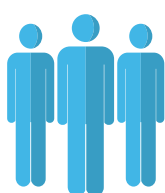


# PRIVATE EQUITY & VENTURE CAPITAL SPOTLIGHT

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## PRIVATE EQUITY INVESTOR UPDATE



### 86%

of surveyed investors plan to maintain or increase their investments in private equity in the coming year. Here, we take a look at the regions and strategies that investors believe present the best opportunities for the next 12 months.

[Find out more on page 3](#)

## MOST CONSISTENT PERFORMING VENTURE CAPITAL MANAGERS



We take a look at the venture capital fund managers that have performed consistently well over recent years using data from the recently released 2018 Preqin Alternative Assets Performance Monitor.

[Find out more on page 14](#)



All data in this newsletter can be downloaded to Excel for free

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- Paul Boynton, CEO, Old Mutual Alternative Investments (Pty) Ltd
- Eric Kump, Managing Director and Partner, Head of the Carlyle Sub Sahara Africa Fund, The Carlyle Group
- Neil Harper, Chief Investment Officer, Morgan Stanley AIP
- Magchiel Groot, Senior Investment Officer, Private Equity, FMO

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Best regards,

The SuperReturn Team

# PRIVATE EQUITY INVESTOR UPDATE

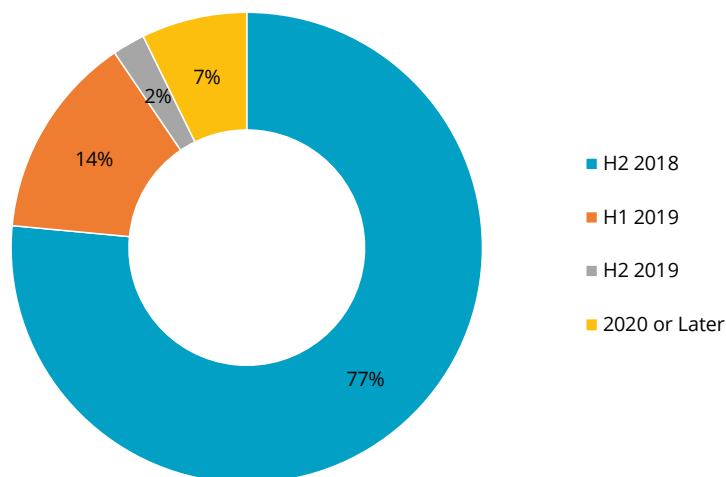
Using data from the recently released **Preqin Investor Update: Alternative Assets, H2 2018**, we look at investors' plans for the private equity asset class in the year ahead.

**E**ighty-six percent of investors interviewed by Preqin in June 2018 plan to maintain or increase their investments in private equity in the coming year. Over three-quarters (77%) of respondents intend to commit capital to a private equity fund in the second half of this year, while a further 16% expect to make a commitment in 2019 (Fig. 1).

Small to mid-market buyout funds continue to present the best opportunities, according to the largest proportion (44%) of respondents (Fig. 2). While the deal market is competitive, there are more businesses in the lower middle market, resulting in more choice. The proportion (25%) of investors targeting venture capital investments has remained at a similar level to previous years, while the proportion of respondents that feel growth funds are presenting the best opportunities has fallen from 30% in 2017 to 21% in 2018.

North America was cited by 55% of surveyed investors as presenting the most favourable investment opportunities for

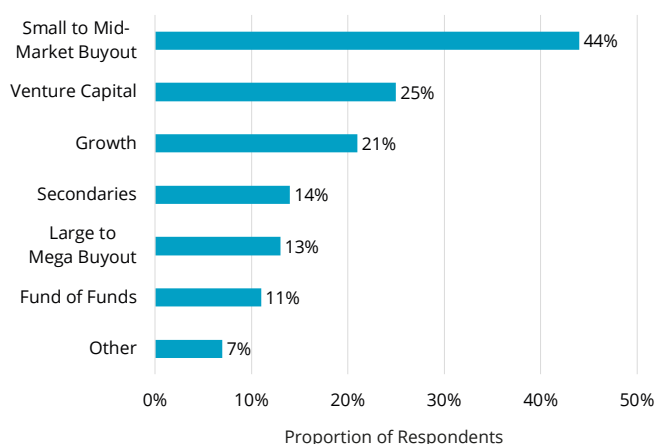
Fig. 1: Timeframe for Investors' Next Intended Commitment to a Private Equity Fund



Source: Preqin Investor Interviews, June 2018

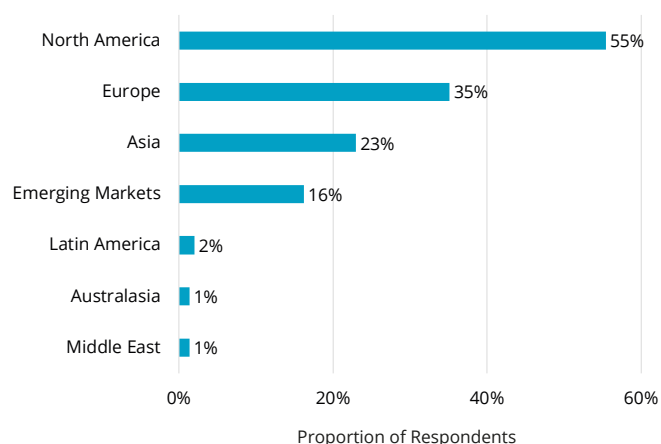
the next 12 months, followed by Europe (35%, Fig. 3). A notable proportion of investors plan to target Asia (23%) and emerging markets (16%). With high valuations still seen as the key issue facing the industry in the next year, investors may target regions outside North America and Europe in search of relative value.

