

Recently Closed Deal:

Eemshaven Storage Terminal

In January 2011, NIBC European Infrastructure Fund and Vopak formed a joint venture to construct a storage terminal in the port of Eemshaven, comprising 11 tanks each with 60,000 cubic metres of storage capacity. Vopak and NIBC European Infrastructure Fund are equal shareholders in the joint venture.

The deal was financed through a EUR 84 million debt package; debt providers included ING, Rabobank and NIBC.

Deal Date – January 2011

Stake – 100%

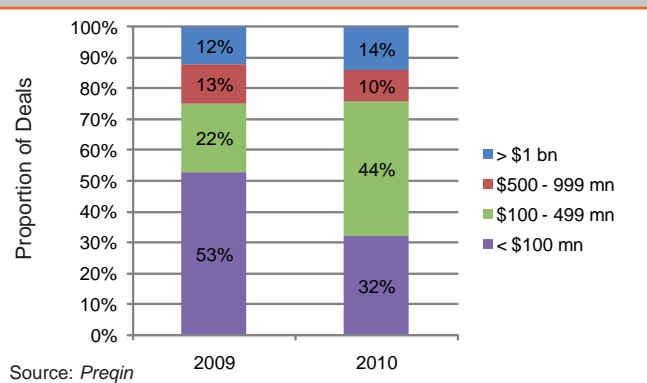
Investors – NIBC European Infrastructure Fund, Vopak

Project Stage – Greenfield

Financial Advisor – Rabobank

Debt Providers – ING Bank, NIBC, Rabobank

Fig. 1: Breakdown of Deals by Transaction Value: 2009 vs. 2010



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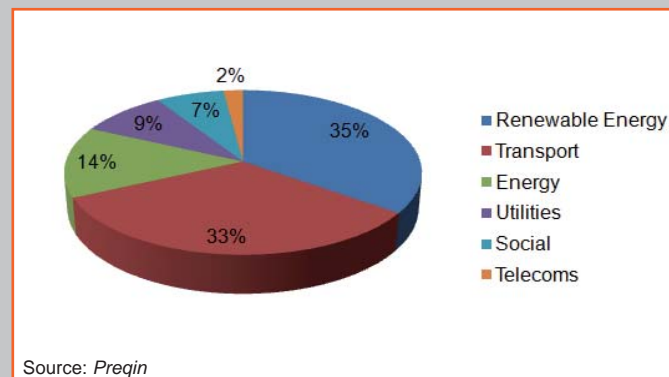
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Fig. 2: Number of Infrastructure Deals by Industry, Q4 2010



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Fig. 3: 10 Most Active Unlisted Infrastructure Fund Managers in the Last 12 Months

Fund Manger	No. of Investments in Last 12 Months	Total Raised through Unlisted Infrastructure Funds (bn)
Macquarie Infrastructure and Real Assets	21	USD 20.3
DIF	13	EUR 0.8
Morgan Stanley Infrastructure	7	USD 4.0
NIBC Infrastructure Partners	7	EUR 0.4
JPMorgan - Infrastructure Investments Group	6	USD 1.4
Barclays Private Equity - Infrastructure	5	USD 1.9
ArcLight Capital Partners	4	USD 7.2
Energy Capital Partners	4	USD 6.6
Meridiam Infrastructure	4	EUR 0.7
Israel Infrastructure Fund	4	USD 0.1

Source: Preqin