

Infrastructure Investment World Americas 2010

The longest running infrastructure investment conference in the US

26 – 29 April 2010, Bridgewater, New York
<http://www.terrapinn.com/2010/IIWA/index.stm>

Dear Spotlight Subscriber,

Preqin is delighted to invite you to join us once again at the Infrastructure Investment World Americas conference in New York from 26 – 29 April 2010. I will be taking part in a panel debate entitled: "Is the old infrastructure fund model broken: what do managers need to prove to investors?"

Now in its 4th consecutive year, the event once again boasts the most comprehensive line-up of industry-leading figures including government, funds, institutional investors, labor unions, financiers, operators and developers.

Infrastructure Investment World Americas 2010 is the only event in North America that offers a platform for key LPs to share their experiences. They will help guide other investors through the opportunities and challenges that this asset class has to offer.

Infrastructure Investment World Americas 2010 will also bring together government officials from a State and Federal level, labor union leaders and industry thought leaders. They will discuss the Federal Highway Bill – what it is aiming to achieve and what impact it might have, whether lack of liquidity is to blame for the lack of deal flow or if public sector reluctance still the primary impediment, as well as much more.

To find out more download the brochure here: <http://www.terrapinn.com/template/live/documents.aspx?e=3203&d=502>

Or contact the Infrastructure Investment World Americas Team directly: on +44 (0)20 7092 1276 or email julia.wallace@terrapinn.com.

I hope to have an opportunity to connect with you there.

Kindest regards,



Mark O'Hare
Managing Director
Preqin

For more information contact the Infrastructure Investment World Americas 2010 Team directly

Call: +44 (0)20 7092 1276

Email: julia.wallace@terrapinn.com

Web: <http://www.terrapinn.com/20109/iiwa/>

Download the brochure: <http://www.terrapinn.com/template/live/documents.aspx?e=3203&d=502>

Welcome to Infrastructure Spotlight, the monthly newsletter from Preqin providing insights into performance, investors, deals and fundraising. Infrastructure Spotlight contains information from our online product, Infrastructure Online.

Focus on Emerging Markets

Feature Article

page 3

The Growing Importance of Emerging Markets

This month's Feature Article examines the growing importance of emerging markets focused infrastructure funds.

Fundraising Spotlight

page 7

This month's Fundraising Spotlight looks at emerging markets focused infrastructure funds on the road.

Deals Spotlight

page 8

This month's Deals Spotlight looks at infrastructure deal activity in emerging markets.

Conferences Spotlight

page 9

Details of infrastructure conferences taking place around the globe.

Preqin Infrastructure Online

page 10

Preqin Infrastructure Online is the industry's leading online source of information on infrastructure, with data on:

- Fundraising
- Fund Performance
- Investor Profiles
- Deals

We take an in-depth look at the product, and how it can help you. Includes information on ordering and registering for a demo.

Investor Spotlight

page 11

All the latest news on investors in infrastructure, including:

- Sumitomo Mitsui Banking Corporation
- AmpegaGerling Asset Management
- Arizona Public Safety Personnel Retirement System

Follow Preqin on Twitter:
www.twitter.com/preqin



Join our group on **LinkedIn**.
Search for Preqin

What would you like to see in Infrastructure Spotlight? Email us at: spotlight@preqin.com

OUT NOW

The 2010 Preqin Global Infrastructure Report

More information available at:
www.preqin.com/reports



London: Scotia House, 33 Finsbury Square, London., EC2A 1BB
+44 (0)20 7065 5100

New York: 230 Park Avenue, 10th Floor, New York, NY 10169
+1 212 808 3008

www.preqin.com

Infrastructure: The Growing Importance of Emerging Markets

Fig. 1:

Largest Infrastructure Funds Raised Focused Primarily outside Europe & North America				
Fund	Firm	Primary Geographic Focus	Size (mn)	Year Closed
Chilean Transmission Fund	Brookfield Asset Management	Chile	2,800 USD	2006
Abraaj Infrastructure and Growth Capital Fund	Abraaj Capital	Bahrain	2,000 USD	2007
AIG Asian Infrastructure II	AIG Investments - Infrastructure	Asia	1,670 USD	1997
Macquarie Korea Opportunities Fund	Macquarie Capital Funds	South Korea	1,214,200 KRW	2006
3i India Infrastructure Fund	3i	India	1,200 USD	2008

Source: Preqin

Historically, infrastructure funds focused on emerging markets, which are mostly to be found in Asia and Rest of World, have not attracted the same level of capital commitments as funds focused on the European and North American economies. The absence of developed infrastructure and the relative inexperience of fund managers in these regions has led investors to favour the more stable and predictable Western markets.