Fig. 2: Fund Types that Investors View as Presenting the Best Opportunities over the Next 12 Months



Source: Preqin Investor Interviews, June 2018

Fig. 3: Regions that Investors View as Presenting the Best Opportunities over the Next 12 Months



Source: Preqin Investor Interviews, June 2018



## Global private equity fundraising

Capstone Partners ([www.csplp.com](http://www.csplp.com)) is a leading independent placement agent focused on raising capital for private equity, credit, real assets and infrastructure firms. The Capstone team includes 35 experienced professionals in North America, Europe and Asia.

### Tailwater Capital

We congratulate the Tailwater team on the successful closing of Tailwater Energy Fund III at its hard cap.



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# INDUSTRY NEWS

This month's Industry News looks at recently closed private equity funds and those currently in market, as well as recent mandates issued by investors.



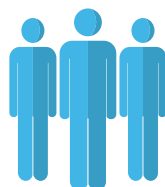
## FUNDS IN MARKET

As at August 2018, there are 3,729\* private equity funds in market, seeking an aggregate \$831bn in institutional capital. The largest fund on the road is [China Structural Reform Fund](#), managed by Beijing-headquartered [CCT Fund Management](#). The vehicle, which is seeking CNY 350bn (\$53bn), held a first close in September 2016, securing CNY 131bn (\$20bn).

[Hellman & Friedman Capital Partners IX](#) is the largest US-focused private equity fund in market; managed by San Francisco-based [Hellman & Friedman](#), the buyout fund is targeting \$16bn for equity investments primarily in the US, but also in Europe. The vehicle has secured commitments from notable investors, including [New York State Teachers' Retirement System](#) and [Pennsylvania State Employees' Retirement System](#).

The largest Europe-focused private equity fund raising capital is [ASF VIII](#); managed by Paris-based [Ardian](#), the vehicle is seeking \$12bn for investments in private equity assets on the secondary market.

Outside the developed markets, the largest emerging markets-focused fund in market is [Pátria Brazilian Private Equity Fund VI](#); managed by São Paulo-based [Patria Investments](#), the vehicle is seeking \$2.5bn for buyout investments in Brazil, focusing on the consumer products & services industry. The fund held a first close on \$484mn in January 2018.



## INVESTOR MANDATES

As at August 2018, there are 917 investment mandates for private equity. Among these is [AP-Fonden 6](#). The Stockholm-based public pension fund plans to commit \$400-700mn across up to 10 private equity funds in the next 12 months, focusing on mid-cap buyout and venture capital vehicles across North America and Europe using a mixture of new and existing managers in its portfolio.

[Ke Nako Capital](#), a Cape Town-headquartered private equity fund of funds manager, expects to invest ZAR 250-300mn across up to two mid-cap South Africa-focused growth funds in the next 12 months using a mixture of new and existing managers in its portfolio.

[Allianz Capital Partners](#) will look to commit €2-3bn across 30-40 private equity funds, focused on buyout, growth and venture capital strategies with a global reach.

[Stichting Spoorwegpensioenfond](#)s will invest €150mn across 4-5 funds, focusing on buyout and secondaries strategies across North America and Europe, using a mixture of new and existing managers in its portfolio.



## RECENTLY CLOSED FUNDS

So far in 2018, 671 private equity funds have held a final close, securing \$255bn in institutional capital. The largest fund closed in this period is [Carlyle Partners VII](#); managed by Washington DC-based [Carlyle Group](#), the vehicle held a final close on \$18.5bn in July, above its initial target of \$15bn. Investors with known commitments to the fund include [California Public Employees' Retirement System \(CalPERS\)](#), [California State Teachers' Retirement System \(CalSTRS\)](#) and [Washington State Investment Board](#).

[Carlyle Group](#) also managed the largest Asia-focused private equity fund closed in 2018 YTD. [Carlyle Asia Partners V](#) secured \$6.55bn in June 2018 and invests across a diverse range of businesses, engaging in buyouts, privatizations and select minority investments throughout Asia, excluding Japan. As well as CalPERS and CalSTRS, the fund secured commitments from other notable investors including [CPP Investment Board](#).

[BGH Capital Fund I](#) is the largest fund focused on regions outside North America, Europe and Asia. The buyout fund, which is managed by Melbourne-based [BGH Capital](#) and secured AUD 2.6bn in May 2018, targets investments across Australia and New Zealand.

\*Funds in market figures have increased significantly since the start of 2018. This can, in part, be attributed to Preqin's additional research efforts to strengthen our coverage of the Chinese private equity & venture capital market, with the opening of our Guangzhou office in October 2017. Another factor driving the surge in number of funds in market is the number of state-backed China-based funds, which are playing a big role for the private equity market in the region.

