

# Private Equity Spotlight

January 2007 / Volume 3 - Issue 1

Welcome to the latest edition of **Private Equity Spotlight**, the monthly newsletter from Private Equity Intelligence, providing insights into private equity performance, investors and fundraising. **Private Equity Spotlight** combines information from our online products **Performance Analyst**, **Investor Intelligence** and **Funds in Market**.

## FEATURE ARTICLE

page 01

Overhang, what overhang?

With 2006's \$404 billion smashing all previous records for private equity fund raising, some commentators are suggesting that there is now an 'overhang' of committed capital that the industry may struggle to invest. The facts suggest otherwise.

## PERFORMANCE SPOTLIGHT

page 05

Growth in distributions to LPs and the rate of call-ups are driving the fundraising market. **Performance Spotlight** looks at the trends.

## FUND RAISING

page 06

After a record breaking year for fundraising in 2006, we examine the latest news for venture and buyout funds, as well as examining the market for first-time fund vehicles.

| No. of Funds on Road | US  | Europe | ROW |     |
|----------------------|-----|--------|-----|-----|
| Venture              | 202 | 97     | 83  | 382 |
| Buyout               | 100 | 48     | 36  | 184 |
| Funds of Funds       | 65  | 47     | 12  | 124 |
| Other                | 129 | 31     | 42  | 202 |
| Total                | 496 | 223    | 173 | 892 |

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## INVESTOR SPOTLIGHT

page 10

The favourable market and difficulty of getting allocations to top quartile funds has led to increased LP interest in Asian focused funds. We look at LPs investing in these funds.

• How do LPs perceive Asian focused funds?

• Who is making the most significant investments?

• Which types of investor are the most active?

• How much is being committed to the region?



## INVESTOR NEWS

page 12

All the latest news on investors in private equity:

- State of Wisconsin Investment Board posts high returns boosted by its private equity portfolio
- Somerset County Council Pension Fund seeks new fund of funds manager
- LACERA looks for new advisor
- Indiana PERF is set to issue real estate RFPs
- COPERA close to appointing new alternatives chief.

NEW

The 2007 Global Fundraising Review

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# Private Equity Spotlight

“...the industry has been so successful in putting the newly-raised funds to work that these recent vintages are being called up *more* rapidly than in previous years, not less.”

Feature Article: 2006 smashed all previous records for private equity fundraising, and the pace looks set to continue into 2007. A total of \$404 billion of new funds of all types were raised in 2006, up from \$315 billion in 2005 and \$181 billion in 2004, growth of 123% in just two years.

Growth in the buyout segment was even more pronounced, from \$65 billion in 2004 to \$145 billion in 2005 and a massive \$204 billion in 2006. Real estate private equity funds also saw tremendous growth, from \$20 billion in 2004 to \$53 billion in 2006, while venture grew modestly, from \$31 billion in 2004 to \$43 billion in 2006. Other fund types also experienced significant growth, most notably mezzanine and infrastructure funds.

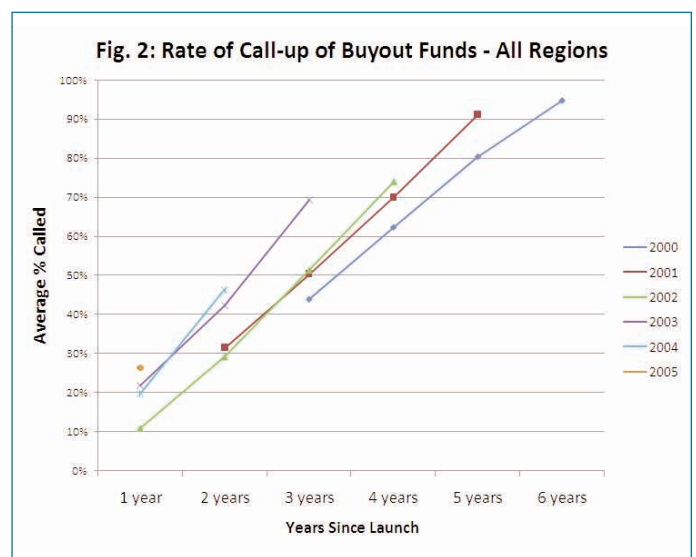
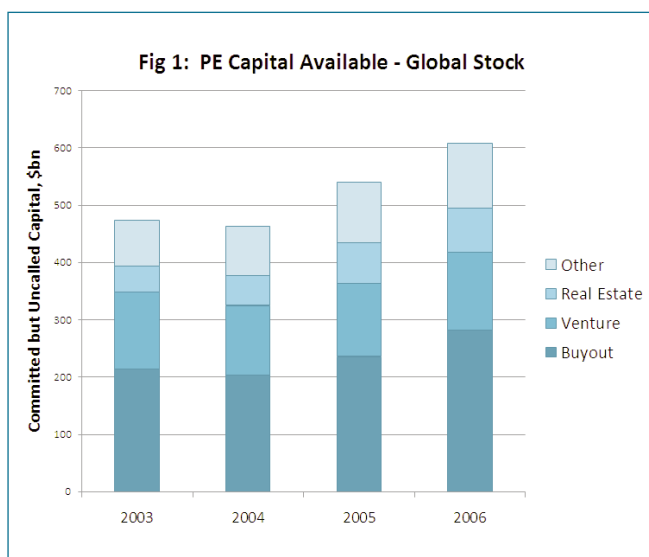
With these record amounts of new money being raised, it is perhaps unsurprising that some commentators have questioned whether the industry can successfully invest these funds, or whether the increased stock of available equity will prove to be an excessive ‘overhang’ on the market, hitting both future returns and the prospects for further fund raising.