However, the higher risk/higher return characteristics of emerging market opportunities represents an increasingly attractive investment option, both for fund managers and investors. Fund managers are aiming to satisfy the significant demand for infrastructure development in these regions and capitalize on the potential for lucrative returns. Investors, on the other hand, are looking to achieve both geographic and strategic diversity within their investment portfolios.

Consequently, the number of funds on the road targeting Asia and Rest of World opportunities is at an all-time high, and a growing number of investors are now willing to invest in emerging markets as a means of diversification.

Since 2004, 44 funds primarily targeting emerging market opportunities have closed, raising an aggregate \$20bn. This is significantly lower than the \$41bn raised by 59 primarily European funds and the \$63bn raised by 36 primarily North American funds during the same period. Fig. 1 shows the five largest Asia and Rest of World funds to close to date.

Despite this, and in contrast to previous figures, Asia and Rest of World fundraising outperformed North American and European fundraising in 2009. Of the 13 funds to reach final

close in 2009, seven funds primarily targeting Asia and Rest of World opportunities closed raising an aggregate \$3bn. Meanwhile only five European funds and one North American fund closed during the year. This suggests that both fund managers and investors were willing to commit to Asia and Rest of World in 2009, despite market volatility. This is largely to do with the economic uncertainty in Europe and North America but also due to the growth potential in emerging markets.

As shown in Fig. 2, there are currently 55 Asia and Rest of World focused funds in market targeting \$28bn in total capital commitments. This represents 49% of the total number of funds on the road and 28% of the total capital being sought by fund managers. Although European and North American funds are both targeting more capital, the growing number of emerging market funds available suggests that there are profitable investment opportunities in these regions.

Fig. 2:

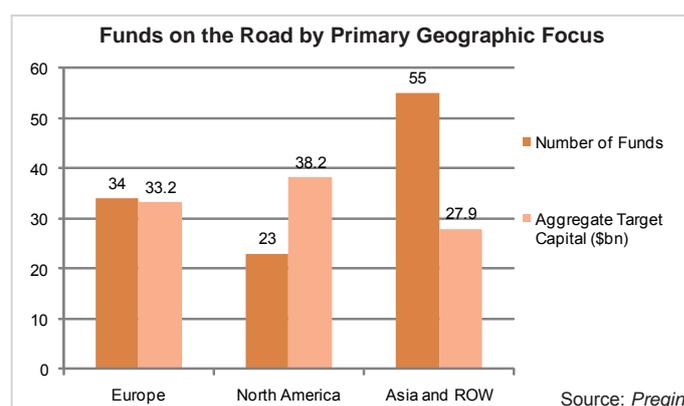


Fig. 3:

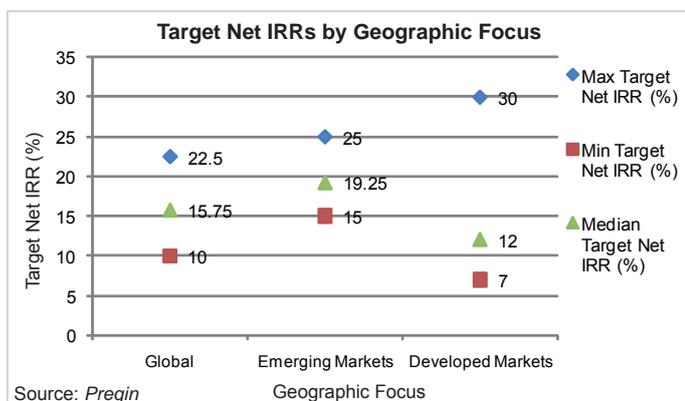
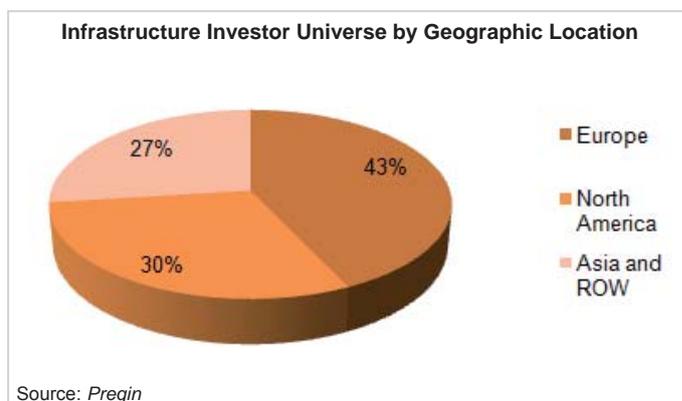


Fig. 4:



The recent \$859mn closure of JPMorgan Asian Infrastructure & Related Resources Opportunity Fund shows the current investor appetite for emerging market vehicles. The fund will invest in a range of greenfield and brownfield infrastructure opportunities throughout Asia, but with a particular focus on China and India. The fund attracted commitments from several large pension plans including \$30mn from Arizona Public Safety Personnel Retirement System and \$37mn from Dallas Police & Fire Pension System.

