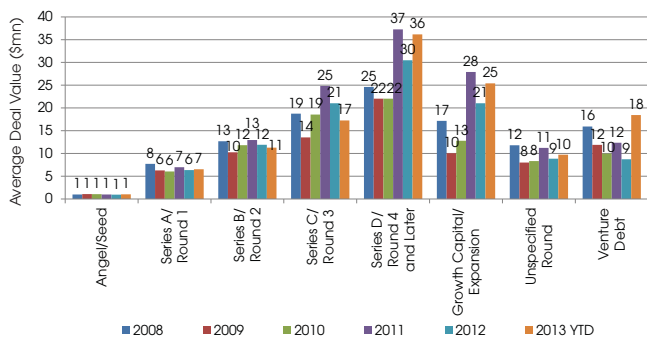


Fig. 2: Number of Venture Capital Deals by Region, Q1 2008 – Q2 2013

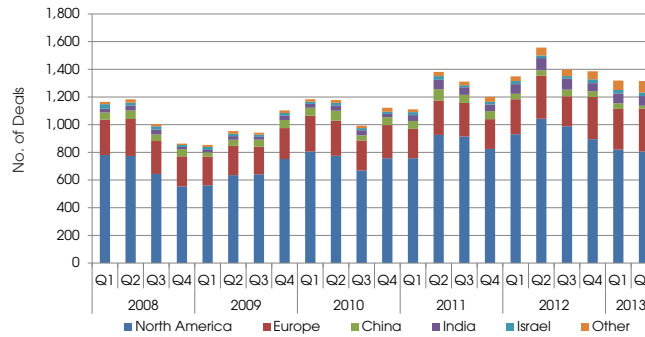


Fig. 4: Proportion of Number and Aggregate Value of Venture Capital Deals in Q2 2013 by Industry

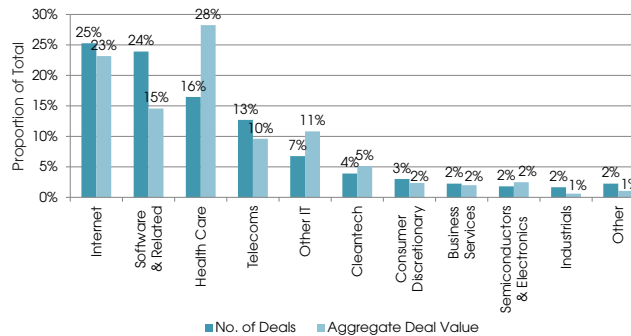
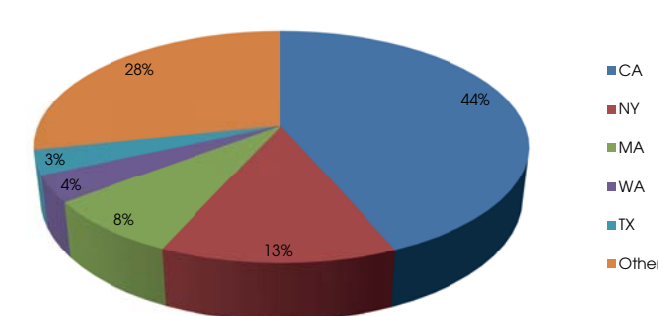


Fig. 5: Proportion of Number of Venture Capital Deals by State: Q2 2013



Preqin's venture capital deal flow data shows that there were 1,315 venture capital financings announced globally in Q2 2013, valued at a total of \$10.4bn. This is a similar number of deals to Q1 2013, but the aggregate value of these deals represents a recovery to Q4 2012 levels and is 14% more than the \$9.1bn raised in Q1 2013.

North America continues to dominate venture capital deal flow; the region accounted for 61% of the number and 74% of the aggregate value of deals in Q2 2013, with 806 financings valued at a total of \$7.7bn. This represents a 21% increase in aggregate value compared to Q1 2013.

European venture capital deals witnessed a 5% increase in terms of number of deals and a 26% increase in value compared to the previous quarter.

Venture capital deal activity in India remained strong, with the aggregate value of deals in the region increasing by 5% compared to Q1 2013. China, however, saw a 46% drop in the quarterly number of deals and 59% decrease in the aggregate deal value compared to Q1 2013.