It is, of course, true that the global stock of available equity capital has grown over the period. Fig 1 plots the total global stock of available equity capital - taken to be the total of all funds committed to private equity funds globally, but as yet uncalled (figures as of June 30th each year). Global supply has grown

from \$470 billion in 2003 to \$610 billion in 2006, while the available stock for the key buyout segment has grown from \$210 billion to \$280 billion over this period. (These figures exclude fund of funds, to avoid double counting.)

However, available capital is only one side of the equation, the other being rate of call-up. The aggregate rate of call-up of equity capital by private equity funds worldwide has grown strongly, from approximately \$124 billion across all fund types in 2003 to \$235 billion in 2005, and a provisional \$160 billion for the first six months of 2006 - more than keeping pace with the growing supply of available capital stock. Looking at the stock of available equity capital in relation to the rate at which the commitments are being called up, supply has actually declined from around three years’ worth to closer to two and a half years’ worth.

In fact, the industry has been so successful in putting the newly-raised funds to work that these recent vintages are being called up *more* rapidly than in previous years, not less. Fig. 2 shows the rate at which buyout funds have been called up by their GPs,



# Private Equity Spotlight

plotting the average % called up after one, two, three, etc. years. It is quite clear that there has been a consistent increase in the rate of call-up of LPs' commitments over the past four to five years. Far from creating an 'overhang' of unused capital, today's buyout funds are being called up and deployed more rapidly than ever before.

As a consequence of this, the firms managing these funds are coming back to market to raise their next funds sooner than previously, with the average gap between funds now declining from over four years to three years - and in some cases even one or two years.

No-one is saying that the current market environment is without its share of risks, in particular the need for prudence with the readily-available debt. However, concerns that the large funds recently raised could prove to be an 'overhang' on the market are simply unfounded. The industry is putting these new funds to work quicker than ever before, so the recent pace of fund raising is set to continue.

*This month's feature article draws upon the 2007 Global Fundraising Review, which will be published on January 31st. This year's Review gives our most comprehensive ever analysis of the fundraising market, with detailed analysis of 2006 and the prospects by fund type and region for 2007.*

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# Out Soon: 2007 Global Fundraising Review

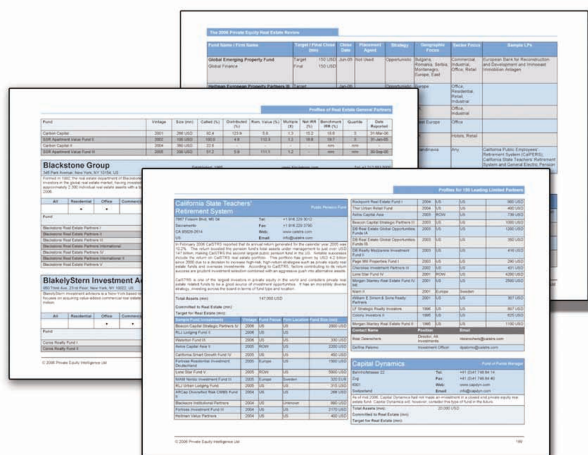
2006 was a record year for private equity fundraising with over \$400bn being raised, smashing last years total of \$311bn. The 2007 Global Fundraising Review gives you all the facts and figures you need to know.

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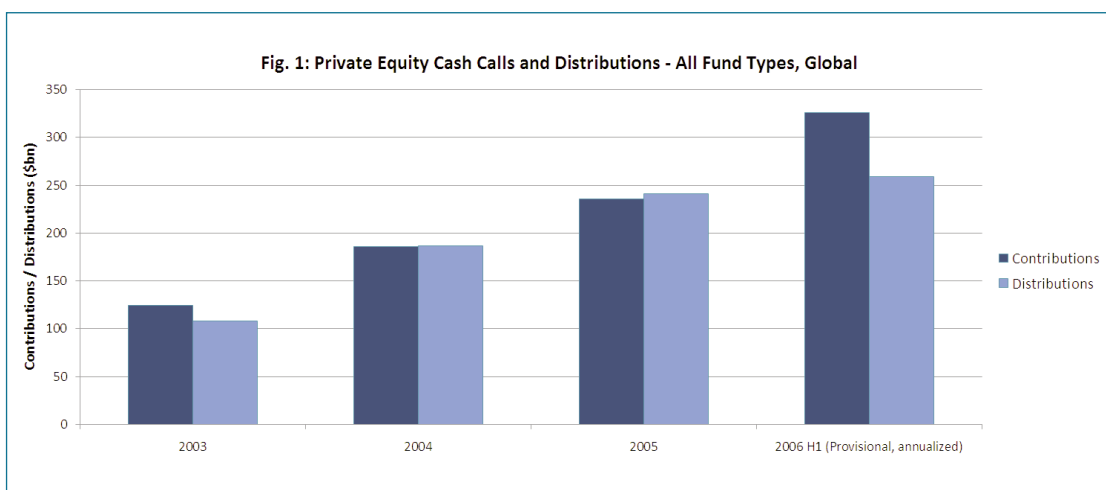
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# Performance Spotlight

