

## Preqin Research Report Private Equity-backed IPOs

Following the downturn caused by the global financial crisis in mid-2008, market conditions have started to improve, allowing private equity firms to exit some of the investments made during the boom era. As shown in Fig. 1, during 2010, 145 IPOs and share sales occurred with an aggregate value of \$38.7 billion, twice the aggregate value seen in 2009, and a twelve-fold increase in comparison to 2008, the lowest point for IPO activity in recent years. As Fig. 3 shows, 17% of PE-backed exits in 2010 came from IPOs and share sales, a significant increase from 2008, when only 5% of exits were made via IPOs.

The returning appetite of investors has fuelled several notable PE-backed IPOs/private placements since the start of 2010. Notable examples can be seen in Fig. 4 and include the flotation of TDC A/S, a Danish telecommunications company backed by Apax Partners, Blackstone, KKR, Permira and Providence Equity Partners. The firm was purchased back in 2006 for DKK 76 billion, one of the largest buyout deals in Europe at the time. The firm's offering was fully subscribed in December 2010, raising DKK 12.3 billion. Another company acquired during the buyout boom that recently refloated on the public markets is Kinder Morgan, which raised \$2.865

Fig. 1: Semi-Annual Number and Aggregate Value of PE Buyout-Backed IPOs/Private Placements, 2006 - 2011 YTD

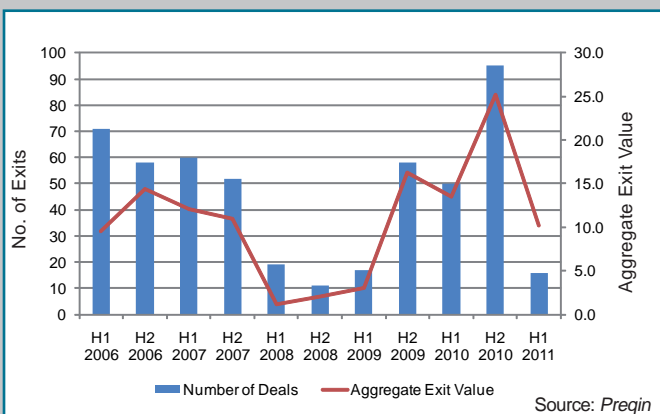


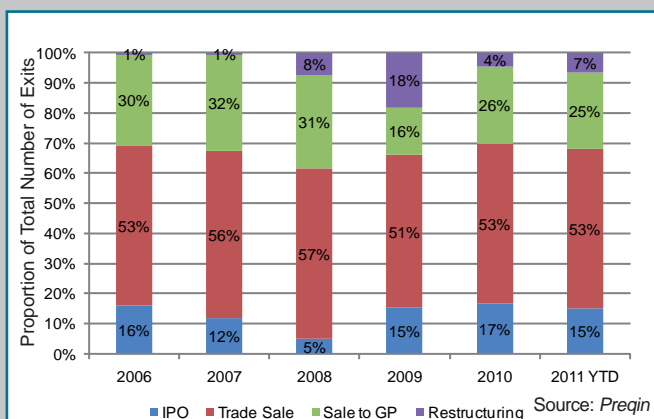
Fig. 2: Notable Forthcoming Proposed PE Buyout-Backed IPOs

Name	Deal Date	Buyers	Currency	Deal Size (mn)	Date Reported	Type	Planned Offering (mn)	Industry	Location
HCA, Inc.	Jul-06	Bain Capital, Citigroup, Kohlberg Kravis Roberts, Merrill Lynch Global Private Equity, Ridgemont Equity Partners	USD	33,000	Dec-10	IPO	3,720	Healthcare	US
Samsonite Corporation	Jul-07	CVC Capital Partners	USD	1,700	Feb-11	IPO	1,000	Consumer Products	US
Fitness First	Sep-05	BC Partners	GBP	835	Feb-11	IPO	341	Leisure	US
Spirit Airlines	Feb-04	Oaktree Capital Management, Indigo Capital	USD	125	Sep-10	IPO	300	Transportation	US
GNC	Feb-07	Ares Management, Ontario Teachers' Pension Plan Board	USD	1,650	Sep-10	IPO	350	Retail	US

billion in February 2011, pricing its shares above the expected range due to strong demand. As the economy continues to recover from the financial crisis, we expect to see more PE firms exiting their investments, either through trade sales, secondary transactions or IPOs.

Each month Preqin Private Equity Spotlight examines an aspect of the private equity buyout market to gain some insights into the trends and developments within the industry. Sign up today: [www.preqin.com/spotlight](http://www.preqin.com/spotlight)

Fig. 3: Breakdown of PE Buyout-Backed Exits by Type, 2006 - 2011 YTD



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Fig. 4: 10 Notable PE Buyout-Backed IPOs/Private Placements, 2010 - 2011 YTD

Name	Deal Date	Buyers	Currency	Deal Size (mn)	Exit Date	Exit Type	Exit Size (mn)	Industry	Location
Kinder Morgan	May-07	Carlyle Group, GS Capital Partners, Riverstone Holdings, AIG	USD	22,400	Feb-11	IPO	2,865	Energy	US
TDC A/S	Oct-05	Apax Partners, Blackstone Group, Kohlberg Kravis Roberts, Permira, Providence Equity Partners	DKK	76,000	Dec-10	Private Placement	12,300	Telecoms	Denmark
The Nielsen Company	Mar-06	AlpInvest Partners, Blackstone Group, Carlyle Group, Hellman & Friedman, Kohlberg Kravis Roberts, Thomas H Lee Partners	USD	12,034	Jan-11	IPO	1,890	Information Services	US
Pandora	Mar-08	Axcel	DKK	1,100	Oct-10	IPO	9,737	Consumer Products	Denmark
China Pacific Life Insurance	Dec-05	Carlyle Group	USD	410	Jan-11	Private Placement	1,790	Insurance	China
Amadeus	Jul-05	BC Partners, Cinven, Air France, Deutsche Lufthansa, Iberia	EUR	4,340	Apr-10	IPO	1,320	IT	Spain
Ping An Insurance Group	May-10	TPG	USD	-	May-10	Private Placement	1,250	Insurance	China
Brenntag	Jan-04	Bain Capital, BC Partners	EUR	1,400	Mar-10	IPO	748	Chemicals	Germany
Chr. Hansen	Apr-05	PAI Partner	DKK	8,200	Jun-10	IPO	5,520	Chemicals	Denmark
Sihuan Pharmaceutical	Aug-09	China Pharma, Morgan Stanley Private Equity Asia	USD	318	Oct-10	IPO	852	Pharmaceuticals	China

#### Data Source:

Included as part of Preqin's integrated 360° online private equity database, or available as a separate module, **Deals Analyst** provides detailed and extensive information on private equity backed buyout deals globally. The product has in-depth data for over 20,000 buyout deals and 7,500 exits across the globe, including information on 1,000 IPOs and private placements, containing information on deal and exit value, buyers, sellers, debt financing providers, financial and legal advisors, and more

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