“...a growing number of investors are now willing to invest in emerging markets as a means of diversification...”

For more analysis of emerging market infrastructure funds and fund managers, please see Fundraising Spotlight on page 8.

Due to the continuing economic uncertainty and intense competition for assets, fund managers are increasingly looking further afield from the developed European and North American markets in search of high yielding assets. Emerging market opportunities are coming more into focus due to the demand for infrastructure development and the potential for higher returns.

This is reflected by the relatively high median and minimum target IRRs of funds focused on emerging markets, as shown in Fig. 3. The overall expectation therefore is that emerging market funds should provide the highest returns, while global and developed markets will generate noticeably lower returns.

Several large financial institutions, such as International Finance Corporation (IFC), are dedicated to catalyzing infrastructure development in emerging market

economies, both through commitments to Asia and Rest of World focused funds and direct investments in infrastructure projects in these regions. IFC recently committed \$300mn to Infrastructure Crisis Facility Debt Pool, a vehicle established to finance new infrastructure projects in emerging markets following the financial crisis.

A growing appetite for emerging markets investment has also been displayed by other institutional investors such as pension plans, banks and asset managers. In January 2010, West Midlands Pension Fund announced it had made its maiden investment in an unlisted emerging market fund, which was focused on Southeast Asian opportunities. The investment signalled a change in strategy for the pension plan, which has historically targeted European and North American markets. It plans to continue monitoring the Asian market in 2010 and potentially make further fund commitments.



INFRASTRUCTURE AND PROJECT FINANCE SEMINAR.

ICAEW
 Chartered Accountants' Hall,
 London, EC2R 6EA
 11 March 2010

This half-day event is a practical, comprehensive overview of the state of play in project finance and infrastructure following the economic crisis. The event will provide a detailed overview of the current project finance market covering funding, deal structuring, PPP and legal aspects of IPF and what the future holds for IPF deals.

Supported by

 Preqin
Private Equity • Real Estate • Hedge Funds • Infrastructure

 Bevan Brittan

For more information and to book, visit:
www.icaew.com/cffipevent

 ICAEW CORPORATE FINANCE FACULTY

Fig. 4 shows the infrastructure investor universe by geographic location. Unsurprisingly, a significant 70% of institutional investors currently investing in infrastructure are based in either Europe or North America. However, contrary to other alternative asset classes, the majority of investors in infrastructure are based in Europe as opposed to North America. This reflects the level of development that has taken place in Europe in recent years, although this trend may change as the North American market grows. Therefore the majority of capital raised by unlisted infrastructure funds primarily focusing on emerging markets is sourced from investors based in the West. Subsequently, Western investors will have an important role to play in the development of infrastructure in emerging markets in the future.

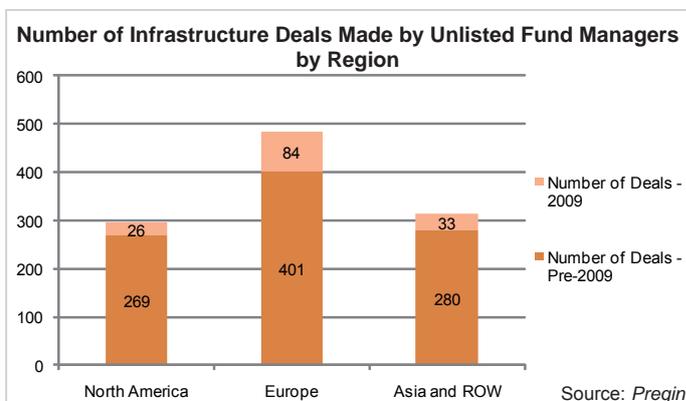
In terms of deals conducted by infrastructure fund managers, Europe remains the main centre of activity. As shown in Fig. 5, Europe saw 84 deals in 2009, representing 59% of the 143 deals made globally. Asia and Rest of World saw 33 deals conducted in 2009, more than were made in North America. Emerging market deals made by unlisted infrastructure fund managers over all time also outnumber North American deals overall, with 313 deals made in these regions compared to 295 in North America.

For more analysis on deals made by infrastructure fund managers in emerging markets, please see Deals Spotlight on page 9.

Outlook

Infrastructure fundraising and dealflow will continue to be low in

Fig. 5:



2010 due to sustained investor caution and limited availability of credit. It is therefore unlikely we will see a surge in the number of emerging market focused funds closing or in the number of deals being made in these regions.

However, over the longer term there remains significant potential for the development of infrastructure in Asia, South America and Africa, and the private sector will play a key role in this development. We are likely to see a growing number of fund managers and institutional investors changing investment strategies in order to capitalize on the ever-growing demand for infrastructure in these emerging markets.