Performance Spotlight is your monthly update on Private Equity Performance. This month: How continuing strong cash calls and distributions are fuelling LP interest and driving the fundraising market.

## AGGREGATE GLOBAL CASH CALLS AND DISTRIBUTIONS



## PERFORMANCE COMMENTARY

As mentioned in this month's feature article on page 1, private equity funds globally have been calling up their committed capital at an increasing rate over the recent years - with aggregate annual LP contributions growing from \$124 billion in 2003 to \$235 billion in 2005, and over \$300 billion in 2006 (provisional figures for H1 2006 annualised). GPs have clearly been putting their new funds to work quickly.

Thankfully for LPs, the rate of distributions has been growing equally rapidly. Aggregate global distributions to LPs were around \$108 billion in 2003, growing to \$241 billion in 2005, and \$259 billion in 2006 (provisional figures for H1 2006 annualised). Anecdotal evidence suggests that the rate of distributions further accelerated in the second half of 2006, especially for buyouts). Fig. 1 shows how both cash calls and distributions have grown over the period. (These estimates include all major direct fund types - buyout, venture, real estate, distressed, mezzanine, infrastructure, balanced, expansion, turnaround & special situations - but exclude fund of funds and secondaries in order to avoid double counting).

Given the long term nature of private equity investments, and the well-known J-curve effect, it is clearly very significant that distributions actually managed to outpace the acceleration in

cash calls as the industry grew rapidly between 2003 and 2005. This is quite an achievement for such a long-term asset class, and must have played a major role in driving the interest of existing LPs to invest more in the asset class, and encouraging new LPs to make their first commitments.

Our preliminary estimates for 2006 are based upon figures for the first six months of the year annualised, and suggest that both cash calls and distributions further accelerated in 2006, although the increase in cash calls was greater. However, these are provisional figures and as stated earlier the estimates of aggregate distributions for the year may be revised upwards. Irrespective of this, the key conclusion remains the same: distributions remain very strong, encouraging LPs to make increasingly large commitments to the new funds in the market. Equally, the rapid rate of call-up of committed capital is leading many GPs to return to the market with their new fund soon after their previous one. We see no change to the virtuous cycle of strong distributions driving a strong fund raising market, and the prospects for fund raising in 2007 remain very good.

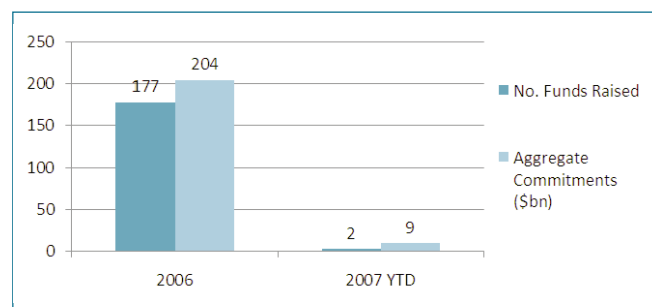
Naturally, the dynamics vary by fund type and geography, and the soon to be published 2007 Global Fundraising Review details the prospects for each segment of the market.

# Funds In Market Buyout

## BUYOUT FUNDS ON THE ROAD

|                            | US    | Europe | ROW | Total |
|----------------------------|-------|--------|-----|-------|
| No. on Road                | 100   | 48     | 36  | 184   |
| Total Target Value (\$bn)  | 116   | 38     | 11  | 165   |
| Average Target Size (\$mn) | 1,162 | 790    | 300 | 896   |

## FINAL CLOSES BAROMETER



## BUYOUT FUNDS ON THE ROAD

| Fund                             | Manager                      | Target Size (mn) | GP Location |
|----------------------------------|------------------------------|------------------|-------------|
| KKR Fund 2006                    | Kohlberg Kravis Roberts      | 16,625 USD       | US          |
| Apax Europe VII                  | Apax Partners                | 8,500 EUR        | UK          |
| GS Capital Partners VI           | Goldman Sachs                | 10,000 USD       | US          |
| Thomas H Lee VI                  | Thomas H Lee Partners        | 9,000 USD        | US          |
| Hellman & Friedman VI            | Hellman & Friedman           | 8,000 USD        | US          |
| Providence Equity Partners VI    | Providence Equity Partners   | 8,000 USD        | US          |
| Silver Lake Partners III         | Silver Lake Partners         | 8,000 USD        | US          |
| JC Flowers II                    | JC Flowers and Co            | 6,000 USD        | US          |
| Terra Firma Capital Partners III | Terra Firma Capital Partners | 4,000 EUR        | UK          |
| KKR Asia Fund                    | Kohlberg Kravis Roberts      | 4,000 USD        | US          |