ALTERNATIVES COVERAGE	FIRMS	FUNDS	FUNDS OPEN TO INVESTMENT	INVESTORS MONITORED	FUNDS WITH PERFORMANCE	DEALS & EXITS
	<b>34,607</b>	<b>63,065</b>	<b>22,612</b>	<b>17,568</b>	<b>29,597</b>	<b>358,880</b>
	<b>PRIVATE EQUITY*</b>	<b>HEDGE FUNDS</b>	<b>REAL ESTATE</b>	<b>INFRASTRUCTURE</b>	<b>PRIVATE DEBT</b>	<b>NATURAL RESOURCES</b>
<b>INVESTOR COVERAGE</b>	<b>7,544</b> Active Private Equity LPs	<b>5,623</b> Active Hedge Fund Investors	<b>6,856</b> Active Real Estate LPs	<b>3,565</b> Active Infrastructure LPs	<b>3,546</b> Active Private Debt Investors	<b>3,635</b> Active Natural Resources Investors
<b>FUND COVERAGE</b>	<b>21,950</b> Private Equity Funds	<b>27,113</b> Hedge Funds	<b>7,589</b> PE Real Estate Funds	<b>1,390</b> Infrastructure Funds	<b>2,816</b> Private Debt Funds	<b>2,207</b> Natural Resources Funds
<b>FIRM COVERAGE</b>	<b>15,891</b> Private Equity Firms	<b>9,751</b> Hedge Fund Firms	<b>5,540</b> PE Real Estate Firms	<b>584</b> Infrastructure Firms	<b>1,712</b> Private Debt Firms	<b>1,129</b> Natural Resources Firms
<b>PERFORMANCE COVERAGE</b>	<b>6,326</b> Private Equity Funds	<b>19,497</b> Hedge Funds	<b>1,917</b> PE Real Estate Funds	<b>288</b> Infrastructure Funds	<b>941</b> Private Debt Funds	<b>628</b> Natural Resources Funds
<b>FUNDRAISING COVERAGE</b>	<b>3,560</b> Private Equity Funds	<b>16,752</b> Hedge Funds	<b>1,419</b> PE Real Estate Funds	<b>180</b> Infrastructure Funds	<b>388</b> Private Debt Funds	<b>313</b> Natural Resources Funds
	<b>BUYOUT</b>	<b>VENTURE CAPITAL</b>	<b>REAL ESTATE</b>	<b>INFRASTRUCTURE</b>	<b>PRIVATE DEBT</b>	
<b>DEALS &amp; EXITS COVERAGE</b>	<b>92,121</b> Buyout Deals and Exits	<b>168,775</b> Venture Capital Deals and Exits	<b>58,929</b> Real Estate Deals	<b>29,479</b> Infrastructure Deals	<b>9,576</b> Private Debt Deals	
Alternatives Investment Consultants Coverage: <b>606</b> Consultants Tracked			Funds Terms Coverage: Analysis Based on Data for Around <b>18,337</b> Funds		Best Contacts: Carefully Selected from our Database of over <b>477,054</b> Contacts	



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\*Private equity includes buyout, growth, venture capital, turnaround, private equity fund of funds, private equity secondaries, direct secondaries, balanced, hybrid, hybrid fund of funds, PIPE, co-investment and co-investment multi-manager funds.



# PRIVATE EQUITY FUNDS TO WATCH

We provide an overview of private equity funds to watch in the near future using data from the newly launched **2018 Preqin Alternative Assets Performance Monitor**.

In order to provide a list of funds that may potentially generate high returns, Preqin has examined returns information generated by funds with more recent vintages (2016-2018). As these funds are in the early part of their investment cycles, the IRR becomes less relevant; therefore, the multiple is used as the key measure of performance. The multiple provides a good indication of the value added to the unrealized investments within the fund portfolio, and takes into account any early distributions. These 'funds to watch' have the added stipulation that the fund must have called at least 20% of its committed capital.

Fig. 1: Buyout Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
Blackstone Edison Managed Partners	Blackstone Group	2016	165 USD	North America	1.62	n/m	30-Sep-17
PW Real Estate Fund III	Aermont Capital	2016	1,500 EUR	Europe	1.57	n/m	31-Dec-17
Gaw Hospitality Fund I	Gaw Capital Partners	2016	151 USD	Asia	1.50	n/m	31-Mar-18
Jameson Direct Investments Fund 2	Jameson Capital	2017	16 AUD	Australasia	1.47	n/m	31-Dec-17
Asia Property Fund IV	BlackRock	2016	514 USD	Asia	1.23	n/m	31-Mar-18

Source: Preqin

Fig. 2: Venture Capital\* Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
New Science Ventures 2016	New Science Ventures	2016	46 USD	North America	1.95	n/m	31-Dec-17
Harbert Growth Partners IV	Harbert Management Corporation	2016	120 USD	North America	1.72	n/m	31-Mar-18
Alta Partners IX	Alta Partners	2017	130 USD	North America	1.61	n/m	31-Dec-17
Secondary Disruptive	Disruptive Capital Finance	2017	75 GBP	Europe	1.47	n/m	31-Dec-17
Merus Capital III	Merus Capital	2016	86 USD	North America	1.30	n/m	31-Dec-17

Source: Preqin

Fig. 3: Growth Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
Catalyst Fund II	Catalyst Principal Partners	2016	175 USD**	Africa	2.19	n/m	31-Dec-17
KKR Next Generation Technology Growth Fund	KKR	2016	711 USD	North America	1.41	n/m	31-Mar-18
Providence Strategic Growth Capital II	Providence Equity Partners	2016	640 USD	North America	1.25	n/m	31-Dec-17
K3 Private Investors	K1 Investment Management	2016	820 USD	North America	1.24	n/m	30-Sep-17
Welkin Capital Partners II	Welkin Capital	2016	160 USD	Asia	1.22	n/m	31-Dec-17

Source: Preqin

\*Excluding early-stage and venture debt funds.

\*\*Denotes target size.