Elliot Bradbrook

4th annual event

Hear from


Henry Cisneros
Executive Chairman
CityView
(Former Secretary of
Housing and Urban
Development)


Victor Der
Principal Deputy
Assistant Secretary
for Fossil Energy
U.S. Department of
Energy


John Adler
Director - Private
Equity, Capital
and Stewardship
Programme
Service Employees
International Union


Yvonne Nelson
Executive
Director of Real
Estate
Office of
the NYC
Comptroller


Janet Kavinsky
Director, Infrastructure
Transportation
U.S. Chamber of
Commerce


Mario Maselli
Portfolio Manager,
Energy &
Infrastructure
Investments
TIAA-CREF


Michael Roland
President & CEO
Borealis


Sonia Acker
Managing Director,
Infrastructure
Investments Group
ULLICO

infrastructure INVESTMENT WORLD

AMERICAS 2010

26 - 29 April 2010, Bridgewater, New York

Investment and development opportunities for operators, developers, government, investors and financiers

4 year track record with over 70 speakers presenting this year!
The longest running infrastructure investment conference in North America!

Hear from 24 leading investors from across the US, Canada and South America

More LP perspectives than any other infrastructure event

Benefit from pioneering labor union and government perspectives
Understand the most recent developments in policy, deal flow and financing

www.terrappinn.com/2010/IIWA

Sponsors:







Organised by:









BOOK NOW! online www.terrappinn.com/2010/IIWA | email sarah.pegden@terrappinn.com | phone +44 (0)20 7242 2324 | fax +44 (0)20 7242 2320

Infrastructure Online is the most comprehensive resource available to infrastructure professionals today, and is relied upon by the majority of leading infrastructure firms and many other professionals from around the world.

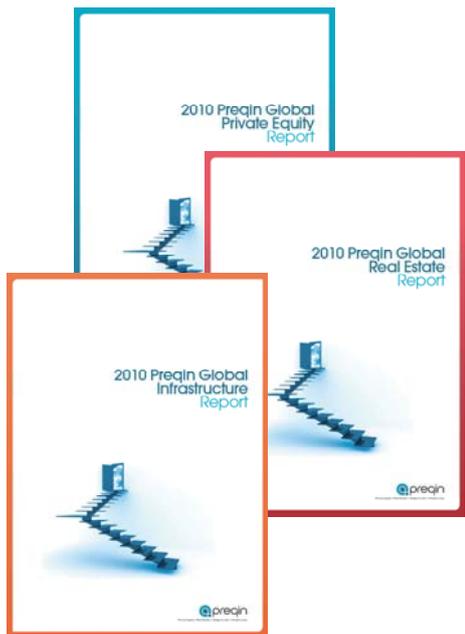
For more information, or to register for a demo, please visit:

www.preqin.com/infrastructure

© 2010 Preqin Ltd. / www.preqin.com


Private Equity • Real Estate • Hedge Funds • Infrastructure

2010 Preqin Global Alternatives Reports



The 2010 Preqin Global Alternatives Reports are the most comprehensive reviews of the alternatives investment industry ever undertaken, and are a must have for anyone seeking to understand the latest developments in the private equity, real estate and infrastructure markets.

Intended for use as both a vital source of information about current market conditions, and also as information-packed reference guides, this year's editions include:

- Interviews and articles from the most important people in the industry today;
- Detailed analysis on every aspect of the industry with a review of 2009, and predictions for the coming year;
- Comprehensive source of stats - including fundraising, performance, deals, GPs, secondaries, fund terms, investors, placement agents, advisors, law firms;
- Numerous reference guides for different aspects of the industry - Who is the biggest? Where are the centres of activity? How much has been raised? Where is the capital going? Who is investing? What are the biggest deals? What is the outlook for the industry?
- Plus much more...



2010 Preqin Global Alternatives Reports Order Form - Please complete and return via fax, email or post

I would like to purchase:

Name	1 Copy	✓	2 Copies (10% saving)	✓	5 Copies (25% saving)	✓	10 Copies (35% saving)	✓	Data Pack (Please Tick) *
Private Equity	\$175/£95/€115	<input type="checkbox"/>	\$315/£170/€205	<input type="checkbox"/>	\$655/£355/€430	<input type="checkbox"/>	\$1,135/£620/€750	<input type="checkbox"/>	<input type="checkbox"/>
Real Estate	\$175/£95/€115	<input type="checkbox"/>	\$315/£170/€205	<input type="checkbox"/>	\$655/£355/€430	<input type="checkbox"/>	\$1,135/£620/€750	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure	\$175/£95/€115	<input type="checkbox"/>	\$315/£170/€205	<input type="checkbox"/>	\$655/£355/€430	<input type="checkbox"/>	\$1,135/£620/€750	<input type="checkbox"/>	<input type="checkbox"/>
All Titles (33% Saving!)	\$350/£190/€230	<input type="checkbox"/>	\$630/£340/€410	<input type="checkbox"/>	\$1,310/£710/€860	<input type="checkbox"/>	\$2,270/£1,240/€1,500	<input type="checkbox"/>	<input type="checkbox"/>

If you would like to order a bulk purchase including more than 10 copies of one title, please contact us for special rates.