## RECENTLY CLOSED BUYOUT FUNDS

### 3i Europe Partners V:

Manager: 3i

Target Size (mn): 5,000 EUR

First Close (mn): 4,300 EUR (August-2006)

Final Close (mn): 5,000 EUR (November-2006)

Geographic Focus: Europe

Lawyer: SJ Berwin

Sample Investors: New Mexico State Investment Council, Pearl Holding, Princess Private Equity Holding

### EQT V:

Manager: EQT

First Close (mn): 1,932 EUR (August-2006)

Final Close (mn): 4,250 EUR (December-2006)

Geographic Focus: Western Europe, Scandinavia

Placement Agent: MVision Private Equity Advisers

Sample Investors: Finima Private Equity, Pearl Holding

### Citigroup Capital Partners II:

Manager: Citigroup Alternative Investments

Target Size (mn): 2,500 USD

Final Close (mn): 3,300 USD (January-2007)

Geographic Focus: US, Europe

Placement Agent: Not used.

### Diamond Castle IV:

Manager: Diamond Castle Holdings

Target Size (mn): 1,750 USD

First Close (mn): 750 USD (November-2005)

Second Close(mn): 1,500 (January 2006)

Final Close (mn): 1,850 USD (December-2006)

Geographic Focus: US

Placement Agent: Lazard Private Fund Advisor Group

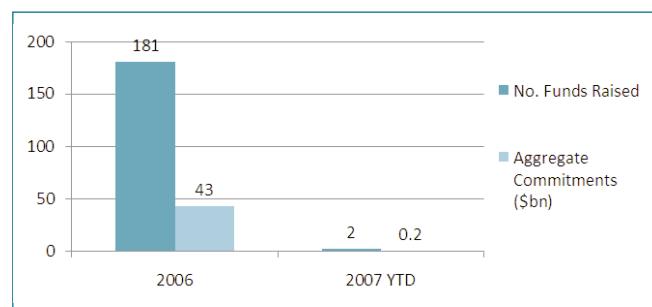
Sample Investors: CPP Investment Board, Ontario Teachers' Pension Plan, Oregon State Treasury

# Funds In Market Venture

## VENTURE FUNDS ON THE ROAD

|                            | US  | Europe | ROW | Total |
|----------------------------|-----|--------|-----|-------|
| No. on Road                | 130 | 76     | 67  | 273   |
| Total Target Value (\$bn)  | 25  | 10     | 9   | 45    |
| Average Target Size (\$mn) | 196 | 135    | 139 | 165   |

## FINAL CLOSES BAROMETER



## VENTURE FUNDS ON THE ROAD

| Fund                                       | Manager                       | Target Size (mn) | GP Location |
|--|-------------------------------|------------------|-------------|
| VantagePoint Venture Partners V            | VantagePoint Venture Partners | 1,250 USD        | US          |
| DIB Media & Telecommunications Fund        | Dubai Islamic Bank            | 1,000 USD        | UAE         |
| Red Zone Capital Partners II               | Red Zone Capital Partners     | 750 USD          | US          |
| Carlyle Venture Partners III               | Carlyle Group                 | 700 USD          | US          |
| MPM BioVentures IV                         | MPM Capital                   | 650 USD          | US          |
| Paul Royalty Fund III                      | Paul Capital Investments      | 650 USD          | US          |
| Draper Fisher Jurvetson IX                 | Draper Fisher Jurvetson       | 600 USD          | US          |
| FTVentures III                             | FTVentures                    | 600 USD          | US          |
| Abingworth Bioventures V                   | Abingworth Management         | 300 GBP          | UK          |
| DIB General Industrial and Technology Fund | Dubai Islamic Bank            | 500 USD          | UAE         |

## RECENTLY CLOSED VENTURE FUNDS

### Benchmark Capital Europe Fund III:

Manager: Benchmark Capital

Final Close (mn): 550 USD (November-2006)

Geographic Focus: Europe

Industry Focus: Technology, Communications, Financial Services

### ProQuest Investments IV:

Manager: ProQuest Investments

Target Size (mn): 400 USD

Final Close (mn): 425 USD (December-2006)

Geographic Focus: US

Industry Focus: Healthcare

Placement Agent: Not Used

### Sierra Ventures IX

Manager: Sierra Ventures

Target Size (mn): 400 USD

Final Close (mn): 400 USD (November-2006)

Geographic Focus: US

Industry Focus: Communications, Internet

Sample Investors: Montagu Newhall Associates, Pearl Holding

### Hg Renewable Power Partners Fund:

Manager: HgCapital

Target Size (mn): 300 EUR

Final Close (mn): 300 EUR (December-2006)

Geographic Focus: UK, Europe

Industry Focus: Renewable Energy

Sample Investors: California Public Employees' Retirement System, Pensioenfonds PGGM