Venture financings of software & related companies increased in Q2 2013, with the number of venture capital deals in this sector at its highest level in the period 2008 to present. However, these deals represented 15% of global aggregate value in the quarter, a drop from 21% in Q1 2013.

Early stage deals continued their dominance in terms of number of deals, with angel/seed financings comprising 20% of all deals globally and Series A accounting for 17%, an increase compared to the 13% Series A deals represented in Q1 2013.

Financings for companies in the healthcare industry accounted for 16% of all deals and 28% of the aggregate value, the highest value of any industry and a large jump from 19% of the aggregate value they represented in Q1 2013.

The second quarter of 2013 saw 44% of all US financings occur in California. New York was the next most common state for investment, with 13% of all financings. Completing the top five states, Massachusetts, Washington and Texas received 8%, 4% and 3% of all US venture capital deals, respectively.

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Fig. 6: 10 Largest Venture Capital Deals in Q2 2013

Firm	Deal Date	Stage	Deal Size (mn)	Investors	Primary Industry	Location
Fanatics, Inc.	Jun-13	Unspecified Round	170 USD	Alibaba Group, Temasek Holdings	Internet	US
Fab.com	Jun-13	Series D/Round 4	150 USD	Andreessen Horowitz, Atomico, DOCOMO Capital, ITOCHU Corporation, Menlo Ventures, Pinnacle Ventures, RTP Ventures, Tencent	Internet	US
Intrexon Corporation	May-13	Series F/Round 6	150 USD	Third Security	Biotechnology	US
Lamoda	Jun-13	Unspecified Round	130 USD	Access Industries, Summit Partners, Tengelmann Group	Internet	Russia
Bloom Energy	May-13	Series G/Round 7	130 USD	Credit Suisse	Clean Technology	US
ShanghaiMed Healthcare, Inc.	Apr-13	Growth Capital/Expansion	100 USD	Goldman Sachs Merchant Banking Division, Government of Singapore Investment Corporation (GIC)	Healthcare	China
Lazada	Jun-13	Unspecified Round	100 USD	Holtzbrinck Ventures, Kinnevik, Summit Partners, Tengelmann Group, Verlinvest	Internet	Indonesia
Zalora	May-13	Unspecified Round	100 USD	Kinnevik, Rocket Internet, Summit Partners, Tengelmann Group, Verlinvest	Internet	Singapore
Acumen Brands, Inc.	Apr-13	Growth Capital/Expansion	83 USD	General Atlantic	Internet	US
Hyperoptic	May-13	Unspecified Round	50 GBP	Quantum Strategic Partners Ltd.	Telecoms	UK

Fig. 7: Five Notable Venture Capital Exits in Q2 2013

Firm	Date of First Investment	Investors (Entry)	Total Known Funding (mn)	Exit Type	Exit Date	Acquiror (Exit)	Exit Value (mn)	Industry	Location
ExactTarget, Inc.	Jul-04	Battery Ventures, Greenspring Associates, Insight Venture Partners, Scale Venture Partners, Technology Crossover Ventures	193 USD	Trade Sale	Jun-13	Salesforce.com	2500 USD	Software	US
Pearl Therapeutics, Inc.	Sep-07	5AM Ventures, Clarus Ventures, Nektar Therapeutics, New Leaf Venture Partners, Oxford Finance Corporation, Silicon Valley Bank, Vatera Healthcare Partners	176 USD	Trade Sale	Jun-13	AstraZeneca	1150 USD	Pharmaceuticals	US
Waze Ltd.	Mar-08	BlueRun Ventures, Kleiner Perkins Caufield & Byers, Li Ka Shing Foundation, Magma Venture Partners, Qualcomm Ventures, Vertex Venture Capital	67 USD	Trade Sale	Jun-13	Google Inc.	1100 USD	Telecoms	Israel
Tumblr, Inc.	Oct-07	CrunchFund, Draper Fisher Jurvetson, Greylock Partners, Insight Venture Partners, Sequoia Capital, Spark Capital, The Chernin Group, Union Square Ventures	125 USD	Trade Sale	May-13	Yahoo	1100 USD	Internet	US
Aragon Pharmaceuticals, Inc.	May-09	Aisling Capital, OrbiMed Advisors, The Column Group, Topspin Partners, venBio	122 USD	Trade Sale	Jun-13	Johnson & Johnson	1000 USD	Pharmaceuticals	US

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