Please select currency for payment:

US Dollars (\$) GB Pounds (£) Euros (€)

* Data Pack Costs: \$300/£180/€185 for single publication

Shipping Costs: \$40 / £10 / €25 for single publication
\$60 / £15 / €37 for multiple copies

Name: _____

Firm: _____ Job Title: _____

Address: _____

City: _____ Post / Zip Code: _____ Country: _____

Telephone: _____ Email: _____

Payment Options:

Cheque enclosed (please make cheque payable to 'Preqin')

Credit Card Visa Mastercard Amex

Please invoice me

Card Number: _____

Expiration Date: _____ Security Code*: _____

Name on Card: _____

*Security Code:



Visa / Mastercard: the last 3 digits printed on the back of the card.



American Express: the 4 digit code is printed on the front of the card.

Preqin - Scotia House, 33 Finsbury Square, London, EC2A 1BB

w: www.preqin.com / e: info@preqin.com / t: +44 (0)20 7065 5100 / f: +44 (0)87 0330 5892 or +1 440 445 9595

Fundraising Spotlight: Emerging Markets

Fig. 6:

Largest Infrastructure Funds on the Road Focused Primarily outside Europe & North America				
Fund	Firm	Primary Geographic Focus	Target (mn)	Vintage
Macquarie Korea Opportunities Fund II	Macquarie Capital Funds	South Korea	1,000,000 KRW	2010
Fortman City Development Infrastructure Fund	Fortman Fund	China	4,500 CNY	2010
Urjankur Fund	IL&FS Investment Managers	India	4,180 INR	2006
Macquarie State Bank of India Infrastructure Fund	Macquarie Capital Funds	India	2,000 USD	2009
Macquarie Everbright China Infrastructure Fund	Macquarie Capital Funds	China	2,000 USD	2010

Source: Preqin

There are currently 112 unlisted infrastructure funds on the road raising a combined \$99.3bn in target capital commitments. As stated previously, funds targeting Asia and Rest of World opportunities account for 49% of the number of funds on the road and 28% of the total capital being sought by fund managers. The significant number of emerging market focused funds on the road is indicative of the availability of profitable investment options in these regions and lower asset costs. This is reflected in the lower average target size of emerging market funds compared to European and North American vehicles.

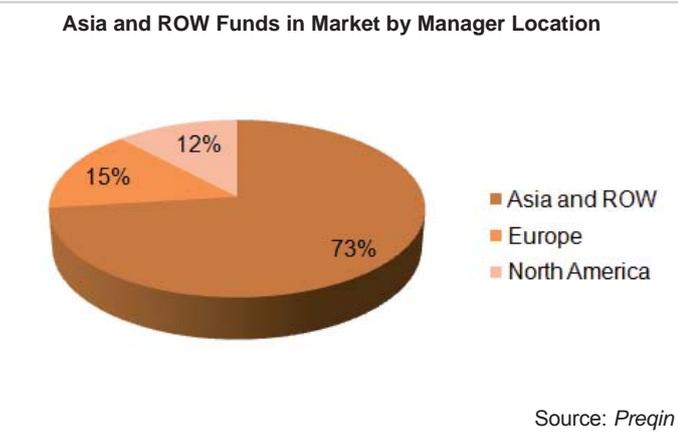
Fig. 6 shows the five largest emerging market funds on the road by target size. Macquarie Capital Funds is a prevalent firm in emerging market fundraising, managing/co-managing three of the five largest funds on the road. The table also shows that the largest funds in market are targeting Asian infrastructure projects.

Fig. 7 shows Asia and Rest of World funds on the road split by manager location. Despite the European and North American dominance of the infrastructure market, 73% of Asia and Rest of World focused funds are being raised by firms based outside of Europe and North America. Just 15% are managed by firms based in Europe and 12% by firms in North America. These figures are in contrast to the split of active emerging market infrastructure investors, most of which are based in Europe and North America as shown in Fig. 4 on page 5.

In the recent past, several large infrastructure players have launched emerging market infrastructure funds. In 2009 Brookfield Asset Management launched two South American vehicles: Brookfield Colombian Infrastructure Fund and Brookfield Peruvian Infrastructure Fund. Another fund targeting similar opportunities is the \$750mn Infrastructure Fund of Colombia managed by Ashmore Investment Management and sponsored by Inter-American Development Bank and Corporación Andina de Fomento. These funds signify the growing importance of South American infrastructure development.

