

Preqin Product Update:

Infrastructure Online

July 2011

Welcome to Preqin Infrastructure Online Product Update, our subscriber-only newsletter. Our analysts update hundreds of profiles every month; this document is designed to show you some of the more interesting and often exclusive intelligence gathered by our team of analysts in recent weeks.



Elliot Bradbrook
Manager, Infrastructure

In the past month, Preqin's infrastructure team updated 157 institutional investor plans and added a further 21 new investor profiles to the database. The INR 100bn [Andhra Bank](#) intends to continue making opportunistic unlisted fund commitments and direct investments in the next 12 months, primarily focusing on the domestic Indian market. [LIG Insurance](#) is also considering opportunistic infrastructure fund commitments, and is particularly keen to explore opportunities in emerging markets such as India, Indonesia and Brazil. The insurance company typically invests between \$10mn and \$20mn per vehicle.

Newly launched [African Frontier II](#), the second vehicle launched by London-based fund manager [African Frontier Capital Partners](#) has recently been added to Infrastructure Online. The fund is targeting \$250mn to invest in power, water and transportation projects across Africa. [Mekong Renewable Resources Fund](#), managed by [Indochina Infrastructure Management](#), is also in market seeking \$150mn to invest in renewable energy projects, environmental services and forestry across Vietnam, Cambodia and Laos.



2011 Global Infrastructure Report

The Preqin Global Infrastructure Report is the industry's leading global reference guide, with commentary, stats, league tables and analysis on all areas of the industry

More info: www.preqin.com/infrastructure

London: Equitable House,
47 King William Street,
London, EC9R 9AF
+44 (0)20 7645 8888

New York: 230 Park Avenue,
10th Floor, New York,
NY 10169
+1 212 808 3008

Singapore: Samsung Hub,
3 Church Street, Level 8,
Singapore, 049483

w: www.preqin.com
e: info@preqin.com

Twitter: www.twitter.com/preqin
LinkedIn: www.linkedin.com
Search for Preqin

Several deals have been made by unlisted infrastructure fund managers in the past month, including [Infracapital Partners](#) acquiring [Alticom](#) from [TDF Group](#) in a deal worth €100mn, which included debt financing provided by ING Bank and Dexia-Crédit Local. Alticom owns tower telecommunication infrastructure across the Netherlands.

Preqin has an excellent relationship with investors and fund managers, which allows us to gather unique and exclusive information, so it is always worth checking in to see what additional information we have acquired to that released in the press.

Looking for more information? If you would like us to update any of the company profiles on our database, or look into a company which is not currently listed, please let me know: ebradbrook@preqin.com

Sample Investor Profiles Recently Updated:

Investor	Location	Summary Plans
PREVI	Brazil	Plans to invest between BRL 2-3 billion in Brazilian infrastructure in the run up to the 2014 FIFA World Cup and 2016 Olympics. Targeting exposure in transportation and telecommunications via direct investments and infrastructure fund commitments.
Workers' Compensation Board of Alberta	Canada	Looking to move towards its 7% target allocation to the asset class. Will continue to commit to infrastructure-specific funds via re-ups, and will also invest directly. Typically targets the Americas and Europe.
CIMB Investment Bank	Malaysia	Planning on making additional unlisted fund commitments and a maiden direct infrastructure investment. Any investment would be to increase its exposure to Asian infrastructure assets.
Samsung Life Insurance	South Korea	Seeking to increase its direct investments in the infrastructure assets class. While it had previously gained all its exposure through South Korean projects, it was now looking at opportunities in OECD member nations, developed countries, and regions with low political risk.
National Development Company	Philippines	Plans to place a greater focus on domestic infrastructure investments going forward, investing a sizeable amount in partnership with Asian Development Bank. It would consider making its first infrastructure fund commitment while continuing its direct investments in projects and assets.