Fig. 4: Early-Stage Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
Fund 1B	Click Ventures	2016	-	Asia	4.50	n/m	31-Mar-18
Cervin Ventures II Opportunities Fund	Cervin Ventures	2016	7 USD	North America	1.89	n/m	31-Mar-18
Sanderling Ventures VII	Sanderling Ventures	2016	150 USD*	North America	1.34	n/m	30-Sep-16
Summit Partners Venture Capital Fund IV	Summit Partners	2017	730 USD	North America	1.33	n/m	31-Dec-17
East Ventures 5	East Ventures	2016	28 USD	Asia	1.27	n/m	31-Mar-17

Source: Preqin

Fig. 5: Private Equity Secondaries Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
Headlands Capital Secondary Fund II	Headlands Capital Management	2016	323 USD	North America	1.41	n/m	31-Mar-17
Traveller Capital Partners II	Traveller Capital Advisors	2016	24 USD	North America	1.41	n/m	31-Dec-16
Clean Growth Fund IV	North Sky Capital	2016	63 USD	North America	1.36	n/m	31-Dec-17
Dover Street IX	HarbourVest Partners	2016	4,777 USD	North America	1.35	n/m	31-Dec-17
Felicitas Secondary Fund I	Felicitas Investors	2016	100 USD	North America	1.31	n/m	30-Sep-17

Source: Preqin

Fig. 6: Private Equity Funds of Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
Ocean Avenue Fund III	Ocean Avenue Capital Partners	2016	232 USD	North America	1.34	n/m	30-Sep-17
Pacific Private Equity Fund I	Pacific Private Fund Advisors	2016	255 USD	North America	1.25	n/m	31-Mar-17
Commonfund Capital Partners VI	Commonfund Capital	2016	67 USD	North America	1.21	n/m	30-Sep-17
Hamilton Lane Private Equity Fund IX	Hamilton Lane	2016	516 USD	North America	1.20	n/m	31-Dec-17
Industry Ventures Partnership Holdings IV	Industry Ventures	2016	210 USD	North America	1.15	n/m	30-Sep-17

Source: Preqin

Fig. 7: Other Private Equity\*\* Funds to Watch

Fund	Firm	Vintage	Fund Size (mn)	Geographic Focus	Net Multiple (X)	Net IRR (%)	Date Reported
StepStone Capital Partners III	StepStone Group	2016	650 USD	North America	1.48	n/m	30-Jun-17
ASF VI NYC Co-Invest	Ardian	2017	-	Europe	1.43	n/m	30-Sep-17
Z Capital Partners III	Z Capital Group	2017	1,000 USD*	North America	1.40	n/m	31-Dec-17
OpenGate Capital Fund I	OpenGate Capital	2016	305 USD	North America	1.26	n/m	30-Sep-17
Inflexion Supplemental Fund IV	Inflexion Private Equity Partners	2016	250 GBP	Europe	1.25	n/m	31-Mar-18

Source: Preqin

\*Denotes target size.

\*\*'Other Private Equity' includes Balanced, Co-Investment, Co-Investment Multi-Manager, Direct Secondaries and Turnaround funds.

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- Governing and substance, what's at stake?
- Sustainable PE
- The future of buildings
- Operational efficiency: managing scale, managing change
- PE and RE market overview



# PRIVATE EQUITY IN THE NORTHEAST US

We examine the largest Northeast US-based private equity funds closed so far this year and those currently in market, as well as the largest investors in the region.

Fig. 1: Largest Northeast US-Based Private Equity Funds Closed in 2018 YTD (As at August 2018)

Fund	Firm	Headquarters	Primary Strategy	Final Size (mn)	Final Close Date
Carlyle Partners VII	Carlyle Group	Washington DC	Buyout	18,500 USD	Jul-18
American Securities Partners VIII	American Securities	New York	Buyout	7,000 USD	Feb-18
Carlyle Asia Partners V	Carlyle Group	Washington DC	Buyout	6,550 USD	Jun-18
Insight Venture Partners X	Insight Venture Partners	New York	Growth	6,300 USD	Jul-18
Bain Capital Europe V	Bain Capital	Boston	Buyout	4,350 EUR	Jun-18
Sycamore Partners III	Sycamore Partners	New York	Buyout	4,750 USD	Jul-18
General Atlantic Investment Partners 2017	General Atlantic	New York	Growth	3,289 USD	Apr-18
Welsh, Carson, Anderson & Stowe XIII	Welsh, Carson, Anderson & Stowe	New York	Buyout	2,800 USD	Aug-18
Petershill Private Equity	Goldman Sachs AIMS Private Equity	New York	Growth	2,500 USD	Feb-18
Blackstone Capital Partners Asia	Blackstone Group	New York	Buyout	2,300 USD	Jun-18

Source: Preqin

Fig. 2: Largest Northeast US-Based Private Equity Funds in Market (As at August 2018)

Fund	Firm	Headquarters	Primary Strategy	Target Size (mn)	Status
Warburg Pincus Private Equity XIII	Warburg Pincus	New York	Balanced	13,500 USD	Raising
Lexington Capital Partners IX	Lexington Partners	New York	Secondaries	12,000 USD	Raising
BlackRock Long-Term Private Capital Fund	BlackRock	Princeton	Buyout	10,000 USD	Raising
West Street Capital Partners VII	Goldman Sachs Merchant Banking Division	New York	Buyout	7,000 USD	First Close
Dyal Capital Partners IV	Neuberger Berman	New York	Growth	6,000 USD	First Close
KKR European Fund V	KKR	New York	Buyout	5,000 EUR	Raising
Carlyle Europe Partners V	Carlyle Group	Washington DC	Buyout	5,000 EUR	First Close
Blackstone Core Equity Partners	Blackstone Group	New York	Buyout	5,000 USD	First Close
China-US Industrial Cooperation Partnership	Goldman Sachs Merchant Banking Division	New York	Buyout	5,000 USD	Raising
Providence Equity Partners VIII	Providence Equity Partners	Providence	Buyout	5,000 USD	First Close

Source: Preqin

Fig. 3: Largest Northeast US-Based Investors by Current Allocation to Private Equity (As at August 2018)