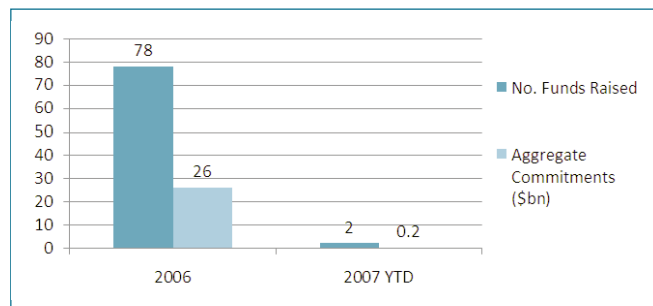


# Funds In Market First Time Funds

## FIRST TIME FUNDS ON THE ROAD

|                            | US  | Europe | ROW | Total |
|----------------------------|-----|--------|-----|-------|
| No. on Road                | 133 | 47     | 110 | 291   |
| Total Target Value (\$bn)  | 35  | 11     | 26  | 72    |
| Average Target Size (\$mn) | 238 | 262    | 234 | 265   |

## FINAL CLOSES BAROMETER



## FIRST TIME FUNDS ON THE ROAD

| Fund                          | Manager                     | Target Size (mn) | GP Location |
|-------------------------------|-----------------------------|------------------|-------------|
| Cargill Value Investment      | Cargill Value Investment    | 2,500 USD        | US          |
| Gulf One Infrastructure Fund  | Gulf One                    | 2,000 USD        | Bahrain     |
| Avista Capital Partners       | Avista Capital Partners     | 2,000 USD        | US          |
| Pine Brook Road Partners I    | Pine Brook Road Partners    | 2,000 USD        | US          |
| Cyrte Investments TMT Fund    | Cyrte Investments           | 1,500 EUR        | Netherlands |
| Crestview Capital Partners    | Crestview                   | 1,250 USD        | US          |
| Wayzata Investment Partners I | Wayzata Investment Partners | 1,250 USD        | US          |
| Magnum Industrial             | Magnum Industrial Partners  | 850 EUR          | Spain       |
| Quinlan Private European      | Quinlan Private             | 1,000 USD        | US          |
| Primus Pacific                | Primus Pacific Partners     | 1,000 USD        | Hong Kong   |

## FIRST TIME FUNDS CLOSED IN 2006

### Centerbridge Capital I:

Manager: Centerbridge Capital Partners

Type: Buyout / Distressed Debt

Target Size (mn): 2,500 USD

Final Close (mn): 3,000 USD (September-2006)

Geographic Focus: US

Placement Agent: Park Hill Group

Sample Investors: Compagnia di San Paolo, ERSRI, New Jersey State Investment Council, OPERS, Oregon State Treasury

### MBK Partners I:

Manager: MBK Partners

Type: Buyout

Target Size (mn): 1000 USD

Final Close (mn): 1560 USD (July-2006)

Placement Agent: Citigroup Global Markets

Geographic Focus: China, Japan, South Korea

Sample Investors: OTPP, Temasek Holdings

### Energy Capital Partners

Manager: Energy Capital Partners

Type: Natural Resources

Target Size (mn): 1,500 USD

Final Close (mn): 2,250 USD (November-2006)

Geographic Focus: US

Placement Agent: Atlantic-Pacific Capital

Sample Investors: Baylor University Endowment, Goldman Sachs PE Group, Haverford College Endowment, IndianaPERS, TRS, Dell Foundation, University System of Maryland Foundation

### Argan I:

Manager: Argan Capital

Type: Expansion

Target Size (mn): 400 EUR

Final Close (mn): 425 EUR (October-2006)

Geographic Focus: Europe

Placement Agent: Capstone Palomar Partners

Sample Investor: Bank of America

# 2007 Fund of Funds Review

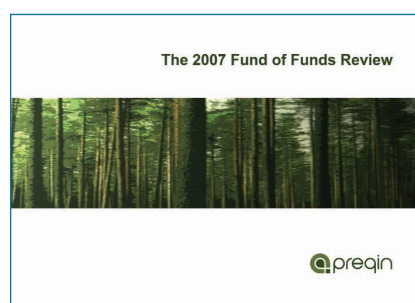
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# Investor Spotlight

Investor Spotlight is your monthly update on investors in Private Equity. See how key investors are changing their allocations and which new investors are coming into the market. Each month we analyse investors in a specific segment - this month we look at LPs in Asian focused funds.

Asian focused funds are quickly becoming a hot spot for institutional investors wanting increased diversification in their portfolio and looking to unearth opportunities that are able to produce higher returns.

Historically investment in this region has been concentrated with a number of Asian-based investors, but now investors are coming from a wide range of countries. Our Investor Intelligence database has more than 400 LPs who have already invested in Asian focused funds or are actively considering the region for new fund investments. These investors are spread across almost 40 countries and across a wide spectrum of investor types.

