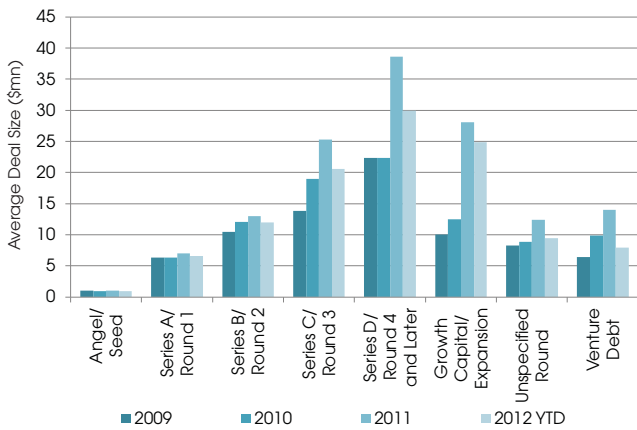


This report is an excerpt from: **Preqin Quarterly: Private Equity, Q3 2012**. To download the full report please visit: https://www.preqin.com/docs/quarterly/PE/Private_Equity_Quarterly_Q3_2012.pdf

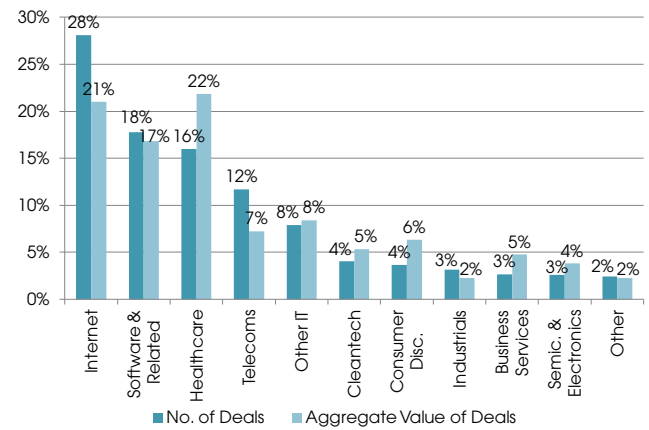
Largest Venture Capital Deals and Exits; Deals by Value and Stage

Fig. 42: Average Value of Venture Capital Deals by Stage, 2010 - 2012 YTD



Source: Preqin Venture Deals Analyst

Fig. 43: Proportion of Number and Aggregate Value of Venture Capital Deals by Industry, Q3 2012



Source: Preqin Venture Deals Analyst

Fig. 44: 10 Largest Venture Capital Deals, Q3 2012

Name	Date	Stage	Deal Size (mn)	Investors	Primary Industry	Location
Square	Sep-12	Series D/Round 4	200 USD	Citi Ventures, Rizvi Traverse Management, Starbucks	Mobile Payments	US
Flipkart	Aug-12	Series D/Round 4	150 USD	Accel Partners, Iconiq Capital, Naspers, Tiger Global Management	Internet	India
Box.net, Inc.	Jul-12	Growth Capital/Expansion	125 USD	Bessemer Venture Partners, Draper Fisher Jurvetson, General Atlantic, New Enterprise Associates, SAP Ventures, Scale Venture Partners, The Social+Capital Partnership	Cloud Computing	US
Fab.com	Jul-12	Series C/Round 3	105 USD	Andreessen Horowitz, Atomico, Baroda Ventures, DOCOMO Capital, First Round Capital, Mayfield Fund, Menlo Ventures, Pinnacle Ventures, ru-Net Ltd.	Internet	US
Elevance Renewable Sciences, Inc.	Jul-12	Series E/Round 5	104 USD	Genting Genomics Limited, Total Energy Ventures	Chemicals	US
CureVac	Sep-12	Series D/Round 4	80 EUR	dievini Hopp BioTech holding GmbH & Co. KG	Pharmaceuticals	Germany
Fisker Automotive, Inc.	Sep-12	Unspecified Round	104 USD	-	Clean Technology	US
GitHub Inc.	Jul-12	Series A/Round 1	100 USD	Andreessen Horowitz	Software	US
Mapper Lithography	Aug-12	Unspecified Round	80 EUR	Agentschap NL, DEMCON, Hoving & Partners, Parcom Capital, RUSNANO, Technolution	Semiconductors	Netherlands
Desire2Learn	Sep-12	Unspecified Round	80 USD	New Enterprise Associates, OMERS Ventures	Software	Canada

Source: Preqin Venture Deals Analyst

Fig. 45: Five Notable Venture Capital Exits, Q3 2012

Name	Date of First Investment	Investors (Entry)	Total Known Funding (mn)	Exit Type	Exit Date	Acquirer (Exit)	Exit Value (\$mn)	Primary Industry	Location
Nicira Networks	Jun-09	Andreessen Horowitz, Lightspeed Venture Partners, New Enterprise Associates	40 USD	Trade Sale	Jul-12	VMware	1260	Network	US
Merchant e-Solutions, Inc.	Mar-00	3i, Trident Capital	7 USD	Trade Sale	Jul-12	Cielo S.A.	670	Business Services	US
Elevation Pharmaceuticals, Inc.	Jan-10	Canaan Partners, Care Capital, Mesa Verde Venture Partners, Novo Ventures, TPG Biotech	77 USD	Trade Sale	Aug-12	Sunovion Pharmaceuticals Inc.	430	Pharmaceuticals	US
AgraQuest, Inc.	Dec-07	Generation Investment Management, Loudwater Investment Partners, Otter Capital	38 USD	Trade Sale	Jul-12	Bayer CropScience AG	425	Chemicals	US
Facebook*	Sep-04	Peter Thiel, Founders Fund, Accel Partners, DST Global, Elevation Partners, Firsthand Technology Value Fund, General Atlantic, Goldman Sachs, Greylock Partners, GSV Capital, Hercules Technology Growth Capital, Meritech Capital Partners, Microsoft, T Rowe Price, The Founders Fund Management, TriplePoint Capital	2,617 USD	Stock Sale	Aug-12	-	395.8	Internet	US

*Denotes a partial exit.

Source: Preqin Venture Deals Analyst