Investor	Type	Location	Current Allocation to Private Equity (As a % of AUM)
John Hancock Financial Services	Asset Manager	Boston	18.7
New York State Common Retirement Fund	Public Pension Fund	Albany	15.9
Brown Advisory	Asset Manager	Baltimore	9.8
Yale University Endowment	Endowment Plan	New Haven	8.8
Massachusetts Mutual Life Insurance Company	Insurance Company	Springfield	8.4
New York Life Insurance Company	Insurance Company	New York	8.3
NJ Division of Investment	Public Pension Fund	Trenton	8.0
New York State Teachers' Retirement System	Public Pension Fund	Albany	7.8
Massachusetts Pension Reserves Investment Management Board	Public Pension Fund	Boston	7.7
Princeton University Investment Company (Princo)	Endowment Plan	Princeton	7.7

Source: Preqin



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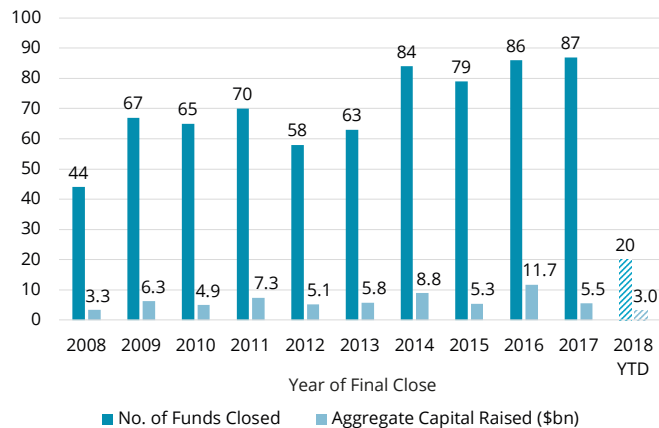
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# IN FOCUS: SOUTH KOREA

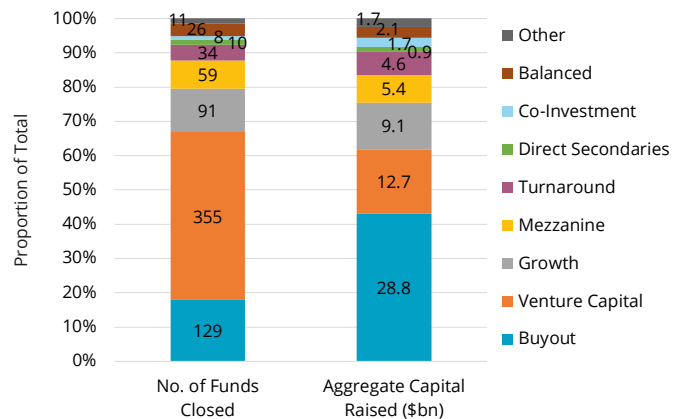
In this exclusive extract from our upcoming report focused on South Korea, we look at the private equity\* industry in the region and how this has evolved over recent years.