One reason for this growth is the increase in amount of Asian funds being raised by established GPs. These brand-name GPs include the likes of Actis, Aureos Capital, Bain Capital, Blackstone Group, Carlyle Group, Lone Star, KKR, Warburg Pincus and Texas Pacific Group. Additionally, Ashmore Investment Management recently raised a USD 1.4 billion fund, the bulk of which was raised in just seven weeks.

Fund of funds managers are the most prominent investors in the region with more than 80 expressing interest in the region. Although most of these fund of funds managers allocated a small proportion of their vehicles to the region, many established fund of funds managers also have dedicated vehicles or programmes focused solely on the Asian market. These include:

Pantheon Ventures, Harbourvest Partners and AXA Private Equity. LGT Capital Partners is planning to open an office in Hong Kong in order to build an Asia Pacific private equity fund of funds business. Hamilton Lane invests more than USD 2 billion in Asian focused funds and is developing a strategy to increase investments in the region.

Last year also saw a number of Asian fund of funds managers raising Asian focused vehicles. Axiom Asia Private Capital was formed in 2006 by several former private equity specialists from the Government of Singapore Investment Corporation with the aim of becoming a leading Asia focused private equity fund of funds. Axiom Asia plan to tap into the appetite of US and European limited partners for Asian vehicles with their first fund of funds, and thus bring new investors into the region. Asia Alternatives Management is operated by an exclusively Asian team looking to use its knowledge of the local market to invest in Asian funds. The firm has the backing of Hellman & Friedman's president Warren Hellman. Hong Kong based Search Investment Group is another fund of funds manager who is currently raising an Asian focused vehicle.

Real estate and secondaries fund of fund managers are also active in the region. Secondaries managers include: ARCIS Group, Paul Capital Partners, Lexington Partners and Coler Capital. Real Estate managers include: Aberdeen Property Investors and Composition Capital.

Fig 1: Aggregate Capital Raised (\$bn) Asia, 2000 - 2006

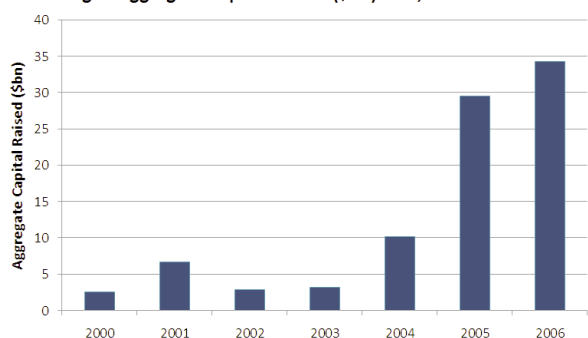
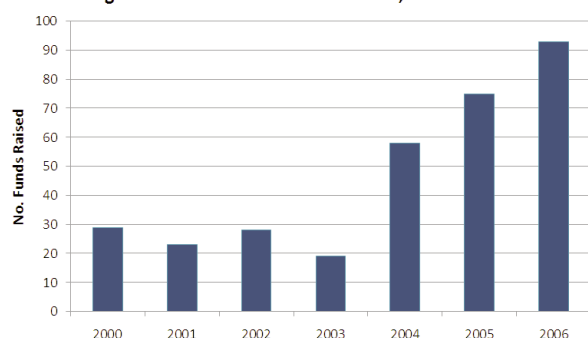


Fig 2: Number of Asian Funds Raised, 2000 - 2006



# Investor Spotlight

Another significant group of investors, public pension funds, are also increasing their investments in Asian focused funds. The Washington State Investment Board (WSIB) recently made a sizeable commitment of USD 500 million to the KKR Asia fund, which is targeting a colossal USD 4 billion. California Public Employees' Retirement System (CalPERS) has invested more than USD 800 million to the region and expects to be investing more. Although Oregon State Treasury has a cautious outlook on Asia, it anticipates investing more in the region over time. New York State Teachers' Retirement System is another public pension fund that considers Asian focused funds, in December 2006 it made a commitment to a Chinese Real Estate fund managed by ING Real Estate Investment Management.

Other notable investors in Asian focused funds include the Japanese banking corporation, Nikko Cordial which is investing the bulk of its USD 2 billion allocation to private equity funds in the region and The Government of Singapore Investment Corporation (GIC SI), which has USD 12 billion committed to private equity of which a significant proportion is devoted to Asian funds.

## **The emergence of Asia as a serious player in the global private equity market.**

As Fig 1 shows, from 2000-2003 fundraising for Asian focused funds remained relatively steady, (the 2001 figures include the Lone Star Fund IV, a USD 4.2 billion Japanese private equity

real estate fund). However 2004 signalled a dramatic increase in funding in the region with Asian focused funds raising 10 times as much in 2005 as they did in 2003. As expected, the bulk of the capital raised was focused mainly on Japan, India and China. In recent times, LPs have shown a marked interest in the later two countries.

A similar story appears when looking at the number of Asian focused funds (Fig. 2). From 2000-2003 approximately 20 funds were being raised annually, this increased to almost 100 funds raised last year. Our Funds in Market database currently lists more than 150 Asian focused funds raising which are targeting more than USD 40 billion between them.