There are also several Africa focused infrastructure funds on the road, including the \$1bn African Infrastructure Investment Fund II and the €200mn Argan Infrastructure Fund. Both vehicles are targeting a range of economic and social infrastructure sectors throughout Africa.

Fig. 7:



Source: Preqin

Deals Spotlight: Emerging Markets

Like in other regions, deal activity in emerging markets suffered in 2009 due to the impact of the financial crisis. As stated previously, limited investor commitments and the tightening of the credit markets made it difficult for infrastructure fund managers to complete deals.

However, as shown in Fig. 8, the number of emerging market deals in 2009 did not fall to the same extent as those in North America when compared to 2008 levels. Asia and Rest of World funds completed 33 deals in 2009, down 42% from 2008, while North American funds fell 49% from 51 deals in 2008 to 26 in 2009. Europe remained the most active region in 2009, with 84 deals completed, down just 18% from 2008.

Due to the high demand for infrastructure development in emerging markets, it is unsurprising that deals were made in a number of infrastructure sectors in 2009. As shown in Fig. 9, core industries such as transportation, telecommunications, energy and utilities dominated the market place, representing 51% of total deals made. This is mainly due to the growing requirement for core assets in these countries but also because of greater fund manager knowledge in core sectors. Other industries attracting a number of deals in 2009 included renewable energy and natural resources, both accounting for 15% of total deals made.

A significant emerging market deal conducted in 2009 was an INR 45.4bn investment in Indian power plant GMR Kamalanga Energy. In October 2009, IDFC India Infrastructure Fund and IDFC Bank invested a combined INR 11.35bn in equity for a 20% stake in the power plant from its owner GMR Energy. The transaction included a debt financing package totalling INR 34.05bn provided by a consortium of 12 Indian banks.

Another such deal was the purchase of Pedregal Power Company, a geothermal power facility located in Panama. In June 2009, a consortium led by Latin Power III, managed by Conduit Capital Partners, purchased a 100% stake in the facility from Basic Energy. Latin Power III invested \$16.7mn in equity for a 55% stake in the asset. The other members of the consortium included Burmeister & Wain Scandinavian Contractor, Danmarks Internationale Investeringsfonde and Inkia Energy.

Fig. 8:

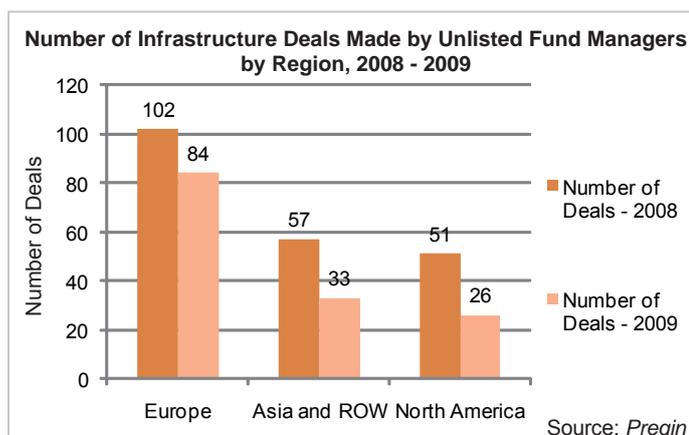
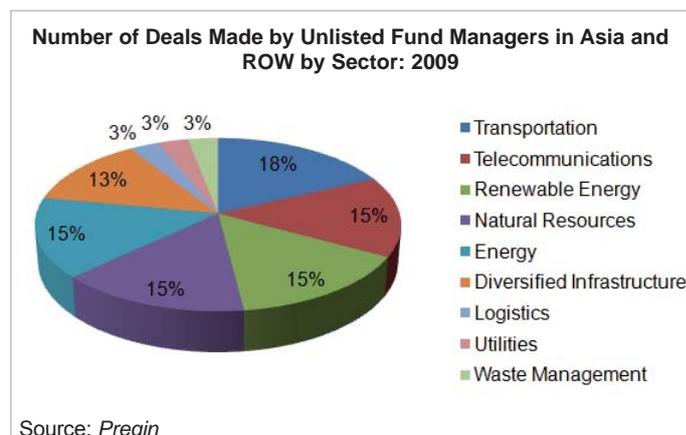


Fig. 9:



The data contained within Deals Spotlight was taken from Preqin's Infrastructure Online Premium Module. For more information about this module, or to register for a demo, please visit: www.preqin.com/infrastructure