**Fig. 1: Annual South Korea-Based Private Equity Fundraising, 2008 - 2018 YTD (As at August 2018)**



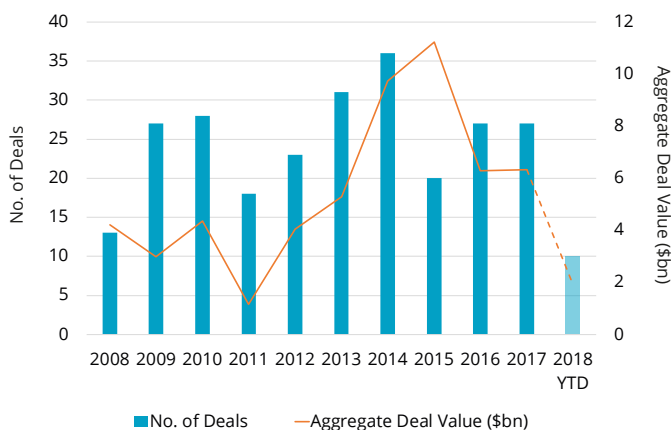
Source: Preqin

**Fig. 2: South Korea-Based Private Equity Fundraising by Fund Type, 2008 - 2018 YTD (As at August 2018)**



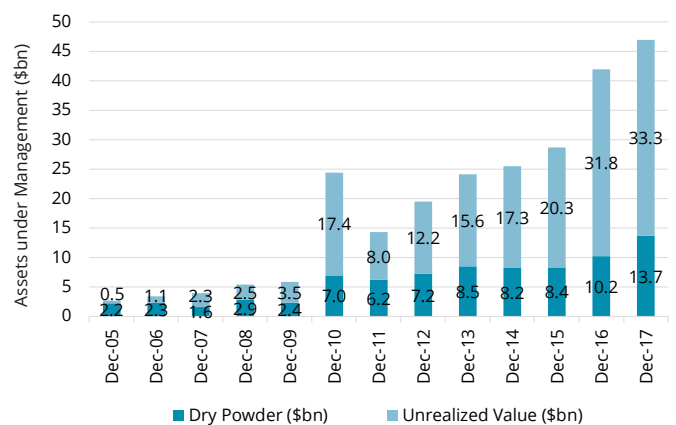
Source: Preqin

**Fig. 3: Private Equity-Backed Buyout Deals in South Korea, 2008 - 2018 YTD (As at August 2018)**



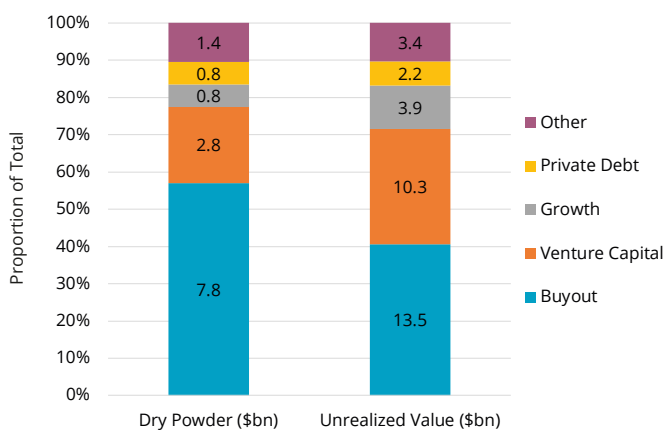
Source: Preqin

**Fig. 4: South Korea-Based Private Equity Assets under Management, 2005 - 2017**



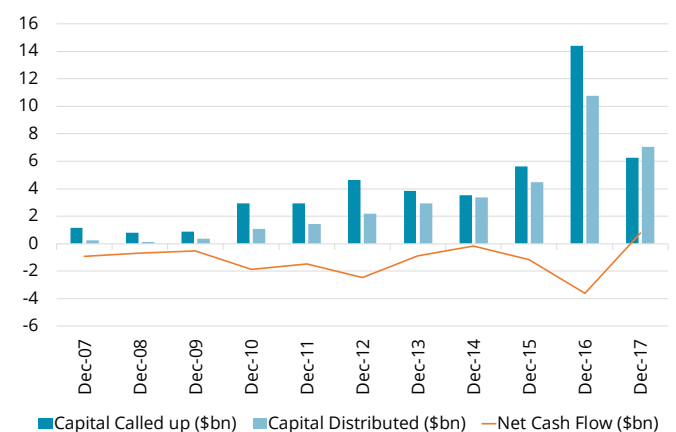
Source: Preqin

**Fig. 5: South Korea-Based Private Equity Assets under Management by Fund Type**



Source: Preqin

**Fig. 6: Annual Capital Called up and Distributed by South Korea-Based Private Equity Funds, 2007 - 2017**



Source: Preqin

\*For the purposes of this article, the definition of private equity has been expanded to include private debt.

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# 2018

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## PRIVATE MARKETS INVESTMENT FORUM

20th November, 2018

Millennium Hilton, Seoul, Korea



# MOST CONSISTENT TOP PERFORMING VENTURE CAPITAL FUND MANAGERS

We take a look at the venture capital\* fund managers that have performed consistently well over recent years.

Preqin generates quartile rankings for individual funds according to their investment strategy, geography and vintage. Each fund universe constitutes funds with similar fund types, geographies and vintage years, enabling the quartile rankings to be assigned using a combination of both the IRR and multiple rankings of each constituent fund, with equal weights placed on both the IRR and multiple. In instances where the sample size is small, the funds are assigned quartile rankings which are generated against the private capital industry in its entirety.

The tables are compiled using only funds for which Preqin assigns a quartile ranking, and so for this reason, funds with more recent vintages (2016-2018) have been excluded as these funds are too early in their lifecycles to generate meaningful IRRs. Furthermore, only fund managers that have raised at least three funds of a similar strategy are considered and further narrowed down to include only active fund managers (whereby the fund manager must have raised a similar strategy fund since 2010). The lower the average score, the more consistently the manager has performed. The scores are calculated by assigning top-quartile funds with a score of one, second-quartile funds a score of two and so on, and then an average of the scores is taken. Only firms with average quartile rankings below 2.00 are considered.

Fig. 1: Most Consistent Top Performing Venture Capital\* Fund Managers\*\*

Firm	Headquarters	Overall No. of Funds with Quartile Ranking	No. of Funds in Top Quartile	No. of Funds in Second Quartile	Average Quartile Ranking
Pittsford Ventures Management	Pittsford, US	6	6	0	1.00
Foresite Capital	San Francisco, US	3	3	0	1.00
Matrix Partners	Cambridge, US	5	4	1	1.20
OrbiMed Advisors	New York, US	5	4	1	1.20
Vickers Venture Partners	Singapore	4	3	1	1.25
AJU IB Investment	Seoul, South Korea	3	2	1	1.33
Forbion Capital Partners	Naarden, Netherlands	3	2	1	1.33
Future Venture Capital	Kyoto, Japan	3	2	1	1.33
General Catalyst Partners	Cambridge, US	3	2	1	1.33
Goodwell Investments	Amsterdam, Netherlands	3	2	1	1.33
Target Partners	Munich, Germany	3	2	1	1.33
Udata Venture Partners	Washington, US	3	2	1	1.33
Battery Ventures	Boston, US	10	6	3	1.50
Kleiner Perkins Caufield & Byers	Menlo Park, US	6	3	3	1.50
Scottish Equity Partners	Glasgow, UK	4	3	0	1.50
Alta Partners	San Francisco, US	4	2	2	1.50
GGV Capital	Menlo Park, US	4	2	2	1.50
Pappas Capital	Durham, US	4	2	2	1.50
CDH Investments	Beijing, China	5	2	3	1.60

Source: Preqin

\*Excluding early-stage and venture debt fund managers.

\*\*Based on a universe of 89 firms and 443 funds fulfilling the selection criteria.

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and I hope you will find useful for  
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[http://www.soken-inc.co.jp/english/pdf/ai/media\\_2017\\_01.pdf](http://www.soken-inc.co.jp/english/pdf/ai/media_2017_01.pdf)

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## EPF GLOBAL PRIVATE EQUITY SUMMIT 2018