So although Asia has seen a dramatic increase in activity (both in number of funds and in capital raised), last year's figures represent only 15% of funds and 8.5% of capital raised globally. With good opportunities becoming scarcer in more traditional sectors such as North America and Europe, there is clearly still significant scope for growth in the region. With this in mind, we would anticipate that 2007 will be another great year for Asia, with fundraising exceeding the total raised in 2006.

***The data for this month's investor article has been collated from the Investor Intelligence database.***

***For more information, please see:***

***[www.preqin.com/II](http://www.preqin.com/II)***

# Investor News

**Partners Group's** 2006 vintage fund of funds vehicle, Partners Group Global Opportunities (PGGO), has made more than USD 80 million worth of commitments to a variety of private equity funds that include: BNY Mezzanine Partners, Providence Equity Partners VI, Silver Lake Partners III, Clayton Dubilier & Rice VI, Bain Capital Fund IX. PGGO also completed a USD 19 million secondary transaction in a 2000 vintage buyout fund. PGGO has now reached an investment level of approximately 72%.

The **Swiss Investment Fund for Emerging Markets (SIFEM)**, also known as SECO, has invested in the KD Private Equity Fund, a EUR 70 million buyout fund which focuses on investments in South East Europe. Other investors in the fund include a number of major Slovenian banks.

The **University of Missouri System Endowment** is looking to significantly increase its exposure to alternative assets. The USD 3 billion system will boost its private equity target allocation to 5% from 2.5%, and real estate allocation to 10% from 5%. The move will be funded by roughly halving its US equities from 42.5%, dropping international equities by 1% to 19% and cutting global fixed income to 17% from 22.5%. The investment board has still to approve the changes but will provisionally want to hire new real estate managers over the next 10 to 12 months and will aim to fill the new private equity allocation over the next 3 to 5 years.

The **State of Wisconsin Investment Board** has posted healthy returns partly due to its high performing private equity portfolio. The USD 78 billion pension fund posted a 15.6% return for 2006 boosted by its private equity and private real estate portfolios. Its private equity portfolio posted returns of 25.5% and its private real estate investment portfolio returned 28.8%. The pension fund currently has a USD 3.35 billion allocation to private equity and is expected to continue its current commitment pace.

**Indiana Public Employees Retirement Fund (Indiana PERF)** is set to issue RFPs for real estate in Q2 2007 as its timetable for investments is laid out. The USD 14.6 billion pension fund is issuing the RFPs with a view to committing to funds in October and December 2007. This follows a decision made by the board

to increase its allocation to alternatives to 15%. The fund will split USD 450 million between core private equity funds and REITS, with a view to making investments in opportunistic real estate funds from the allocation to REITS.

**Colorado Public Employees' Retirement Association** is close to appointing a new alternative investments chief. Chris Reilly left the post a month ago and the short application period led to some to speculate that the position would be filled by promoting someone from within. The new position will have responsibility for approximately USD 2.9 billion of private equity investments.

**South Yorkshire Pensions Authority** has committed to Access Capital Partners III Mid Market Europe. The fund has experienced a particularly successful fundraising period, closing with EUR 57 million worth of extra commitments. Indeed, Access Capital Partners' third European mid-market buyout focused fund of funds closed on a total of EUR 307 million, having been forced to raise its target from the original EUR 250 million set in April 2005. So far the fund has made commitments to 15 funds, including three secondary positions and is expected to be fully committed by mid-2007.

**Somerset County Council Pension Fund** is looking for a fund of funds manager as its investment committee has given the green light to private equity. The GBP 1.04 billion pension fund is currently looking for a fund of funds manager in order to make its maiden allocation to the asset class. The pension fund is looking to invest up to GBP 30 million with the manager as it seeks to achieve better returns for its investment portfolio.

**Los Angeles County Employees Retirement Association** has begun a search for a new private equity advisor as Pathway Capital Management has decided to sever ties with the pension fund.

**Langholm Capital** is keen to expand its investor base for its second fund. The UK based mid-market buyout firm is expected to begin marketing its second consumer focused fund this year.

Each month Spotlight provides a selection of the recent news on LP

More news and updates are available online for Investor Intelligence subscribers.

Contact us for more information - [info@preqin.com](mailto:info@preqin.com)

# In The Spotlight: Private Equity Intelligence

Private Equity Intelligence is a financial information business focused on the private equity industry. We provide private equity and venture capital firms, fund of funds, investors and advisors with products and services within four main areas:

Fund Performance, Investors, Fundraising and Fund Terms.

## FUND PERFORMANCE:

We provide performance data for 3,000 private equity funds worldwide. For each individual fund you see the amount called, distributed, unrealised value, value multiple and net IRR. Performance is measured on a net-to-LP basis. Fund performance is available through our online database "Performance Analyst" and our publication "The 2006 Private Equity Performance Monitor".