Conferences Spotlight: Forthcoming Events

Infrastructure and Project Finance

Date: 11th March 2010

Location: ICAEW, Chartered Accountants' Hall, London

Organiser: ICAEW

This half-day event is a practical, comprehensive overview of the state of play in project finance and infrastructure following the economic crisis. The event will provide a detailed overview of the current project finance market covering funding, deal structuring, PPP and legal aspects of IPF and what the future holds for IPF deals.

www.icaew.com/cffipevent

Infrastructure Investment World Americas 2010

Date: 26th - 29th April 2010

Location: Bridgewater, New York, US

Organiser: Terrapinn

Now in its 4th consecutive year, the event once again boasts the most comprehensive line-up of industry leading figures including, government, funds, institutional investors, labor unions, financiers, operators and developers. Over 70 speakers, 24 leading investors and 150+ attendees will discuss the opportunities and challenges for American infrastructure in 2010 and beyond..

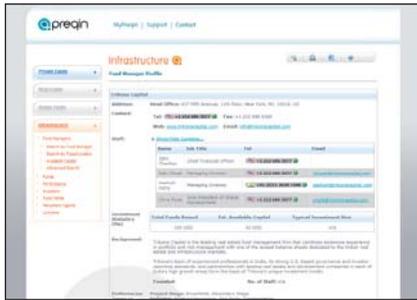
www.terrapinn.com/2010/IIWA/

Other Conferences

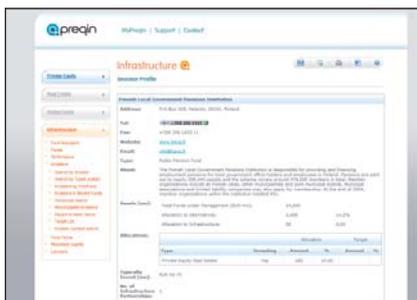
CONFERENCE/EVENT	DATES	LOCATION	ORGANISER
Infrastructure Investors Forum Americas 2010	23 February 2010	New York	Inframation
Infrastructure Asset Management Exchange 2010	24 - 25 February 2010	London	IQPC
Infrastructure Investor: Europe 2010	24 - 25 February 2010	Berlin	PEI Media
Infrastructure and Project Finance	11 March 2010	London	ICAEW
Asset Allocation Summit Asia 2010	15 - 17 March 2010	Hong Kong	Terrapinn
Projects & Infrastructure Finance International	15 - 18 March 2010	Brussels	ICBI Events
Green Buildings World Africa 2010	16 - 17 March 2010	Johannesburg	Terrapinn
Latin America Energy & Infrastructure Finance Forum	18 - 19 March 2010	Miami	Euromoney Seminars
Infrastructure Investor: Europe 2010	30 - 31 March 2010	Berlin	PEI Media
Infrastructure Asia 2010	14 - 17 April 2010	Jakarta	International Events Asia
African Infrastructure and Energy Finance Conference	20 April 2010	Johannesburg	Euromoney Seminars
Infrastructure Investment World Americas 2010	26 - 29 April 2010	New York	Terrapinn
Investment Opportunities in Abu Dhabi	26 - 27 April 2010	Abu Dhabi	Fleming Gulf
MENA Transport Infrastructure Conference	10 - 11 May 2010	Abu Dhabi	Fleming Gulf
New York Infrastructure Summit	12 May 2010	New York	Dow Jones Events
Energy, Renewable & Infrastructure Finance Conference	13 - 14 May 2010	Istanbul	Euromoney Seminars
Global Infrastructure Forum	19 May 2010	London	UBM Information
LNG Outlook Asia 2010	31 May - 3 June 2010	Singapore	Terrapinn

Preqin Infrastructure Online

Infrastructure Online is the most comprehensive resource available to infrastructure professionals today. Whether you're a GP, LP, fund of funds, placement agent, lawyer, consultant or advisor this is a vital information service for you.



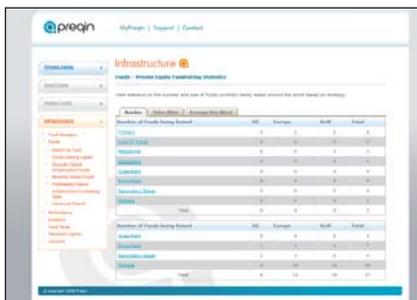
INVESTORS: See detailed profiles for over 600 investors who are actively investing in infrastructure funds. Investors include infrastructure fund of funds, pension funds, endowments, family offices and other institutional investors. Detailed profiles include background, contact details, investment plans, preferred fund strategies and known previous investments in infrastructure funds.



FUND TERMS: What are the typical terms that a infrastructure fund charges? What are the implications of making changes to different fees? How do these fees vary between fund type and strategy?

FUNDS: Detailed profiles of over 400 listed and unlisted infrastructure funds encompassing all strategies including primary, secondary, mezzanine and fund of funds; and details on the fund's investment preferences in terms of project stage, industry and geographic region.