**26 September 2018**  
**The St. Regis Kuala Lumpur**

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# CONFERENCES

## SEPTEMBER 2018

Conference	Dates	Location	Organizer	Preqin Speaker	Discount Code
FundForum Asia 2018	3 - 5 September 2018	Hong Kong	KNect365	TBC	10% Discount - FKN2544PQL
Total Alts	6 - 7 September 2018	San Francisco, CA	IMN	-	15% Discount - PQ15
10th Specialty Finance Summit	6 September 2018	New York, NY	iGlobal Forum	-	-
AVCJ Private Equity and Venture Forum – Korea 2018	7 September 2018	Seoul	AVCJ	-	-
SuperReturn CFO/COO Forum	10 - 12 September 2018	Amsterdam	KNect365	Elias Latsis	10% Discount - FKR2464PRQ
Preqin Breakfast Seminar – Future of Alternatives – London	12 September 2018	London	Preqin	-	-
Emerging Managers Summit	12 - 13 September 2018	New York, NY	Opal Financial Group	-	-
SuperReturn Asia	17 - 20 September 2018	Hong Kong	KNect365	Patrick Adefuye Mark O'Hare	10% Discount - FKR2449PRQ
Outperform Asia 2018	18 September 2018	Hong Kong	Outperform Group	-	30% Discount - PREQINVIP
LPGP Connect Private Debt Chicago	18 September 2018	Chicago, IL	LPGP Connect	Tom Carr	-
0100 Conference Berlin Conference	19 September 2018	Berlin	0100 Conferences	-	10% Discount - PRQ10BR18
Capital Creation 2018	24 - 26 September 2018	Monte Carlo	WBR	-	-
Finovate Fall	24 - 26 September 2018	New York, NY	KNect365	-	20% Discount - FKV2343PQT
Brazil Breakfast in association with LAVCA's Annual Summit and Investor Roundtable	25 September 2018	New York, NY	ABVCAP	-	-

## OCTOBER 2018

Conference	Dates	Location	Organizer	Preqin Speaker	Discount Code
Local Government Pension Investment Forum	3 October 2018	London	KNect365	-	-
The 4th Southeast Asia Private Equity Conference 2018	4 October 2018	Singapore	Private Equity Insights	TBC	30% Discount - PreqinS_Sponsor
Latin Private Wealth Management Summit	8 - 9 October 2018	Panama City	marcus evans Summits	-	-
European CLO Summit	9 October 2018	London	Opal Financial Group	-	-
LP Seminar 2018	10 October 2018	London	BVCA	Mark O'Hare	-
Vertex	14 October 2018	TBC	Vertex	-	-
SuperReturn Private Credit US	15 - 17 October 2018	Chicago, IL	KNect365	Tom Carr	10% Discount - FKR2465PRQ
FLAIA Meeting of the Americas 2018	18 October 2018	Miami, FL	FLAIA	-	-



## EPF GLOBAL PRIVATE EQUITY SUMMIT 2018

**DATE:** 26 September 2018  
**INFORMATION:** <http://www.enmice.com>  
**LOCATION:** The St. Regis Hotel Kuala Lumpur, Malaysia  
**ORGANIZER:** Employees Provident Fund of Malaysia (EPF)

EPF is organising the EPF Global Private Equity Summit on Wednesday 26 September 2018 at The St. Regis Hotel Kuala Lumpur, Malaysia. Great line up of speakers from the industry – founders of major global PE funds like KKR's Henry Kravis and Vista's Robert Smith & founders of Gojek and SenseTime.

## SVCA 26TH ANNIVERSARY GALA & AWARDS DINNER

**DATE:** 8 October 2018  
**INFORMATION:** <https://www.svca.org.sg/event-details/svca-26th-anniversary-gala--awards-dinner>  
**LOCATION:** Shangri-La Hotel Singapore, Tower Ballroom  
**ORGANIZER:** Singapore Venture Capital & Private Equity Association

The evening will see the popular Deal and Exit Awards and a new Fund Raised of the Year Award being presented, to recognise outstanding achievements in our community. The SVCA Gala is also once again proud to host a Charity Auction featuring original artworks of talented students and alumni of the Pathlight School.

## AL-IN INSTITUTIONAL INVESTOR FORUM IN AUTUMN

**DATE:** 19 October 2018  
**INFORMATION:** <https://www.al-in.jp/event/event2554/>  
**LOCATION:** Tokyo  
**ORGANIZER:** AL-IN

AL-IN Institutional Investor Forum is one of the biggest forum for institution investors in Japan.

## PRIVATE WEALTH MANAGEMENT SUMMIT - APAC

**DATE:** 22 - 24 October 2018  
**INFORMATION:** <https://events.marcusevans-events.com/pwm-apac-2018-preqin-newsletter/>  
**LOCATION:** Macao  
**ORGANIZER:** marcus evans Summits

As private wealth in Asia continues to grow, family office members are faced with new challenges. With most families moving into adolescence, the focus shifts away from wealth creation and adapts the family strategy to enable a smooth transition for the next generation and diversifies the portfolio to permit swift reaction to the volatile market. The only constant is the importance of embracing change and keeping ahead of the tide.

The Private Wealth Management APAC Summit is a premium forum bringing elite buyers and sellers together. As an invitation-only event taking place behind closed doors, the summit offers regional SFOs, MFOs, wealth advisors, and international fund managers and consultants an intimate environment for a focused discussion on the key drivers shaping wealth preservation and robust investment strategy.

Are you a delegate or a potential solution provider- get in touch with us to grow your business:  
[rsvp-summitsapac@marcusevans.com](mailto:rsvp-summitsapac@marcusevans.com)

## FAMILY OFFICE & PRIVATE WEALTH MANAGEMENT FORUM- WEST

**DATE:** 24 - 26 October 2018  
**INFORMATION:** [www.opalgroup.net/trk/fopwwc1805.html](http://www.opalgroup.net/trk/fopwwc1805.html)  
**LOCATION:** Napa Valley Marriott Hotel & Spa, Napa, CA  
**ORGANIZER:** Opal Group

Investment strategies such as Private Equity, Venture Capital, and Technology will be familiar themes throughout this conference. Investment managers and families will come together to discuss the foundations in which they built their wealth, and uncork the various investment strategies in which to keep their portfolios growing and plentiful.