**Performance Analyst**  
New York Life Mezzanine Partners

| Year | Type       | Real (M)  | Flow | As at | Quarter |
|------|------------|-----------|------|-------|---------|
| 2005 | Investment | 175,000   |      |       |         |
| 2006 | Investment | 1,000,000 |      |       |         |
| 2007 | Investment | 1,000,000 |      |       |         |
| 2008 | Investment | 1,000,000 |      |       |         |
| 2009 | Investment | 1,000,000 |      |       |         |
| 2010 | Investment | 1,000,000 |      |       |         |
| 2011 | Investment | 1,000,000 |      |       |         |
| 2012 | Investment | 1,000,000 |      |       |         |
| 2013 | Investment | 1,000,000 |      |       |         |
| 2014 | Investment | 1,000,000 |      |       |         |
| 2015 | Investment | 1,000,000 |      |       |         |
| 2016 | Investment | 1,000,000 |      |       |         |
| 2017 | Investment | 1,000,000 |      |       |         |
| 2018 | Investment | 1,000,000 |      |       |         |
| 2019 | Investment | 1,000,000 |      |       |         |
| 2020 | Investment | 1,000,000 |      |       |         |
| 2021 | Investment | 1,000,000 |      |       |         |
| 2022 | Investment | 1,000,000 |      |       |         |
| 2023 | Investment | 1,000,000 |      |       |         |
| 2024 | Investment | 1,000,000 |      |       |         |
| 2025 | Investment | 1,000,000 |      |       |         |
| 2026 | Investment | 1,000,000 |      |       |         |
| 2027 | Investment | 1,000,000 |      |       |         |
| 2028 | Investment | 1,000,000 |      |       |         |
| 2029 | Investment | 1,000,000 |      |       |         |
| 2030 | Investment | 1,000,000 |      |       |         |

## INVESTORS:

View profiles for 3,500 global LPs complete with information on background, contact details including key people, program size, investment plans, investment preferences, current portfolio and funds previously invested with. This information is available through our online database "Investor Intelligence" and our publication "The 2006 Limited Partner Universe".

**Investor Intelligence**  
Kansas Public Employees' Retirement System

Address: 101 S. Kansas Ave., Suite 100, Topeka, KS 66603-2815, US  
 Tel: +1 785 234 6334  
 Fax: +1 785 234 7333  
 Website: www.kpERS.org  
 Email: kpers@kpERS.org  
 Type: Public Pension Fund  
 About: KPERS - Kansas Public Employees' Retirement System (KPERS) was established to provide retirement benefits for public employees employed by the state of Kansas. KPERS is a public pension fund for the Kansas Public Employees' Retirement System and the Kansas Retirement System for Teachers. The total membership is over 350,000.  
 Assets (M\$):  
 Total Assets (Market Value) (2023) 12,389  
 Assets Under Management (AUM) 12,389  
 Target Assets (Market Value) 12,389  
 Typical Invest Level: 100 to 1000  
 No. of Investments: 10  
 Portfolio:

| Fund       | Value | Category | Country | Fund Size (M\$) | Investment |
|------------|-------|----------|---------|-----------------|------------|
| Investment | 100   | Equity   | US      | 100             | Investment |

## FUND RAISING

See information on over 800 private equity funds worldwide who are currently raising capital. Get details of funds likely to be raising in the near future and view funds closed over the last year including sample investors. This information is available through our online database "Funds in Market" and our annual publication "The Global Fundraising Review".

**Funds in Market**  
Advanced Search Results

| Fund Name   | Manager             | Type   | Target Size (M\$) |
|---|---------------------|--------|-------------------|
| Private Equity Fund I                             | Black Stone         | Equity | 500,000           |
| Black Stone                                       | Black Stone Group   | Equity | 500,000           |
| Black Stone Capital Partners II - Closed Capital  | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners II - Open Capital    | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners III - Closed Capital | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners III - Open Capital   | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners IV - Closed Capital  | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners IV - Open Capital    | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners V - Closed Capital   | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners V - Open Capital     | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners VI - Closed Capital  | Black Stone Capital | Equity | 500,000           |
| Black Stone Capital Partners VI - Open Capital    | Black Stone Capital | Equity | 500,000           |

## FUND TERMS:

See valuable information on fees, costs and key terms for all types of funds, based upon an exhaustive analysis of data from over 700 funds. Ensure that negotiated terms are in line with industry best practice. This information is available through our publication "The 2006 Fund Terms Advisor", which also gives access to our online service showing benchmark figures based upon key fund features.

**Funds Terms Advisor**  
Benchmark Average Terms

| Feature                    | Benchmark Average Terms  | Proposed Alternative Terms |
|----------------------------|--|----------------------------|
| Management Fees            | Investment Return: 2.00% of Commitments<br>Transaction: 1.50% of Value | 2.00%<br>1.50%             |
| Carry                      | Ratio: Deal to Deal<br>Percentage: 20                                  | Deal to Deal<br>20         |
| Fund Formation Costs       | 1.00   | 1.00                       |
| Transaction Fee Rebate (%) | 75   | 75                         |
| GP Commitments (%)         | 2.00   | 2.00                       |
| Fee Pools Structure        | Yes  | Yes                        |