PERFORMANCE: View performance details of individual funds.



FUND MANAGERS: View detailed profiles on over 250 Fund Managers from around the world including background, key contacts and funds raised. Carry out advanced searches to find GPs who focus on particular fund strategies, infrastructure industry types, infrastructure project stages or locations.

DEALS: Details on which funds are bidding for, buying or selling infrastructure assets. Includes information on the type of infrastructure asset and location, data on the equity invested and the percentage stake acquired by the fund, information on the deal date, structure and duration plus names of funds' co-investors in transactions.

To arrange a demo, please visit:
www.preqin.com/infrastructure

London: Scotia House, 33 Finsbury Square, London.
EC2A 1BB
+44 (0)20 7065 5100

New York: 230 Park Avenue, 10th floor, New York,
NY 10169
+1 212 808 3008

www.preqin.com

Investor Spotlight: Investor News

Sumitomo Mitsui Banking Corporation to expand infrastructure exposure

The Japanese banking group invests in the infrastructure asset class via its allocation to private equity. Although the bank remains undecided about the specific amount it will look to commit to infrastructure in 2010, it is planning to increase its exposure over the long term. Sumitomo has historically committed to unlisted infrastructure funds focused on Europe, and has a pre-existing relationship with Dutch fund manager DIF. The bank also contributes to the development of domestic Japanese infrastructure via project finance strategies.

AmpegaGerling Asset Management makes debut infrastructure fund investment

The EUR 70 billion German asset manager has committed EUR 20 million to an unlisted infrastructure fund focused on clean and renewable energy opportunities in Europe. AmpegaGerling has not disclosed the name of the vehicle but stated that the fund is managed by a German fund manager, and is its first commitment to the infrastructure asset class. AmpegaGerling is planning to establish an independent infrastructure allocation in Q2 2010, following an asset liability review. The allocation will come from reducing its real estate allocation and future investments will be made purely through unlisted infrastructure funds.

Arizona Public Safety Personnel Retirement System and Dallas Police & Fire Pension System have committed to the recently closed JPMorgan Asian Infrastructure & Related Resources Opportunity Fund

The retirement systems committed USD 30 million and USD 37 million respectively. JPMorgan Asian Infrastructure & Related Resources Opportunity Fund is a pan-Asia fund focusing predominantly on investments in China and India. The fund is seeking investments in developmental and operational infrastructure projects in transport and regulated utilities, as well as investments in infrastructure-related companies. Arizona Public Safety Personnel Retirement System's commitment to the JPMorgan fund is part of its plan to increase its exposure to the asset class. Dallas Police & Fire Pension System's investment is consistent with its strategy of gaining greater exposure to infrastructure through unlisted fund and direct investments.

CalPERS and Illinois State Board of Investment are among an array of investors in Alinda's recently closed second infrastructure fund

CalPERS and Illinois State Board of Investment, along with over 16 other institutional investors, have committed to Alinda Infrastructure Fund II. The second Alinda infrastructure fund closed at the end of January on USD 4 billion, and plans to invest 75% of this in the US and Canada, with the remainder earmarked for Europe. In terms of industry focus, the fund will invest up to 60% in social infrastructure, 30% in energy infrastructure and 10% in industrial infrastructure. Illinois State Board of Investment has a 5% strategic allocation to the infrastructure asset class and has built a portfolio of investments on a global scale, but has traditionally invested in US or European focused funds. The investment board is willing to invest across the project stage spectrum, and whilst the majority of its portfolio features economic infrastructure, it has also acquired exposure to social infrastructure projects. CalPERS plans to invest 3% of its total assets in infrastructure. Along with commitments to both Alinda infrastructure funds, CalPERS has invested in five other infrastructure funds. The portfolio of fund commitments provides exposure to North American and European economic infrastructure.

Achmea to invest in two unlisted infrastructure funds in 2010

The EUR 33 billion insurance company is planning to invest a total of around EUR 50 million in two unlisted funds over the next 12 months. Achmea has specified that one of these funds will be a North American energy fund. This move represents a change in strategy for the insurance company, turning away from generalized funds towards more specialized vehicles. The second fund will be targeting North American and/or European infrastructure due to Achmea's investment strategy being focused on these two regions. Achmea currently has around EUR 320 million committed to a total of 10 unlisted infrastructure funds, typically investing about EUR 25 million per fund. PPP/PFI and spin-off funds are options Achmea will consider, but not fund of funds vehicles or co-investments.

Alastair Scott

Each month Spotlight provides a selection of the recent news on institutional investors in unlisted infrastructure. More news and updates are available online for Infrastructure Online subscribers.

Contact us for more information - info@preqin.com