## SUPERRETURN AFRICA

**DATE:** 5 - 7 November 2018  
**INFORMATION:** [https://finance.knect365.com/superreturn-africa/?vip\\_code=FKR2448PRQ](https://finance.knect365.com/superreturn-africa/?vip_code=FKR2448PRQ)  
**LOCATION:** The Westin Cape Town  
**ORGANIZER:** KNect365

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## LPGP CONNECT 3RD ANNUAL PRIVATE DEBT EUROPE

**DATE:** 6 November 2018  
**INFORMATION:** <https://www.lpgpconnect.com/privatedebt/3rd-annual-lpgp-connect-private-debt-europe/>  
**LOCATION:** Berlin Marriott Hotel | Inge-Beisheim-Platz 1, 10785 Berlin, Germany  
**ORGANIZER:** LPGP Connect

LPGP Connect 3rd Annual Europe Private Debt Europe conference brings together 250 LPs and GPs from the global private debt community to analyse the latest trends in the market, discover new investment opportunities and build meaningful business relationships for long-term growth.

## DVCA ANNUAL SUMMIT 2018

**DATE:** 6 - 7 November 2018  
**INFORMATION:** <http://dvcatopmodet.dk/>  
**LOCATION:** Hotel Hesselet, Nyborg, Denmark  
**ORGANIZER:** DVCA

The DVCA Annual Summit is a two-day conference with eminent speakers and networking possibilities like no other within the Danish PE industry.

## THEBELL PRIVATE MARKETS INVESTMENT FORUM 2018

<b>DATE:</b>	20 November 2018
<b>INFORMATION:</b>	<a href="http://link.thebell.co.kr/link/theme.asp?ev_group=FORUM&amp;theme=Private%20Equity">http://link.thebell.co.kr/link/theme.asp?ev_group=FORUM&amp;theme=Private%20Equity</a>
<b>LOCATION:</b>	Millenium Seoul Hilton, Korea
<b>ORGANIZER:</b>	thebell

'thebell Private Markets Investment Forum' have received great enthusiasm year after year positioned as the representative private markets investment forum in Korea during the last 10 years. Fuelled by huge support and interest, we present a more innovative and in-depth agenda this year.

To live up to the strong supports and its 11th anniversary, thebell presents insightful speech and discussion sessions. Not only market experts in Korea, but also well-known professionals from global investment firms participate to share keen strategies and to study solutions for the various tasks that the private investment market is facing.

## ALFI PERE CONFERENCE

<b>DATE:</b>	20 - 21 November 2018
<b>INFORMATION:</b>	<a href="https://events.alfi.lu/pere18/">https://events.alfi.lu/pere18/</a>
<b>LOCATION:</b>	European Convention Centre Luxembourg
<b>ORGANIZER:</b>	Association of the Luxembourg Fund Industry (ALFI)

Dedicated to these two popular alternative investment strategies, the ALFI Private Equity and Real Estate conference informs no-longer-niche asset managers and investors from all over the world of trends in a fast-growing industry. The event showcases the fund centre's operational excellence in setting up and servicing complex and bespoke fund structures that set Luxembourg apart.

## 0100 CONFERENCE PRAGUE

<b>DATE:</b>	23 November 2018
<b>INFORMATION:</b>	<a href="http://www.0100conferences.com/23-nov-2018-prague-2018.html">http://www.0100conferences.com/23-nov-2018-prague-2018.html</a>
<b>LOCATION:</b>	Grandior Hotel Prague
<b>ORGANIZER:</b>	0100 Conferences

One day event dedicated to the CEE Private Equity industry, mainly focused on investors – LP & GP.

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## ALTERNATIVE INVESTMENT MANAGEMENT SUMMIT

<b>DATE:</b>	26 - 27 November 2018
<b>INFORMATION:</b>	<a href="http://www.aimsummit.com">www.aimsummit.com</a>
<b>LOCATION:</b>	Ritz Carlton, DIFC, Dubai
<b>ORGANIZER:</b>	AIM Summit

Launched in 2015, AIM Summit is The Leading Regional Alternative Investment Management Summit gathering and connecting regional investors and managers in the world of alternatives (Hedge Funds, Private Equity, Venture Capital, Private Debt) with global industry leaders.

AIM Summit is a platform for discussions on investment developments, global market conditions and latest trends. It acts as a networking forum for future business opportunities and a gateway to the region's top players. The only conference of its nature and magnitude organized and orchestrated by the industry in an intimate setup to encourage real debates on the best practices and know-hows.

## LPGP CONNECT WOMEN IN PRIVATE DEBT LONDON

**DATE:** 27 November 2018

**INFORMATION:** <https://www.lpgpconnect.com/privatedebt/women-in-private-debt-november-27-2018/>

**LOCATION:** London

**ORGANIZER:** LPGP Connect

LPGP Connect 2nd Women In Private Debt conference brings together 100 LPs and GPs from the global private debt community to analyse the latest trends in the market, discover new investment opportunities and build meaningful business relationships for long-term growth.

## GLOBAL AGINVESTING EUROPE 2018

**DATE:** 4 - 5 December 2018

**INFORMATION:** [www.gai-eu.com](http://www.gai-eu.com)

**LOCATION:** The Landmark London, United Kingdom

**ORGANIZER:** Global AgInvesting

Global AgInvesting (GAI), the world's premier agriculture investment conference series, returns to London for the ninth annual GAI Europe conference. Clost to three hundred allocators, fund managers, and industry executives will come together to discuss the burgeoning asset class of agriculture and grow the community of thought leaders committed to allocating in this sector.

## SUPERRETURN JAPAN

**DATE:** 5 - 6 December 2018

**INFORMATION:** <https://goo.gl/j4asdw>

**LOCATION:** Tokyo

**ORGANIZER:** KNect365

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